

Prof. Miki Malul

CURRICULUM VITAE AND LIST OF PUBLICATIONS

• **Personal Details**

Name: Miki Malul  
 Place and Date of Birth: 1971, Dimona, Israel  
 Work Address: Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev, P.O.B 653, Beer-Sheva 84105, Israel  
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• **Education**

B.A. <i>Cum laude</i>	1993-1996	Ben-Gurion University of the Negev Department of Economics.
M.A. <i>Summa Cum laude</i>	1996-1998	Ben-Gurion University of the Negev Department of Economics.
Ph.D. <i>Summa Cum laude</i>	1999-2004	Ben-Gurion University of the Negev Department of Public Policy and Administration Dissertation title: "Decision on Location and Economic Efficiency in a Regional System" Adviser: Prof. R. Bar-El
Post-Doc	2004	Department of City and Regional Planning, Cornell University

• **Employment History**

2018-2024  
 Dean, Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev  
 2019-present  
 Full Professor, Department of Public Policy and Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University of the Negev, Israel

2017-2018

Chairman, Department of public policy and administration, Ben-Gurion University of the Negev, Israel

2016-2017

Visiting Professor, Fox School of business, Temple University

2014-2019

Associate Professor, Department of Public Policy and Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University of the Negev, Israel

2010-2014

Senior Lecturer (with tenure), Department of Public Policy and Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University of the Negev, Israel

2005-2010

Lecturer, Department of Public Policy and Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University of the Negev, Israel.

1999-2004

Lecturer, Department of Industrial Engineering and Management, Negev Academic College of Engineering, Israel.

2000-2004

Adjunct lecturer, Department of Public Policy and Administration Ben-Gurion University of the Negev, Israel.

1999-2001

Adjunct Lecturer, Department of Economics, Ben-Gurion University of the Negev, Israel.

1997-2002

Adjunct Lecturer, The Department of Public Administration, Sapir Academic College, Israel.

1996-1997

Economist, Phoenicia (Glass Industries), Israel.

- **Professional Activities**

- (a) Positions in academic administration

2018-present	Dean, Guilford Glazer Faculty of Business and Management	Ben-Gurion University of the Negev
2017-present	Member of the university Senate	Ben-Gurion University of the Negev
2017-2018	Chairman, Department of public policy and administration	Ben-Gurion University of the Negev
2015-2018	Head Of ICTR- The Israeli Center For Third Sector Research	Ben-Gurion University of the Negev
2015-2018	Member of the university research students committee	Ben-Gurion University of the Negev
2015-2018	Member of the university regulation committee	Ben-Gurion University of the Negev
2013-2018	Head of ATIDIM B.A Program	The Department of Public Policy and Administration
2013-2018	Head of the M.A Teaching and Curriculum Committee	Mandel Social Leadership MBA, Ben-Gurion University of the Negev
2007-2013	Head of the M.A Teaching and Curriculum Committee	The Department of Public Policy and Administration Ben-Gurion University of the Negev
2007-2018	Member of the Teaching and Curriculum Committee	The Guilford Glazer Faculty of Business and Management Ben-Gurion University of the Negev
2012- 2018	Member, Research Students Committee	The Guilford Glazer Faculty of Business and Management Ben-Gurion University of the Negev
2008-2017	Head of Economics and Society, specialization	The Department of Public Policy and Administration Ben-Gurion University of the Negev
2012-2013	Senior Lecturers' representative for the university Senate	Faculty of Business and Management, Ben-Gurion University of the Negev

2015	Search committee, Dean	Faculty of Business and Management Ben-Gurion University of the Negev
2012	Search committee, Dean	Faculty of Business and Management Ben-Gurion University of the Negev
2012	Member, committee for Bertie Lubner prize for activities for the community	Ben-Gurion University of the Negev

(b) Ad-hoc reviewer for journals:

*R&D Management, The B.E. Journal of Economic Analysis and Policy, Urban Studies, Human Resource Management, Social Indicators Research, Applied Psychology, Journal of Neuroscience, Psychology, and Economics, European Planning Studies, Small Business Economics, International Journal of Human Resource Management; Journal of Environmental Planning and Management, Journal of Income Distribution, Peace Economics, Peace Science and Public Policy, Thunderbird International Business Review, European Journal of International Management (EJIM), The Geography Network (Hebrew), Journal of Comparative Economics, Children and Youth Services Review, World Review of Entrepreneurship, Management and Sustainable Development journal (WREMSD), Ecology and Environment (Hebrew).*

