

Ayala Malach Pines



Personal Details

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Education

B.A. - 1964-1967 Hebrew University of Jerusalem, Israel, Department of Psychology.

M.A. - 1969-1971 Boston University, Boston Mass, USA, Department of Psychology.
Thesis title: On the Change and Changing of Individuals in Groups

Ph.D.- 1971-1973 Boston University, Boston Mass, USA, Department of Psychology.
Dissertation title: The Shift to Competition in the Prisoner's Dilemma Game

Employment History

2010: Dean, Faculty of Management, Ben-Gurion University (BGU), Israel.

2004-09: Professor, Head Department of Business Administration, Guilford Glazer School of Business and Management, BGU

1998-03: Associate Professor, Head, Behavioral Sciences in Management Track, Department of Business Administration, School of Management, BGU.

Research Students

PhD Students

2005 Ronen Sigalit PhD. Dissertation title: "Personality dimensions - orientation towards the self and orientation towards the other, gender differences and coping in high technology engineers' burnout."

2006 Oren Lior PhD. Dissertation title: Self employed and organization employed workers: self regulatory focus, job characteristics, stress, burnout and coping.

2006 Tsur Yuval PhD. Dissertation title: Women in the Israeli Air Force Training Course, 1996-1999: An organizational culture and meeting of cultures perspective. Supervision Shared with Prof. Aviad Raz, Department of Behavioral Sciences

2007 Gilat Kaplan PhD. Dissertation title: Background and personality variables in serial high-technology entrepreneurs in Israel.

2007 Sharon Barkan PhD. Dissertation title: The congruency between personal and organizational regulatory focus and its relationship to burnout and well being of high technology engineers: A comparison between start ups and established firms in the Israeli high tech industry.

2009 Dina Nir PhD. Hebrew University. Supervision shared with Prof. Avi Kluger. Dissertation title: The "Negotiating Self": identifying and transforming negotiating styles within the self.

2009 Miri, Becker PhD. Supervision shared with Dr. Lea Kacen, Dep. Of Social Work, Dissertation title: Being the daughter of a mother with Alzheimer: Strength, mutuality and significance of the mother-daughter relationship and burnout.

2011 Ruti Lustig PhD. Supervision Shared with Prof. Issac Freedman, The Sold Institute. Dissertation approved. Dissertation title: The relationship between Narcissism, altruism, and work significance and the perceived causes of stress and of the professional future of elementary school managers.

2012 Oshrit Kaspi-Baruch PhD. Dissertation title: Factors related to career choice in management: The influence of gender, family background and MBA studies.

2012 Avi Silbiger PhD. Dissertation title: Expatriate adjustment from the perspectives of attachment and regulatory focus theories.

2012 Michal Revivo PhD with honors. Dissertation title: Entrepreneurship and self-employment training for people with psychiatric disabilities as a vocational rehabilitation option: Assessing the subjective and objective influences of a business training, counseling and support project.

2012 Yael Ram PhD. Supervision shared with Prof. Nati Urieli, Department of Tourism. Dissertation Title: From familial vacation to vacation for families.

Einat Ruham PhD. Candidate, Department of Psychology BGU. Supervision shared with Prof. Soli Driman. Dissertation submitted. Dissertation title: "Instant Divorce": The experience of divorce after a brief period of marriage.

Yossi Dashti PhD Candidate BGU. Supervision shared with Prof. Dafna Schwartz, Dissertation proposal approved. Dissertation title: High technology entrepreneurs, their social networks and success in global markets: The case of Israelis in the U.S. market.

Tamar Icekson PhD. Candidate BGU. Dissertation proposal approved. Title of Dissertation: Positive Perception as a trait and as a state of women and men and its manifestations in the spheres of work and family. Recipient of the Negev Fellowship and the Dean's award.

Hilla Cohen PhD Candidate BGU. Supervision Shared with Dr. Hagai Katz. Dep. of Business Administration. Dissertation proposal approved. Dissertation title: Social entrepreneurs: Background and personality.

