

CURRICULUM VITAE AND LIST OF PUBLICATIONS

• Personal Details

Name: Chen Cohen
Date and Place of Birth: June 07, 1978, Beer-Sheva, Israel
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Department of Public Policy & Administration
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• Fields of Research

Economic Theory, Game Theory, Contest Theory, Auction Theory.

• Education

B.A. – 1998-2001 – Ben-Gurion University – Economics, GPA 90, Suma Cum Laude.

M.A. – 2001-2003 – Ben-Gurion University – Economics, GPA 94, Suma Cum Laude.

Name of Advisor: Professor David Wettstein

Title of Thesis: Principal-Agent Problem

Ph.D.- 2003-2007 – Ben-Gurion University – Economics

Name of Advisor: Professor Aner Sela

Title of Thesis: Allocation of Prizes in Winner-Take-All Contests.

• **Scholarships and Grants**

a. Scholarships

2001 - 2003 M.Sc. Fellowship, Department of Economics, BGU

2003 - 2007 Ph.D. Fellowship, Department of Economics, BGU

b. Grants

2005, The Disposition Effect in Immediate and Daily Decisions, Open University of Israel – 10,000 ILS.

2019, Using Game Theory Tools for Analysis of the Israeli Recycling Industry, Open University of Israel – 24,000 ILS.

• **Employment History**

2019 - present – Lecturer, Department of Public Policy & Administration, Ben-Gurion University of the Negev, Beer-Sheva.

2013 - 2019 – Senior Lecturer, Ashkelon Academic College

2008 - 2019 – Instructor, The Aviation Academy, The Israeli Air-force, Ben-Gurion University of the Negev, Beer-Sheva.

2007 - present – Course Coordinator, The Open University of Israel.

2007 - 2019 – Instructor, Department of Economics, Ben-Gurion University of the Negev, Beer-Sheva.

2007 - 2013 – Lecturer, Ashkelon Academic College, Ashkelon.

2006 - 2007 – Instructor, Department of Communication, Sapir College, Sderot.

2003 - 2007 – Teaching Assistant, Department of Economics, Ben-Gurion University of the Negev, Beer-Sheva.

• **Teaching Experience**

Courses	Degree	Institutes
Preference and Social Choice	B.A	OU ¹
Game Theory	B.A	OU, AAC ² , BGU ³ , SC ⁴
Game Theory	M.B.A	OU
Microeconomics Theory A	B.A	OU
Microeconomics Theory B	B.A	OU
Introduction to Microeconomics	B.A	OU
Firm Finance A and B	B.A	AAC, BGU
Auction and Business Strategy	B.A	AAC, BGU
Auction and Game Theory	M.A	AAC, BGU

- 1 OU – Open University of Israel
- 2 AAC – Ashkelon Academic College
- 3 BGU – Ben-Gurion University of the Negev
- 4 SC – Sapir College

Teaching evaluation averages for the past year – 4.7

• **Professional Activities**

a. Positions in Academic Administration:

2013 – 2019 – Admission Committee Head, Ashkelon Academic College.

b. Academic Meetings:

1. Co-Organizer of the 3rd Game Theory Conference, The Open University, Raanana, 2008.
2. Co-Organizer of the 11th Annual Conference of the Israeli Chapter of the Game Theory Society, Ben-Gurion University of the Negev, Be'er Sheva, 2019.

c. Other Academic Activities:

2010 - present – Seminar Works Supervisor, The Open University.

d. Professional Consulting:

1. Strategic Consultant to C.I.A. Real Estate.
2. Auctions and Strategy Expert Consultant to Zer Maadanim (one of the largest catering companies in Israel).
3. Auction Consultant to Energix Group.

e. Membership in Professional / Scientific Societies

IPPA – International Public Policy Association

• **List of Publications**

Google Scholar (GS):

Total Number of Citations – 174, H Index – 6.

ISI:

Total Number of Citations – 55 (52 without self citations), H Index – 4.

