



Program Pricing & Financial Control

Description:

Programs Financials:

- Responsible for the financial aspects of programs in support of a wide range of customers.
- Work directly with the program manager to help define the program's goals and objectives.
- Develop Programs financial strategy.
- Prepare and present Programs Price To Win.
- Create and maintain a program's post execution budget and schedule, analyze progress reported against the program baseline.
- Identify risks and opportunities against the program baseline, and recommend actions to improve progress to achieve flawless program execution.
- Prepare and present financial forecasts, reports and analysis.
- Participate in new business proposals and also prepare on-contract proposals for customers.
- Serve as liaison between the program team and cross-functional departments to perform financial research, manage a program's general ledger, and/or monitor a program's cash flow.
- Possess a working knowledge of multiple contract types, tools and processes to support program audits and ensure policy/program compliance.

Pricing:

- Conducting pricing analyses when preparing proposals.
- Developing pricing strategies and models, competitive pricing analysis, estimating labor and/or material costs, projecting the impact of pricing changes on revenue /profit, coordinating the implementation of pricing proposals, and partnering with business development, finance and other relevant functional areas to appropriately align the pricing strategy.

Requirements:

- Relevant degree- MUST
- 2-3 years of professional experience in a hi-tech company- MUST
- Experience in an international company- advantage
- Fluent English- MUST
- **Position in Beer-Sheva Office**

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