Tomer Bakalash PhD Candidate BGU. Supervision shared with Dr. Hila Riemer, Dep. of Management. Topic of Dissertation: Affect in advertising using fMRI and other measures.

Rinat Itzhaki PhD Candidate BGU. Supervision Shared with Prof. Issac Freedman, The Sold Institute. Topic of Dissertation: Responses to the first year of work of high-school Managers.

Michal Schodl PhD Candidate BGU. Supervision Shared with Dina Van-Dijk. Dep. Of Health Systems Management. Topic of Dissertation: The effect of regulatory fit on motivational decisions.

Gila Oren PhD Candidate BGU. Supervision Shared with Prof. Yaniv Poria, Department of Hospitality and Tourism Management.

Esti Nave PhD Candidate BGU. Supervision Shared with Dr. Hagai Katz Dep. of Business Administration. Topic of Dissertation: Social leaders: Background and values.

MA Students

2006 Anat Popper-Assaf MA Behavioral Sciences BGU. Thesis title: The correlation between attachment, trait anxiety openness to experiences, and leaders' development

2006 Yafit Hasan MA Department of Behavioral Sciences, BGU. Thesis title: "Sandwiched Generation" couples working in the high tech industry.

2006 Yossi Dashti MA Supervision shared with Prof. Dafna Schwartz, Department of Business Administration. Thesis title: Entrepreneurs and social networks: Their relationships to the success of Israeli high tech ventures in the US.

2006 Yael Ram MA Department of Tourism. Thesis title: Supervision shared with Prof. Nati Urieli. Title: Attachment theory in tourism context: The relationship between attachment style, cohesion, adaptation and enjoyment of family vacation.

2009 Shira Milshtein MA Department of Business Administration. Thesis title: Person-organization fit and regulatory focus in economically stable vs. unstable organizational environments and their relationship to commitment, stress and burnout.

2009 Bosmat Shalom MA Department of Business Administration. Thesis title: Combining work and family women in high career positions as seen from three perspectives: of the career woman, her husband and one of her adult children.

2012 Bracha Aharon Klein MA with Honors Department of Business Administration. Thesis title: Military Leadership: Gender and Leadership Style.

Moran Peri-Levi, Department of Business Administration. Thesis proposal approved. Thesis title: Burnout and home-work conflict among women prison guards.

Post-Doctoral Research Fellow

2011-2012 Tamar Parush, Ph.D.

Scientific publications (h-index: 37)

(a) Books

1. Pines, A. M., & Aronson, E. (1988). *Career Burnout: Causes and Cures*. New York: Free Press. First edition published in 1981. A Hebrew version as well as French and German translations published in 1983. A new Hebrew edition was published in 2011.

2. Pines, A. M. (1989). *The Juggler. Working Woman: Problems and Solutions*. (Hebrew) Tel- Aviv: Am Oved.

3. Pines, A. M. (1996). *Couple Burnout: Causes and Cures*. New York/London: Routledge. Trade edition published by St. Martin's Press in 1988. A Hebrew version published in 1987. German translation published in 1989, French and Japanese translations published in 2002. Greek translation published in 2007.

4. Pines, A. M. (1998). *Psychology of Gender*. (Two Volumes) Tel-Aviv University: The Open University Press.

5. Pines, A. M. (1998). *Romantic Jealousy: Causes, Symptoms and Cures*. New York/London: Routledge. Spanish and both Simplified and Complex Chinese translations published in 1999. Japanese translation published in 1995. Hebrew version of the book published in 1993. French, Greek, Hungarian and Turkish translations published in 2002.

6. Pines, A. M., & Maslach, C. (2002). *Experiencing Social Psychology*. (Fourth Edition) New York: McGraw Hill. First Edition published by Random House in 1979. Second edition published in 1984. Third Edition published by McGraw Hill in 1993.

7. Pines, A. M. (2005). *Falling in Love: Why we Choose the Lovers we Choose*. New York/London: Routledge. 2nd Edition. First edition published in 1999. The book was nominated for the American Psychological Association William James Award. A Greek translation was published in 2000, a Spanish translation was published in 2002, a Hebrew version and a Hungarian translation were published in 2003, a Korean translation was published in 2005, a Polish translation in 2008 and a Turkish translations in 2010.

