

CURRICULUM VITAE AND LIST OF PUBLICATIONS

• Personal Details

Name: Tehila Kogut
 Address at work: Education Department, Decision Making and Economic Psychology Center, Ben-Gurion University of the Negev, P. O. Box 657, Beer-Sheva, Israel, 84105.
 E-mail: kogut@bgu.ac.il
 ORCID iD: <https://orcid.org/0000-0001-8652-5112>

• Education

B.A. (1992). School of Education, The Hebrew University of Jerusalem, Israel, *Cum Laude*.
 M.A. (2001). School of Education (Learning & Cognition), The Hebrew University of Jerusalem, Israel, 2001, *Cum Laude*.
 Ph.D. (2004). Social psychology, Decision-making. School of Education, The Hebrew University of Jerusalem, Israel.
 Dissertation: "*The Identified Victim Effect, Causes and Boundary Conditions*". Advisor: Prof. Ilana Ritov.

• Employment History

2020- current	Professor (full), Educational Psychology Program, Education Department, Ben-Gurion University.
2016 – 2020	Associate Professor, Educational Psychology Program, Education Department, Ben-Gurion University.
2012 – 2016	Senior Lecturer with tenure, Education Department, Ben-Gurion University.
2011	Senior Lecturer, Education Department, Ben-Gurion University.
2007 – 2011	Lecturer, Education Department, Ben-Gurion University.
2007	Visiting Researcher, Decision Science Research Institute and the Psychology Department, University of Oregon, Eugene, USA.
2005 – 2006	Lecturer-Researcher at the School of Education and School of Public Policy, The Hebrew University.
1998 – 2004	Research and Teaching Assistant School of Education, The Hebrew University of Jerusalem.

• Professional Service Activities - University

(a) Positions in academic administration (departmental, faculty & university)

- 2021 - current Chair, Education Department
- 2018 – current A member of the Education Department's Personnel Committee
- 2016 – 2018 Chairperson: Educational Psychology
- 2008 – 2018 Member of the Senior Management Committee, Department of Education, BGU.
- 2010-2018 Head of the Ethics Committee, Department of Education, BGU.
- 2008 - 2015 Head of the B.A. Committee, Department of Education, BGU.

(b) Editor or member of editorial board of scientific or professional journal

Journal of Behavioral Decision Making

Journal of Experimental Social Psychology

(c) Ad-hoc reviewer

Psychological science

Journal of Experimental Social Psychology

Journal of Applied Social Psychology

Applied Psychology

Motivation and Emotion

Organizational Behavior and Human Decision Process

Judgment and Decision Making

Journal of Experimental Child Psychology

Developmental Psychology

Child Development

Developmental Science

Group processes and intergroup relations

Social psychological and personality science

Cognition

Behavior Research Methods

(d) Membership in professional/scientific societies

- 2009 – 2014 Society for Personality and Social Psychology (SPSP)
- 2005 – current The Society for Judgment and Decision Making (SJDM)
- 2005 – current The European Association for Decision Making (EADM)
- 2007 – current Decision Making and Economic Psychology Center, Ben-Gurion University (DMEP)

• **Educational Activities**(a) Courses taught***Undergraduate***

Quantitative Research Methods in Social Sciences (BGU).
 Quantitative Research Methods in Education (BGU).
 Social psychology of the school and the classroom (BGU).
 Academic texts: Analyzing and understanding scientific papers (BGU).
 Psychology of Education (Hebrew University).
 Helping Behavior and Aggressive Behavior (Hebrew University).

Graduate

Psychological Aspects of Decision Making (BGU).
 The school as an emotional environment (BGU).
 Basic topics in educational psychology research (BGU)
 Educational Scenarios - Psychological Aspects (BGU).
 Public Management: Decision Making and Choice (Hebrew University).