Articles in Refereed Journals

1. Cohen, C., and Sela, A. (2005) “Manipulations in Contests”, *Economics Letters*, 86, 135-139. (Citations: GS – 38, ISI - 11, JCR:IF 0.381,Q3,131/175, SJR: Q2, A)
2. Cohen, C., and Sela, A. (2007), "Contests With Ties", *The B.E. Journal of Theoretical Economics*, Vol. 7, Iss. 1. (Contributions), Article 43. (Citations: GS – 26, ISI - 5, JCR: IF 0.39,Q4, 190/247, SJR: Q3, A)
3. Cohen, C., Kaplan, T., and Sela, A. (2008), “Optimal Rewards in Contests”, *RAND Journal of Economics*, 39 ,434-451. (Citations: GS – 56, ISI - 22, JCR: IF 1.217,Q1 ,33/175, SJR: Q1, A*)
4. Cohen, C., and Sela, A. (2008), "Allocation of Prizes in Asymmetric All-Pay Auctions”, *European Journal of Political Economy*, 24, 123-132. (Citations: GS – 30, ISI - 9, JCR: IF 0.97, Q2,112/305, SJR: Q1, A)
5. Cohen, C., Shavit, T. and Rosenboim ,M. (2012), "The Over-Weighting of Unfair Tie in All-Pay Contest: An Experimental Study", *International Journal of Economic Theory*, 8(3), 301-311. (Citations: GS – 4, ISI - 1, JCR: IF 0.275, Q4,282/333, SJR: Q3, B)
6. Cohen, C., and Shavit, T. (2012), "Experimental Tests of Tullock's Contest with and without Winner Refunds", *Research in Economics*, 66, 263-272. (Citations: GS – 6, IF 0.61, SJR: Q2, B)

7. Rosenboim, M., Shavit, T., and Cohen, C. (2012), "Do Bidders Require a Monetary Premium for Cognitive Effort in an Auction?", *Journal of Socio-Economics*, 42, 99-105. (Citations: GS – 6, ISI - 4, JCR: IF 0.505, Q3, 240/333,SJR: Q1, B)
8. Cohen, C., and Schwartz, M. (2013), "Minimizing Shirking in Auctions and Tournaments", *Theoretical Economics Letters*, Vol. 3 No:4, 197-201. (Citations: GS - 1, IF 0.55, Q3, 30, B)
9. Shavit, T., Rosenboim, M. and Cohen, C. (2013), "Does the Color of Feedback Affect Investment Decisions?", *International Journal of Applied Behavioral Economics*, 2(3), 15-26. (Citations: GS - 5)
10. Cohen, C., Pearlmutter, D., and Schwartz, M. (2017) , "A Game Theory-Based Assessment of the Implementation of Green Building in Israel", *Building and Environment* 125 122-128. (Citations: GS – 2, ISI - 1, JCR: IF 4.539,Q1,4/62, SJR: Q1,)
11. Cohen, C., Levi O. and Sela A. (2018) , All-Pay Auctions with Asymmetric Effort Constraints, *Mathematical Social Sciences*, accepted Nov 2018. (JCR: IF 0.604, Q4,87/103 SJR: Q1, A)
12. Cohen, C., Pearlmutter, D., and Schwartz, M. (10.2019), "Promoting Green Building in Israel: A Game Theory-Based Analysis", *Building and Environment* 163, *forthcoming*

Recent Lectures in Conferences

1. Toward Greener Construction, The International Union of Area Studies, The Israeli Branch, Annual Conference, Ben-Gurion University of the Negev, February 2018.
2. Controlling the Expense of Political Contests Using a Modified N-players Tullock's Model, ICPP 2019: International Conference on Public Policy, Amsterdam, The Netherlands, August 2019.

Submitted Papers

1. Cohen C., Controlling the Expenses of Political Contests, *under review*.
2. Cohen C., Darioshi R., Strategizing Contestants' Expenditures in Political Contests, *Economics Bulletin*, *under review*.

Working Papers

1. Levi O., Cohen C., Levy I., Should an "Unfair" Tie in Soccer be Rewarded? A Simulation Study of the UK and Spanish Premier Leagues.
2. Levy I., Cohen C., Strategy Kick at the UEFA European Championship and the FIFA World Cup.
3. Cohen C., Zax O., The Marginal Line on your Resume.
4. Cohen, C., Levi O., Lagziel D and Sela A., Asymmetric Multiple-Prize All-Pay Auctions with Complete Information.