(b) Edited Books and Special Issues in Refereed Journals

1. Özbilgin, M. F., & Pines, M. A. (Eds.) (2007). *Career Choice in Management and Entrepreneurship*. Cheltenham UK: Edward Elgar.

2. Pines, A. M., Özbilgin, M. F., & Burke, R. (Eds.) (2008). Career Choice in Management. Special Issue: *Career Development International*. 285-376.

3. Pines, M. A. & Özbilgin, M. F. (Eds.) (2010). *Handbook of Research on High-Technology Entrepreneurs*. Cheltenham UK: Edward Elgar.

(c) Chapters in Books

1. Maslach, C., & Pines, A. M. (1979). Burnout; the loss of human caring. In A. Pines and C. Maslach (Eds.), *Experiencing Social Psychology*, New York: Random House, 246-252.

2. Pines, A. M. (1977). Chutzpa, pride and the non-shy Jews. In Zimbaro, P. *Shyness*, Reading Mass: Addison-Wesley, 216-219.

3. Pines, A. M., & Kafry, D. (1981). Coping with burnout. In J. Jones (Ed.). *The Burnout Syndrome*, Parkridge, Illinois: London House Press, 139-150.

4. Pines, A. M. (1981). Helper's motivation and the burnout syndrome. In T. A. Wills (Ed.), *Basic Processes in Helping Relationships*, New York: Academic Press, 453-476.

5. Pines, A. M. (1982). Changing organizations: Is a work environment without burnout an impossible goal? In W. S. Paine (Ed.), *Job Stress in Burnout*, Beverly Hills, CA: Sage, 189-212.

6. Pines, A. M. (1983). On burnout and the buffering effects of social support. In B. Farber

(Ed.), *Stress and Burnout in the Human Service Professions*. New York: Pergammon, 155-174.

7. Pines, A. M. (1986). Who's to blame for helper's burnout? In C. D. Scott (Ed.) *Heal Thy Self: The Health of Health Professionals*. New York: Bruner-Mazel, 19-43.

8. Pines, A. M. (1986). Marriage burnout from women's perspective. In C. Tavis (Ed.) *Everywoman's Emotional Well-Being*. New York: Doubleday Books, 173-196.

9. Pines, A. M. (1987). Polyfidelity - An alternative to monogamous marriage? In Gorni, Y. Oved, Y. & Paz, I. (Eds.) *Communal Life*. Yad Tabenkin: Transaction Books, 622-626.

10. Pines, A. M. (1988). Coping with burnout in genetic counseling. In Ball, S. et-al., (Eds.). *Strategies in Genetic Counseling: The Challenge of the Future*, Vol. 1. National Society of Genetic Counselors Series (pp. 109-116). New York: Human Sciences Press.

11. Pines, A. M. (1990). Who is the Intifada burning out? In Gal, R. (Ed.) *The Seventh War*. (Hebrew) Hakibutz Hameuchad, 55-64.

12. Pines, A. M. (1993). Burnout: An existential perspective. In W. Schaufeli, C. Maslach & T. Marek (Eds.) *Professional Burnout: Recent Developments in Theory and Research*. Washington DC: Taylor and Francis, Chapter 3, 33-52.

13. Pines, A. M. (1993). Burnout. In L. Goldberger & S. Breznitz (Eds.) *Handbook of Stress*. New York: Free Press, (2nd Ed), Chapter 21, 386-402.

14. Pines, A. M., (1996). Short-term psychodynamic therapy for couples. In M. Talmon (Ed.) *Psychotherapy in a New Light: A Short Path to an Effective Treatment*. (Hebrew) Tel-Aviv: Yediot Ahronot Books.

15. Pines, A. M. & Caspi, A. (2000). Burnout in organizational consultation. In R. Golembiewski (Ed.) *Handbook of Organizational Consultation*. (2nd Ed.) New York: Marcel Dekker, 111, 851-855.