(b) Research students

Post-doctoral fellows

- Dr. Eliran Halali, 2014, Department of Education & Department of Psychology, BGU. Recipient of a Kreitman Post-doc scholarship. *Currently a faculty member at Bar Ilan University.*
- Dr. Andrea Pittarello, 2014-2016, Department of Education & Department of Psychology, BGU. Recipient of a Kreitman Post-doc scholarship. *Currently a faculty member at Virginia Tech University.*
- Dr. Tom Gordon, 2019-2020, Department of Education & Department of Psychology, BGU. Recipient of a Kreitman Post-doc scholarship. *Currently a faculty member at the Faculty of Management, BGU.*
- Dr. Marina Motsenok, 2020 – 2022, Department of Education, BGU.
- Dr. Hagai Rabinovitch 2022-2023, Department of Education & Department of Psychology, BGU.

Ph.D. students.

Completed

- Dr. Hagit Sabato, recipient of the Azrieli Fellowship for PhD students, 2018 (completed). Donations to identified and to unidentified victims: the role of the helper's well-being and mood. BGU. *Currently a faculty member at the Hebrew University of Jerusalem.*
- Dr. Hadar Shani, 2019 (completed). The effect of gratitude in negotiation (with Simone Moran), BGU.
- Dr. Inbal Harel, recipient of a Kreitman scholarship for PhD students, 2020 (completed). Psychological mechanisms behind organ donations decisions. BGU.

- Dr. Shirli Shlefer, recipient of a faculty scholarship for PhD students, 2020 (completed). The willingness to help in repeated help-requests: the role of consistency vs. regulatory mechanisms. BGU.

Current

- Bar Levy, 2024 (expected), recipient of a faculty scholarship for PhD students. The relation between social status in their group and children's normative self-evaluation in social contexts.
- Eyal Eilat, 2024 (expected). The role of personal, social and emotional aspects in achievements of Pilot Course Cadets as a case study of ambitious young people in a demanding social environment.

M A. Students (Current)

- Noy Sade (expected 2023)
- Eden Biton Abraham (expected 2023)
- Yasmin Shamir (expected, 2022).
- Noy Hamer (expected, 2022).

M A. Students (completed)

Ziv Dagan (2021), Shani Sehaik Ganon (2021), Sharon Dadon (2020), Idan Marsiano (2020), Hila Reem (2019), Nofar Samatz (2019), Bar Levy (2019), Anat Ofri (2018), Shai Ofir (2018), Roni Bechar (2018), Inbal Schneider, 2018, Eyal Eilat (2018), Hila Zach (2018), Michal Alon (2017), Noa Dana (2017), Noa Hershkovits (2017), Michal Alon (2017), Yadid Tabib, (2017), Gal Shaked (2016) Karin Yagel (2016) - Aviv Yerushalmi (2015), Inbal Harel (2014), Clil Ron (2014), Eli Almog (2014), Daniel Zit (2014), Meir Pinchas (2014), Rotem Fulman (2013), Lital Olikier (2013), Idit Sharon (2012), Noa Lehman (2012), Adi Doron (2011), Efrat Amiton (2011), Sivan Hartman (2010), Inbal Hakman (2008), Ilana Shpaizman (2008).

Awards, Citations, Honors, Fellowships

2013-2014	Outstanding Faculty Lecturer (BGU)
2011-2012	Outstanding Faculty Lecturer (BGU)
2008- 2010	Outstanding Faculty Lecturer (BGU)
2005 – 2007	Outstanding Faculty Lecturer (HU)

• Scientific Publications

(a) Refereed chapters in collective volumes

Kogut, T. & Ritov, I. (2011). The identifiable victim effect: Causes and boundary conditions. In D. M. Oppenheimer & C. Y. Olivola (Eds.), *The Science of Giving: Experimental approaches to the study of charitable giving*, (pp. 133-148). London: Taylor and Francis.

Kogut, T. & Ritov, I. (2017). Psychological determinants of charitable giving. In R. Ranyard (Ed.), *Economic Psychology: The Science of Economic Mental Life and Behavior*. Wiley-Blackwell.