(c) Dissertation examiner

Tsipi Buchnik (PhD), Technion, Mirit Hatucha (PhD)- Hebrew University, Hadad Sasson (PhD)- Tel Aviv University, Gil Pinhas (PhD) -Tel Aviv University, Sagit Azari (PhD)- Tel Aviv University, Arie Sherman (PhD), Eyal Lahav(PhD), Gil Peleg (Ph.D), Ehud Reuven (PhD), Elia Mogolov (Ph.D), Carmel Weber (MA) Hebrew University, Tamir Abargil,(MA), Reut Belvies (MA), Meirav Meltzman (MA), Chen Sharoni (MA), Avi Israel (MA), Ohad Pasternak (M.A), Itai Trilnick (MA), Mirit Marcowitz (MA), Suzy Sharem (MA), Alon Kries (MA), Noa Ben-David (M.A), Ben-Moshe Ori (M.A), Shon Inberg (M.A).

- (d) Refereeing for grants  
*ISF, BSF, GIF, The National Science Foundation (NSF).*
- (e) Professional Committees  
 Member of Review Committee, Council of Higher Education; Israel Science Foundation (ISF)-2016, 2018,2020  
 Chairman, Review Committee for Grants, Ministry of Science and Technology- 2018
- (f) Editor or member of editorial board of scientific or professional journal  
 2014-2017 Member of the Editorial Board of the journal Social Security (Hebrew)
- (g) Membership in professional/scientific societies  
 2005-2020 Regional Science Association, Israeli Section  
 2005-2020- Regional Science Association, European section
- (h) Professional functions outside universities/institutions
- 2019- present, ERSAC (The European Regional Science Association Council) Board member.
  - 2019-present Chairman, Israeli Regional Science Association.
  - 20010-2018 Secretary/Treasurer, Regional Science Association International- The Israeli Section.
  - Member of the Labor Market Team Economic Team, The Taub Centre For Social Policy Studies in Israel.
- (i) Professional Committees for Promotion: associate professor (Head), senior lecturer (Head), member of several committees for promotion for associate professor and senior lecturer in Ben-Gurion University and various academic institutions in Israel.
- (j) Referee for promotion in various academic institutions in Israel.
- (k) Significant professional consulting
- 2013–2017: Member of the committee Setting the Borders of the Bedouin Settlements in the Negev, The Ministry of the Interior, Israel.

- 2012-2016: Member of the Round Table for Regional Development, Ministry of Industry, Trade and Labor.
- 2010-2015 Project Wadi Attir on Sustainable Agriculture with Mosi Rosenboim and Elhanan Yair.
- 2008- Israel Defense Forces- The economic impact of moving the IDF to the Negev district on the economy of the Negev district, with Raphael Bar-El and Mosi Rosenboim
- 2008- Abu-Basma- Master plan for economic development, with Raphael Bar-El and Mosi Rosenboim
- 2008- Dead Sea Works- The economic impact of DSW on the economy of Israel and specifically on the southern district, with Mosi Rosenboim and Daniel Freeman

- **Educational Activities**

- (a) Courses taught:

International Finance	BA	Fox School of Business and Management, Temple University
Finance	OMBA	Fox School of Business and Management, Temple University
Inequality and Growth, Theory and Policy Implications	M.A.	Ben-Gurion University of the Negev
Quantitative Models in Public Policy Evaluation	M.A.	Ben-Gurion University of the Negev
Public Finance	M.A.	Ben-Gurion University of the Negev
Selected Topics in Investment	M.B.A.	Baruch College
Managerial Economics	M.A.	Ben-Gurion University of the Negev
The Economy of Israel	B.A.	Sapir Academic College
Principles of Finance	B.A.	Sapir Academic College

Introduction to Economics	B.Sc.	Ben-Gurion University of the Negev
Analyzing Financial Statements	B.S.c	Sami Shamoon College of Engineering
Various Economics courses	B.Sc.	Sami Shamoon College of Engineering
Various Economics courses	B.A.	Sapir Academic College
Introduction to Finance	B.A.	The Open University