16. Pines, A. M. (2000). A burnout workshop: Design and rationale. In R. Golembiewski (Ed.) *Handbook of Organizational Consultation*. (2nd Ed.) New York: Marcel Dekker, 110, 841-850.

17. Pines, A. M., Ben-Ari, A. Utasi, A., & McConnell. K. (2001). Social support: functions and utilization. A cross cultural - Israeli, Arab, American, Hungarian - Perspective. R. Bar-El, E. Menipaz, & G. Benhayoun (Eds.) *Regional Cooperation in a Global Context*. Paris, France: L'harmattan.

18. Pines, A. M., (2004). Unconscious influences on the choice of a career and their relationship to burnout: A psychoanalytic existential approach. In Alexandros-Stamatios Antoniou and Cary Cooper (Eds.) *A Research Companion to Organizational Health Psychology*. Cheltenham UK: Edward Elgar, 579-598.

19. Pines, A. M., (2004). Love and Work: The Relationships Between Their Unconscious Choices and Burnout. In Alexandros-Stamatios Antoniou and Cary Cooper (Eds.) *A Research Companion to Organizational Health Psychology*. : Cheltenham UK: Edward Elgar Publishing Limited Glemsanda House.
20. Pines, A. M., (2006). Stress and Burnout: A Relational Perspective. In Olivia Kyriakidou & Mustafa Ozbilgin (Eds.) *Relational Perspectives in Organizational Studies: A Research Companion*. Cheltenham UK: Edward Elgar, 95-111.
21. Dvir, D., & Pines, A. M. (2007). Determinants of career choice of Israeli high-technology entrepreneurs. In Özbilgin, M. F., & Pines, M. A. (Eds.) (2007). *Career Choice in Management and Entrepreneurship*. Cheltenham UK: Edward Elgar, 258-271.
22. Pines, A. M., & Kaspi-Baruch, O. (2007) Culture and gender in the career choice of aspiring managers and entrepreneurs. In Özbilgin, M. F., & Pines, M. A. (Eds.) *Career Choice in Management and Entrepreneurship*. Cheltenham UK: Edward Elgar, 51-74.
23. Lerner M., Pines, A.M., & Schwartz, D. (2008). Exclusion, inclusion and women entrepreneurs. In Mustafa Özbilgin (Ed.) *Theory and Scholarship in Equality, Diversity, Inclusion and Work: A research companion*. Cheltenham UK: Edward Elgar, 8, 112-119.
24. Pines, A. M. (2009). Coping with Burnout: A theoretical perspective and a measure. In A. S. Antoniou, C. L. Cooper, G. Chrousos, C. Spielberger & M. Eysenck, (Eds.) *Handbook of Managerial Behavior and Occupational Health*. Northampton, MA, USA: Edward Elgar. Vol. I, Ch. 18, 252-263.
25. Pines, A. M., & Zaidman, N. (2009). Israel-Indian Teams in Israeli High Tech Organizations: A diversity perspective. In Ozbilgin, M.F. and Syed, J (Eds.) *Diversity Management in Asia*, Edward Elgar, Ch. 23, 822-842.
26. Dvir, D., Sadeh, A., & Pines, A. M. (2010). The right entrepreneur for the right startup – The impact of high-tech entrepreneurs' personality on their startups' performance: A contingency approach. In A. M. Pines and M. F. Ozbilgin (Eds.) *Handbook of Research on High-Technology Entrepreneurs*. Cheltenham UK: Edward Elgar, Ch. 1, 11-23.
27. Kaplan, G. & Pines, A. M. (2010). Women serial high-tech entrepreneurs. In A. M. Pines and M. F. Ozbilgin (Eds.) *Handbook of Research on High-Technology Entrepreneurs*. Cheltenham UK: Edward Elgar. Ch. 19, 333-344.
28. Pines, A. M., & Kaplan, G. (2010). Why serial high-technology entrepreneurs don't burn out. In A. M. Pines and M. F. Ozbilgin (Eds.) *Handbook of Research on High-Technology Entrepreneurs*. Cheltenham UK: Edward Elgar. Ch. 22, 378-388.
29. Pines, A. M., & Ozbilgin, M. F. (2010). High-Technology Entrepreneurs: An introduction. In A. M. Pines and M. F. Ozbilgin (Eds.) *Handbook of Research on High-Technology Entrepreneurs*. Cheltenham UK: Edward Elgar.