Kogut, T. & Ritov, I. (2017). Helping an outgroup member—or the outgroup: the identifiability effect in an intergroup context. In van Leeuwen, E., & Zagefka, H. *Intergroup Helping*. Springer.

Sabato H., & **Kogut, T.** (2020) The Development of Children's Sharing Behavior: Recipients' and Givers' Characteristics. In J. Decety (Ed.), *The social brain: A developmental perspective*. MIT Press.

(b) Refereed articles in scientific journals

- **Kogut, T.** & Ritov, I. (2005). The "identified victim" effect: an identified group, or just a single individual? *Journal of Behavioral Decision Making*, 18, 157-167.
- **Kogut, T.** & Ritov, I. (2005). The singularity effect of identified victims in separate and joint evaluations. *Organizational Behavior and Human Decision Processes*, 97, 106-116.
- **Kogut, T.** & Ritov, I. (2007). Saving one of us: Outstanding willingness to help rescue a single identified compatriot. *Organizational Behavior and Human Decision Processes*, 104, 150–157.
- **Kogut, T.** & Beyth-Marom, R. (2008) Who helps more? Self-other discrepancies in helping-behavior contexts. *Judgment and Decision Making*, 3, 595–606.
- **Kogut, T.** (2009). Public decisions or private decisions? When the specific case guides public decisions. *Journal of Behavioral Decision Making*, 22: 91–100.
- Shpaizman, I. & **Kogut, T.** (2010). Can perceptions of similarity reduce the ability to see the other's needs? The case of immigrant students' integration policy. *Social Psychology of Education*, 13, 425-440.
- **Kogut, T.** (2011). Someone to blame: When identifying a victim decreases helping. *Journal of Experimental Social Psychology*, 47, 748–755.
- **Kogut, T.** (2011). Choosing what I want or keeping what I should: The effect of decision strategy on choice consistency. *Organizational Behavior and Human Decision Process*, 116, 129-139.
- **Kogut, T.** & Kogut, E. (2011). Possession attachment: individual differences in the endowment effect. *Journal of Behavioral Decision Making*, 24, 377-393.
- **Kogut, T.** & Ritov, I. (2011). "Protective Donation": When donating to a cause decreases the sense of vulnerability. *Journal of Experimental Social Psychology*. 47, 1059-1069.

- Ritov, I. & **Kogut, T.** (2011). Ally or adversary: the effect of identifiability in inter-group conflict situations. *Organizational Behavior and Human Decision Process*, 116, 96-103.
- **Kogut, T.** (2011). The role of perspective-taking and emotions in punishing identified and unidentified wrongdoers. *Cognition and Emotion*, 25, 1491-1499.
- **Kogut, T.** (2012). Knowing what I should, doing what I want: From selfishness to Inequity aversion in young children's sharing behavior. *Journal of Economic Psychology*, 33, 226-236.
- Dahan, M., **Kogut, T.**, & Shalem, M (2012). Do economic policy experts practice what they preach? The case of pension decisions, *The Economic Quarterly*.
- **Kogut, T.**, & Dahan, M. (2012). Do you look forward to retirement? Motivational biases in pension decisions. *Judgment and Decision Making*, 7, 282–291.
- **Kogut, T.** & Kogut, E. (2013). Exploring the relationship between adult attachment style and the identifiable victim effect in helping behavior. *Journal of Experimental Social Psychology*.49, 651-660.
- Livnat, M., Sulitzeanu-Kenan, R., & **Kogut, T.** (2015). The effect of outcome knowledge based judgments on decision makers in accountability relations. *Politika: The Israeli Journal of Political Science & International Relations*. 24, 5-32.
- Harel, I. & **Kogut, T.** (2015). Visceral needs and donation decisions: Do people identify with suffering or with relief? *Journal of experimental Social Psychology*. 56, 24-29.
- **Kogut, T.** , Slovic, P., & Västfjäll, D. (2015). The effect of the recipient's identifiability and neediness on children's sharing behavior. *Journal of Behavioral Decision Making*.
- **Kogut, T.**, Slovic, P., & Västfjäll, D. (2015). Scope insensitivity in helping decisions: is it a matter of culture and values? *Journal of Experimental Psychology:General*, 144(6), 1042.
- **Kogut, T.**, & Ritov, I, (2015). Target dependent ethics: Discrepancies between ethical decisions toward specific and general targets. *Current Opinion in Psychology*, 145-149.
- Amir, A., **Kogut, T.**, & Bereby-Meyer, Y. (2016). Careful cheating: People cheat groups rather than individuals. *Frontiers in Psychology*, 7, 371.
- Halali, E., **Kogut, T.**, & Ritov, I. (2016). Reciprocating (more) specifically to you: The role of benefactor's identifiability on direct and upstream reciprocity. *Journal of Behavioral Decision Making*, 30, 473-483.

- **Kogut, T.**, & Slovic, P. (2016). The development of scope insensitivity in sharing behavior. *Journal of Experimental Psychology: Learning Memory and Cognition*, 42, 1972-1981.
- Lewinsohn-Zamir, D., Ritov, I., & **Kogut, T.** (2016). Low and Identifiability. *Indiana Law Journal*, 92, 505-521.
- **Kogut, T.**, Eyal, T. & Sharon, I. (2017). Seeing into the future: Future time orientation as a moderator of temporal distance effects on educators' decisions. *Journal of Behavioral Decision Making*, 30, 889–898.
- Harel, I., **Kogut, T.**, Pinchas, M., & Slovic, P. (2017). Effect of media presentations on willingness to commit to organ donation. *Proceedings of the National Academy of Sciences* 114, 5159–5164.
- Ritov, I., & **Kogut, T.** (2017). Altruistic behavior in cohesive social groups: The role of target identifiability. *PloS one*, 12(11), e0187903.
- Livnat Lerner, M., Sulitzeanu-Kenan, R., & **Kogut, T.** (2018). Foresighted outcome effect: A micro-foundation of agents' risk aversion in principal-agent relations. *Journal of Behavioral Public Administration*, 1, 1-10.
- **Kogut, T.**, Ritov, I., Rubaltelli, E., & Liberman, N. (2018). How far is the suffering? The role of psychological distance and victims' identifiability in donation decisions. *Judgment and Decision Making*, 13(5), 458-466.
- Sabato, H., & **Kogut, T.**, (2018). The Association between Religiousness and Children's Altruism: The Role of the Recipient's Neediness. *Developmental Psychology*, 54, 1363-1371.
- Sabato, H., & **Kogut, T.**, (2019). Feel good, do good? Subjective well-being and sharing behavior among children. *Journal of Experimental Child Psychology*, 177, 335-350.
- Van Boven, L., Ramos, J., Montal-Rosenberg, R., **Kogut, T.**, Sherman, D. K., & Slovic, P. (2019). It depends: Partisan evaluation of conditional probability importance. *Cognition*, 188, 51-63.
- Sabato, H., & **Kogut, T.** (2020). The development of prosociality among Christian Arab children in Israel: The role of children's household religiosity and of the recipient's neediness. *Developmental Psychology*, 56(8), 1509–1517.
- Elalouf, A., Pliskin, J. S., & **Kogut, T.** (2020) Attitudes, knowledge and preferences of the Israeli public regarding the allocation of donor organs for transplantation. *Israel Journal of Health Policy Research*, 9, 1-13.
- Levy, b., Sabato, H., Bereby-Meyer, Y., & **Kogut, T.** (2021). Who's more generous than me? Children's self-evaluation of their prosociality in normative social comparisons. *Journal of Experimental Child Psychology*. 201, 1-3.
- Ein Gar, D., Levontin, L., & **Kogut, T.** (2021). The Adverse Effect of Choice in Donation Decisions. *Journal of Consumer Psychology*, 31(3), 570–586.