30. Pines, A. M., Hasan, Y., Hammer, L. B. & Neal, M. B. (2010). Working Couples of the "Sandwiched Generation" in Israel. In V. Muhlbauer & L. Kulik (Eds.) *Working Families in the Job Market in Israel: Social, Economic and Legal Aspects*. Tel-Aviv: Peles (Hebrew), Chapter 10, 277-305.
31. Pines, A. M. (2011). Burnout in Teaching and Learning. In Norbert Seel (Ed.), *Encyclopedia of the Sciences of Learning*, Ch. 458. Springer Science + Business Media.
32. Pines, A.M., Lerner M., & Schwartz, D. (2012). Gender differences among Social vs. Business Entrepreneurs. . In T. Burger-Helmchen (Ed.) *InTech - Entrepreneurship - Gender, Geographies and Social Context*. Rijeka: InTech, 1-14
33. Kaplan, G. & Pines, A. M. (Forthcoming). A case study of an Israeli high-tech woman entrepreneur: "I would have done the same things again" In Kariv, D. (Ed.) *Entrepreneurship: An International Introduction*. New York: Routledge.
34. Neal, M. B., Hammer, L. B., Pines, M. A., Bodner, T. E., & Cannon, M. L. (Forthcoming). Working Caregivers in the "Sandwiched Generation." In R. Burke, J. Field, & C. Cooper (Eds). *Handbook on Aging, Work & Society*. Newbury Park: Sage Publications.
35. Pines, A. M., & Ronen, S. (Forthcoming). Gender Differences in Burnout. In A. S. Antoniou, C. L. Cooper, G. Chrousos, C. Spielberger & M. Eysenck, (Eds.) *Handbook of Managerial Behavior and Occupational Health*. Northampton, MA, USA: Edward Elgar. Vol. II.

(d) Refereed articles in scientific journals

1. Gilboa, E., Pines, A. M., & Solomon, L. (1972). The wizardry of change agents. *Journal of Applied Behavioral Science*, 8, 351-359.
2. Stapp, J., & Pines, A. M. (1976). Who likes competent women? *Human Behavior*, 5, 59-60.
3. Pines, A. M. (1976). The shift to competition in the prisoner's dilemma game. *Social Behavior and Personality*, 4, 177-186.
4. Pines, A. M., & Zimbardo, P. G. (1977). About Israelis and shyness. *Mada* ("Science" in Hebrew), 21, 273-278.
5. Pines, A. M., & Solomon, T. (1977). Perception of self as mediator of the dehumanization process. *Personality and Social Psychology Bulletin*, 3, 219-223.
6. Pines, A.M., & Maslach, C. (1977). Burnout in mental health professionals. *Child Abuse and Neglect: Issues on Innovation and Implementation*, 2, 239-245.