- Harel, I. & **Kogut, T.**, (2021) The effect of the number and identification of recipients on organ-donation decisions. *Frontiers in Psychology*, 12, 974422.
 - Sabato, H., & **Kogut, T.**, (2021) Happy to help—if it’s not too sad: The effect of mood on helping identifiable and unidentifiable victims, *PloS one*.
 - Sabato, H., Abraham, Y., & **Kogut, T.** (2021). Too Lonely to Help: Early Adolescents’ Social Connections and Willingness to Help During COVID-19 Lockdown. *Journal of Research on Adolescence*, 31(3), 764–779.
 - Shlefer, S., & **Kogut, K.**, (2021). How did it feel? Affect as a feedback system in donation decisions. *Journal of Experimental Social Psychology* 97, 104203.
 - Pittarello, A., & **Kogut, T.**, (2021). To ask or not to ask: Enhancing donations to nonprofits by soliciting opinions upfront, rather than donations, *Journal of Business and Psychology*. 1-15.
 - Sabato, H., & Kogut, T. (2021). Sharing and belonging: Children’s social status and their sharing behavior with in-group and out-group members. *Developmental Psychology*, 57(12), 2082–2092.
 - Harel, I., Mayorga, M., Slovic, P., & **Kogut, T.** (2021). Is religiosity a barrier to organ donations? Examining the role of religiosity and the salience of a religious context on organ-donation decisions. *Journal of the Association for Consumer Research*, 6(1).
 - Motsenok, M., **Kogut, T.**, & Ritov, I. (2022). Perceived Physical Vulnerability Promotes Prosocial Behavior. *Personality and Social Psychology Bulletin* 48(2) 254–267.
 - Flores, A., Cole, J. C., Dickert, S., Eom, K., Jiga-Boy, G. M., **Kogut, T.**, ... & Van Boven, L. (2022). Politicians polarize and experts depolarize public support for COVID-19 management policies across countries. *Proceedings of the National Academy of Sciences*, 119(3).
 - Moche, H., Gordon-Hecker, T., **Kogut, T.**, & Västfjäll, D. (2022). Thinking, good and bad? Deliberative thinking and the singularity effect in charitable giving. *Judgment and Decision Making*, 17(1), 14-30.
 - Bareket, O., Ein-Gar D., & **Kogut, T.** (2022) I Will Help You Survive but not Thrive: Helping Decisions in Situations that Empower Women. *Group Processes & Intergroup Relations* (In press).
- **Lectures and Presentations at Meetings and Invited Seminars**
- (a) Invited plenary lectures at conferences/meetings
- 2007, **Kogut, T.** Ingroup singularity effect: Outstanding willingness to help rescue a single identified ingroup victim presented at the *Experimental Approaches to the Study of Charitable Giving, conference*, Princeton University.

2012, **Kogut, T.**, Slovic, P., & Västfjäll, D. The Singularity Effect of Identifiable Victims: Is it a Matter of Culture? *Paper presented at the Conflict and Moral Concern: Media, Psychology, Rationality and Emotion. International Workshop*, The Hebrew University of Jerusalem.

2014, **Kogut, T.** & Harel, I. Visceral needs and donation decisions: Do people identify with suffering or with relief? *Human Intuition and Economic Behavior: IDC – UK workshop, IDC, Herzliya.*

2015, **Kogut, T.** Scope insensitivity in ethical decisions: is it a matter of culture and values. Paper presented at Moral Judgment and Decision Making -Moral research lab conference - University of Chicago, November, 2015.

2016, **Kogut, T.** Scope insensitivity in ethical decisions: causes and boundary conditions. Department seminar, School of Management, Tel-Aviv University.

2018, **Kogut, T.** Feeling good about doing good: The role of affect in responses to repeated requests for donations. Charitable Giving in a Digital Age Workshop, Queen Mary University of London, April, 2018.

2018, **Kogut, I.**, Sensitivity to recipient's characteristics in children's sharing behavior. International Workshop on Moral Development, The Institute for Advanced Studies, Hebrew university, 2018.

2018, **Kogut, T.** Feeling good about doing good: People responses to repeated requests for donations. The 3rd Collier Conference on Behavioral Economics (CCBE), Collier School of Management, Tel Aviv University (2018).