7. Pines, A. M., & Gal, R. (1977). The effect of food on test anxiety. *Journal of Applied Social Psychology*, 7, 345-358.
8. Maslach, C., & Pines, A. M. (1977). The burnout syndrome in day care settings. *Child Care Quarterly*, 6, 100-113.
9. Kanner, A., Kafry, D., & Pines, A. M. (1978). Conspicuous in its absence: the lack of positive conditions as a source of stress. *Journal of Human Stress*, 4, 33-39.
10. Pines, A. M., & Kafry, D. (1978). Occupational tedium in social service professionals. *Social Work*, 23, 499-507.
11. Pines, A. M., & Maslach, C. (1978). Characteristics of staff burnout in mental health settings. *Hospital and Community Psychiatry*, 29, 233-237 (369 citations). Among the 50 most-frequently cited articles according to *Psychiatric Services*.
12. Pines, A. M., & Zimbardo, P. G. (1978). The personal and cultural dynamics of shyness: a comparison between Israelis, American Jews and Americans. *Journal of Psychology and Judaism*, 3, 81-101.
13. Schawver, L., & Pines, A. M. (1978). Value attribution in encounter groups. *Small Group Behavior*, 9, 14-22.
14. Pines, A. M. (1979). The influence of goals on people's perceptions of a competent woman. *Sex Roles*, 1979, 5, 71-76.
15. Kafry, D., & Pines, A. M. (1980). The experience of tedium in life and work. *Human Relations*, 33, 477-503.
16. Pines, A. M., & Aronson, E. (1980). The Jealousy Scale. *Psychological Reports*, 50, 1143-1147.
17. Pines, A. M., & Maslach, C. (1980). Combating staff burnout in a child care center. A case study. *Child Care Quarterly*, 9, 1, 5-16.
18. Silbert, M., & Pines, A. M. (1981). Sexual child abuse as an antecedent to prostitution. *Child Abuse and Neglect*, 5, 1-5.
19. Silbert, M., & Pines, A. M. (1981). Occupational hazards of street prostitutes. *Criminal Justice and Behavior*, 8, 395-399.
20. Pines, A. M., & Kafry, D. (1981). The experience of life tedium in three generations of professional women. *Sex Roles*, 7, 117-134.
21. Pines, A. M., & Kafry, D. (1981). Tedium in the life and work of professional women as compared with men. *Sex Roles*, 7, 10, 963-977.

22. Pines, A. M., & Aronson, E. (1981). Polyfidelity: an alternative lifestyle without sexual jealousy. *Alternative Lifestyles*, 4, 373-392.
23. Pines, A. M. (1981). Burnout: a current problem in pediatrics. *Current Problems in Pediatrics*, 11, 7, 3-32.
24. Silbert, M., Pines, A. M., & Lynch, T. (1982). Substance abuse and prostitution. *Journal of Psychoactive Drugs*, 14, 3, 193-197.
25. Silbert, M., & Pines, A. M. (1982). Runaway prostitutes. *Children and Youth Services Review*, 4.
26. Silbert, M., & Pines, A. M. (1982). Victimization of street prostitutes. *Victimology: An International Journal*, 7, 122-133.
27. Silbert, M., & Pines, A. M. (1982). Entrance into prostitution. *Youth and Society*, 13, 471-500.
28. Etzion, D., Kafry, D., & Pines, A. M. (1982). Tedium among managers: a cross cultural American-Israeli comparison. *Journal of Psychology and Judaism*, 1, 30-41.
29. Pines, A. M., & Kanner, A. (1982). Nurses' burnout: lack of positive conditions and presence of negative conditions as two independent sources of stress. *Journal of Psychosocial Nursing*, 8, 30-35.
30. Silbert, M., & Pines, A. M. (1983). Early sexual exploitation as an influence in prostitution. *Social Work*, 28, 285-289.
31. Etzion D. Pines, A. M. & Kafry, D. (1983). Coping strategies and the experience of tedium: A cross-cultural comparison between Israelis and Americans, *Journal of Psychology and Judaism*, 8, 41-51.
32. Pines, A. M., & Aronson, E. (1983). Combating burnout. *Children and Youth Services Review*, 5, 263-275.
33. Pines, A. M., & Aronson, E. (1983). The antecedents, correlates and consequences of sexual jealousy. *Journal of Personality*, 51, 108-136.
34. Silbert, M., & Pines, A. M. (1984). Pornography and sexual abuse of women, *Sex Roles*, 10, 857-868.
35. Pines, A. M. (1985). Marriage burnout: A new conceptual framework. *Marriage and Divorce Today*, 11, 1.
36. Pines, A. M. & Alexander, C. (1986). "I'm O.K. and you're not": Working with alcoholic couples. *Humanistic Psychology Perspective*. Special issue: Adult Children of Alcoholics, Aug-Sep.