2018, **Kogut, T.** Target dependent ethics: Discrepancies between ethical decisions toward specific and general targets. Law and mind conference, The Jagiellonian University, Kraków. Keynote.

(b) Presentation of papers at conferences/meetings (oral or poster)

Kogut, T. & Ritov, I. (2003, November). "The 'identified victim' effect: Caring about individuals and groups". *Paper presented at the annual meeting of the Society for Judgment and Decision Making*, Vancouver, BC, Canada.

Kogut, T. & Ritov, I. (2004, November). "The 'identified victim' effect: Implications and boundary conditions". *Paper presented at the annual meeting of the Society for Judgment and Decision Making*, Minneapolis, U.S.A.

Kogut, T. & Ritov, I. (2006, May). "Saving one of our own: Outstanding willingness to help rescue a single identified compatriot". *Paper presented at the Adaptive Cognition in an Uncertain Environment Conference*, University of Heidelberg, Germany.

Kogut, T. (January 2007) Educators' differential decisions for individual

students and groups. *Paper presented at the Cognition & Emotion in Economic Decision Making Workshop*, University of Trento – Italy.

Kogut, T. & Ritov, I. (February, 2008). Who is the victim? Identifiability effect in different types of social categorizations. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, New-Mexico.

Kogut, T. (November, 2008) Willingness to donate: Victim identifiability, empathy and in-group effects. *Paper presented at the Values and Empathy Across Social Barriers: A Neurocognitive Approach to Fairness conference*, Barcelona, Spain.

Kogut, T. (August, 2009) Blaming the victim: When identifiability decreases helping. *Paper presented at the annual meeting of the European Association of Decision Making, SPUDM-2009*. Rovereto – Italy.

Kogut, T. (November, 2009). The belief in a just world and willingness to help victims in need. *Paper presented at the annual meeting of the society for judgment and decision making, SJDM-2009*, Boston USA.

Kogut, T. & Ritov, I. (November, 2010). "Protective Donation": When refusing a request for a donation increases the sense of vulnerability. *Poster presented at the annual meeting of the society for judgment and decision making, SJDM-2010*, Sent- Lewis, USA.

Kogut, T. & Ritov, I. (August, 2011). "Protective Donation": When refusing a request for a donation increases the sense of vulnerability. *Paper presented at the annual meeting of the European Association of Decision Making, SPUDM-2011*. Kingston – UK.

Kogut, T. (2013). Understanding the developmental sources of scope insensitivity in helping behavior. Paper presented at *The Origin of Cooperation and Generosity; an Experimental Approach Workshop*. The Hebrew University of Jerusalem.

Kogut, T. (2014). Willingness to Help and Willingness to Punish Identified and Unidentified Targets: The Role of Perceived Responsibility and Blame. *International Research Workshop on Behavioral Legal Studies: Cognition, Motivation and Moral Judgments*. The Hebrew University of Jerusalem.

Kogut, T. (2014). Sharing with out-group members – the role of identifiability and groups' cohesiveness. Paper presented at the *European Association for Social Psychology* –Amsterdam

Kogut, T. Harel, I, Pinchas, M. (2014) Willingness to sign organ donation commitment cards: The effect of the identifiability of the donor and the receiver. Poster presented at the *Society for Judgment and Decision Making (SJDM-2014)* November, 2014, LA.

Kogut, T. & Harel, I. (2015) Visceral needs and donation decisions: Do people identify with suffering or with relief? Paper presented at SPUDM. Budapest. August 2015.

Kogut T., & Harel I. (2015) Non-altruistic motivations for pro-social behavior. Paper presented at the *European Congress of Psychology 2015*, July 2015, Milan.

Sabato, H. & **Kogut, T.** (2015) Donations to identified and unidentified recipients: The role of incidental mood and general life satisfaction. Poster presented at the *Society for Judgment and Decision Making (SJDM-2015)* November, 2015, Chicago.