37. Etzion, D., & Pines, A. M. (1986). Sex and culture in burnout and coping among human service professionals. *Journal of Cross Cultural Psychology*, 17, 191-209.
38. Pines, A. M. (1987). Marriage burnout: A new conceptual framework for working with couples. *Psychotherapy in Private Practice*, 5, 31-44.
39. Pines, A. M. (1987). Sex differences in marriage burnout. *Israel Social Science Research*. Special issue: Women in Israel, 5, 60-75.
40. Pines, A. M., & Aronson, E. (1989). Why Managers Burn Out. *Sales & Marketing Management*, 141, 34-38.
41. Friedman, A., & Pines, A. M. (1991). Sex-differences in gender related childhood memories. *Sex Roles*, 25, 25-32.
42. Pines, A. M. (1992). Inside jealousy. *Psychology Today*, March/ April, 48-55. .
43. Pines, A. M. (1992). Five perspectives on romantic jealousy and an integrative approach. *Psychotherapy*, 29, 675-683.
44. Friedman, A. & Pines, A. M. (1992). Increase in Arab women's perceived power in the second half of life. *Sex Roles*, 26, 1-9.
45. Pines, A. M. (1994). Burnout in political activism. *Journal of Health and Human Resources Administration*, 16, 381-394.
46. Pines, A. M. (1994). The Palestinian Intifada and Israelis' burnout. *Journal of Cross Cultural Psychology*, 25, 438-451.
47. Pines, A. M. & Guendelman, S. (1995). Exploring the relevance of burnout to Mexican blue collar women. *Journal of Occupational Behavior*, 47, 1-20.
48. Pines, A. M. (1996). Burnout and Israelis' response to the peace process. *International Journal of Psychology*, 31, 445.
49. Pines, A. M. & Golembiewski, R. T. (1997). Burnout and covariants among Israeli nurses: Mapping marker variables by phases. *Journal of Health and Human Service Administration*.
50. Pines, A. M. (1997). Fatal attraction or wise unconscious choices: The relationship between causes for entering and breaking intimate relationships. *Personal Relationship Issues*, 4, 1-6.
51. Pines, A. M. (1997). Gender differences in burnout: Israeli's response to the intifada. *European Psychologist*, 2, 28-34.
52. Friedman, A., Weinberg, H., & Pines, A. M. (1998). Sexuality and motherhood: mutually exclusive in perception of women. *Sex Roles*, 38, 781-790.

53. Pines, A. M. & Friedman, A. (1998). Gender differences in romantic jealousy. *Journal of Social Psychology*, 138, 54-71.
54. Pines, A. M. (1998). A prospective study of personality and gender differences in romantic attraction. *Personality and Individual Differences*, 25, 147-157.
55. Pines, A. M., Gat, H., & Tal, Y. (1999). Gender differences in divorce mediation. *Sihot (Dialogue): Israel Journal of Psychotherapy*. (Hebrew) 13, 231-239.
56. Pines, A. M. (2000). Career burnout and couple burnout in Israel and the USA, *Journal of International Psychology*, 35, 290.
57. Pines, A. M. (2000). Nurses' burnout: An existential psychodynamic perspective. *Journal of Psychosocial Nursing*, 38, 2, 1-9.
58. Pines, A. M. (2000). Treating career burnout: A psychodynamic existential perspective. *Journal of Clinical Psychology. In Session: Psychotherapy in Practice*, 56, 1-10.
59. Pines, A. M., & Yanai O. (2000). Unconscious Influences on the choice of a career: Implications for organizational consultation. *Journal of Health and Human Services Administration*, 21, 502-511.
60. Yanai, A. M. & Pines, A. M. (2000). When the unconscious chooses an occupation. *Man and Work* (Hebrew), 10, 8-30.
61. Pines, A. M., & Yafe-Yanai, O. (2001). Unconscious determinants of career choice and burnout: Theoretical model and counseling strategy. *Journal of Employment Counseling*, 38, 170-184.
62. Pines, A. M., Dahan-Kalev, H., Ronen, S. (2001). The influence of feminist self-definition on democratic attitudes of managers. *Social Behavior and Personality*. 29, 6, 907-615.
63. Pines, A. M. (2001). The role of gender and culture in romantic attraction. *European Psychologist*, 6, 96-202.
64. Ben Ari, A. & Pines, A. M. (2002). The changing role of family in utilization of social support: Views from Israeli and Arab students. *Families in Society*. 83, 94-101.
65. Pines, A. M. (2002). Teacher burnout: A psychodynamic existential perspective. *Teachers and Teaching: Theory and Practice*, 8, 121-140.
66. Pines, A. M., (2002). The female entrepreneur: Burnout treated using a psychoanalytic existential approach. *Clinical Case Studies*, 1, 171-181.

67. Pines, A. M. (2002). A psychoanalytic existential approach to burnout: Demonstrated in the cases of a nurse, a teacher and a manager. *Psychotherapy: Theory/Research/Practice/Training*, 39, 103-113.
68. Pines, A. M., Ben-Ari, A., Utasi, A. & Larson, D. (2002). A cross-cultural investigation of social support and burnout. *European Psychologist*, 7, 256-264.
69. Pines A. M., Gat, H., & Tal, Y. (2002). Gender differences in content and style of arguments between couples during divorce mediation. *Conflict Resolution Quarterly*, 20, 23-50.
70. Pines, A. M., Sadeh, A., Dvir, D., & Yanai, Y. O. (2002). Entrepreneurs and managers: similar yet different. *International Journal of Organizational Analysis*, 10, 2, 172-190.
71. Pines, A. M. (2003) Unconscious Influences on Career Choice: Entrepreneur vs. Manager. *Australian Journal of Career Development*, 12, 2, 7-18.
72. Pines, A. M. (2003). Occupational Burnout: A cross-cultural Israeli Jewish-Arab perspective and its implications for career counseling. *Career Development International*, 8, 97-106.
73. Pines, A. M. & Nunes, R. (2003). The relationship between career and couple burnout: Implication for career and couple counseling. *Journal of Employment Counseling*, 40, 50-64.
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Research Support

- 1968-1969: Researcher, Research Institute for Educational Problems, Harvard Medical School, Cambridge Mass. Subject: Personality correlates of Learning Potential.
- 1974-1975: Research Fellow, Stanford University, Stanford, CA. Subject: Shyness in Israel and the US.
- 1975-1977: Research Associate, Biomedical Science Support Grant #3-SO5-RR-7006-085. Subject: burnout

- 1978-1979: Researcher, San Francisco Criminal Justice Center. Subject: Police burnout.
- 1978-1979: Associate Specialist Step III, NIMH Grant #MH-27736-04 Subject: Burnout.
- 1979-1982: Research Director, NIMH Grant #RO1-MH-32782. Subject: sexual abuse of street prostitutes.
- 1995-1996: Research Director, Probability Survey sponsored by Israel Ministry of Health (12,000IS) on stress and burnout among Israeli police officers.
- 1999-2002 Principle Investigator, with Prof. Giora Keinan of Tel-Aviv University, in a study of stress and burnout among Israeli police officers supported (400,000IS) by the Chief Scientist of the Israeli Office of Internal Security
- 2000-2001 Research Director, Faculty Grant (25,000IS), BGU School of Management Subject: Israeli Arabs and Jews' utilization of social support.
- 2001-2002 Principle Investigator in a series of studies on Israeli high-technology entrepreneurs supported by 40,000 IS, seed money from the office of the Vice President and Dean for Research and Development, BGU.
- 2004-2005 BGU: 38,000IS. Subject: Gender and Culture in high-tech entrepreneurship.
- 2005-2006 Principle Investigator with Dr. Dafna Schwartz in a study on "Encouraging business entrepreneurship among university students" sponsored by the Israeli Small Business Bureau. (20,000IS)
- 2007-2010 Principle Investigator, with Prof. Leslie Hammer and Margaret Nealy of Portland State University of a United-States-Israel Binational Science Foundation (BSF) grant (\$128,000) for studying Stress and Burnout among working "Sandwiched Generation" Couples in Israel and the US.
- 2008-2011 Principle Investigator, with Dr. Nurit Zaidman of an Israel Science Foundation (ISF) grant (294,000IS) for studying Stress and Burnout in Multicultural Global Teams in the Israeli High-Tech.