Harel, I. & **Kogut, T.** (2015). Donating life or morning death: The effects of case framing on willingness to commit to organ donation. *Paper presented at the Society for Judgment and Decision Making (SJDM-2015)* November, 2015, Chicago.

Kogut, T. (2016). The effect of case framing on the willingness to commit to organ donation. *Deliberative vs. Non-Deliberative Choice and Public Policy*. December, 2016. The Faculty of Law Conference, Bar-Ilan University, Israel.

Kogut, T. (2017). Altruistic behavior in cohesive social groups: The role of target identifiability. 17th International Conference on Social Dilemmas, June 2017, Sicily.

Kogut, T., Harel, H. & Slovic, S. (2017). The effects of case framing on the willingness to commit to organ donation. *Paper presented at the annual meeting of the European Association of Decision Making, SPUDM-2017*. Haifa – Israel.

Kogut, T., & Sabato, H. (2019). Pleasure or meaning: Subjective well-being and donations to identified and general targets. 3rd World Conference on Personality. Hanoi, Vietnam.

Kogut, T., (2019). Sharing and belonging: The recipient's group affiliation moderates the association between social acceptance and pro-social behavior. *Paper presented at the annual meeting of the European Association of Decision Making, SPUDM-2019*. Amsterdam.

Kogut, T., (2022). Is religiosity a barrier to organ donations? Examining the role of religiosity and the salience of a religious context on organ-donation decisions. *Journal of the Association for Consumer Research, Webinar on Medical Decision Making*.

(c) Presentations at informal international seminars and workshops

2011-Current participation and presentations at the annual workshop on Compassion and Altruism. Decision Research Institute, Oregon, USA.

Research Grants

(a) Competitive

2011-2013 National Science Foundation (NSF). Slovic, P., **Kogut, T.** *The singularity effect of identifiable victims: Is it a matter of culture and education?*

- 2011-2015 Israeli Science Foundation (ISF). Ritov, I & **Kogut, T.** *Charitable giving: Focus on self, focus on others.*
- 2015-2019 Israeli Science Foundation (ISF). *Sense of vulnerability and pro-social decisions.* **Kogut, T., &** Ritov, I.
- 2016-2019 National Science Foundation (NSF). Slovic, P., & **Kogut, T.** *Psychological mechanisms behind organ donation decisions.*
- 2018-2020 National Science Foundation (NSF). Slovic, P., **Kogut, T.** Van Boven, L. *Does Introspection Increase Humanitarian Concerns in Judgment and Decision Making?*
- 2020-2025 Israeli Science Foundation (ISF). **Kogut, T.** Organ donation decisions: The role of conscious and unconscious beliefs.
- 2022-2025 NSF-BSF. Kogut, T., & Slovic, P., Willingness to Vaccinate Against COVID-19: Psychological Mechanisms and Ways to Increase Responsiveness.

(b) Other grants

- 2009-2011 The Israeli Center for Philanthropic Research. **Kogut, T.** & Ritov, I. *Psychological determinants of motivation for philanthropic activity: Identifiability effect in different social categorizations in the Israeli society.*
- 2017-2019 The Israel National Institute for Health Policy Research. Van-Dijk, D., & **Kogut, T.** *Psychological mechanisms behind organ donation decisions: Regulatory focus and Future time orientation.*

Present Academic Activities

Submitted for publication

1. Levy-Friedman, B., & **Kogut, T.**, Who is the Other? Children's self-evaluation of their prosociality when comparing themselves with a specific vs. abstract Other.
2. Motsenok, M. & **Kogut, T.**, Organ Donation Decisions: When Deviating from the Status Quo Increases Perceived Vulnerability.
3. Gordon-Hecker, T. & **Kogut, T.**, Think of what really matters: Structured analysis of personal criteria can save lives
4. **Kogut, T.**, & Kogut, E., Attachment Style and Coping with the COVID-19 lockdown.
5. Ein-Gar, d., Ma, J., Levontin, L., & **Kogut, T.**, Justification Cues in Donation Choices – The Case of Culture and Gender