*[Average feedback (formal surveys) from students is about 4.8 on a scale of 1-5]*

***(b) Research Students***

2008- 2010	Roman Grinberg	M.A.	Ben Gurion University of the Negev (with R. Bar-El)
2008- 2010	Huri Eitan	M.A.	Ben Gurion University of the Negev (with R. Bar-El)
2009-2011	Hila Axelrod	M.A.	Ben Gurion University of the Negev (with I. Luski)
2009-2011	Boaz Aricha	M.A.	Ben Gurion University of the Negev (with I. Luski)
2009-2011	Meir Eliyahu	M.A.	Ben Gurion University of the Negev (with E. Manes)
2011-2013	Albert Yirmiyahu	M.A.	Ben Gurion University of the Negev (With A. Abukaren)
2011-2012	Liran Koren	M.A.	Ben Gurion University of the Negev (with I. Luski)
2010- 2012	Tomer Yehushua	M.A.	Ben Gurion University of the Negev (with R. Bar-El)
2008- 2012	Arbiv Miri	M.A.	Ben Gurion University of the Negev (with M. Rosenboim)
2010-2012	Or Libis	M.A.	Ben Gurion University of the Negev (with I. Luski)
2011-2013	Nave Ashkenazi	M.A.	Ben Gurion University of the Negev ( With M. Rosenboim)
2013-2013	Oded Ravid	M.A.	Ben Gurion University of the Negev (With R. Zoltan)
2011-2013	Rima Drezin	M.A.	Ben Gurion University of the Negev (With M. Rosenboim)
2012-2015	Liat Yossef	M.A.	Ben Gurion University of the Negev (With Michal Sofer)
2012-2015	Shaul Hertal	M.A.	Ben Gurion University of the Negev (With O. Rubin)
2013-2015	Dana Nayer	M.A.	Ben Gurion University of the Negev (with M. Rosenboim)

2013-present	Eyad Achmed	M.A	Ben Gurion University of the Negev (with M. Rosenboim)
2013-2015	Oded Vered	M.A	Ben Gurion University of the Negev (With T. Simon Toval)
2013-2017	Oded Ravid	Ph.D	Ben Gurion University of the Negev (With R. Zoltan)
2010-2016	Ran Ben Malka	Ph.D	Ben Gurion University of the Negev (with I. Luski)
2012-2015	Hila Axelrad	Ph.D	Ben Gurion University of the Negev (with I. Luski)
2012-2020	Huri Eitan	Ph.D	Ben Gurion University of the Negev (with R. Bar-El)
2013-present	Arbiv Miri	Ph.D.	Ben Gurion University of the Negev (with M. Rosenboim)
2010- 2018	Tomer Yehushua	Ph.D	Ben Gurion University of the Negev (with S. Mizrahi)
2012-2021	Michal Tidhar	Ph.D	Ben Gurion University of the Negev (with M. Rosenboim)
2012-2019	Idit Raz	Ph.D	Ben Gurion University of the Negev (with I. Luski and S. Abu-Bader)
2013-2018	Chen Israeli	Ph.D	Ben Gurion University of the Negev (with S. Mizrahi)
2013-2020	Albert Yirmiyahu	Ph.D	Ben Gurion University of the Negev (with O. Rubin)
2013-2021	Nave Ashkenazi	Ph.D	Ben Gurion University of the Negev (with M. Rosenboim)
2013-Present	Suzy Shrem	Ph.D	Ben Gurion University of the Negev (with R.Yossef)
2015-2021	Shaul Hertal	Ph.D	Ben Gurion University of the Negev (with O. Rubin)
2015-2021	Dana Nayer	Ph.D	Ben Gurion University of the Negev (with M. Rosenboim)

- **Awards, Citations, Honors, Fellowships**

1996	B.A. <i>Cum Laude</i> in Economics	Ben Gurion University of the Negev
1998	M.A. <i>Summa Cum Laude</i> in Economics	Ben Gurion University of the Negev
2003	Ph.D <i>Summa Cum Laude</i> "Decision on Location and Economic Efficiency in a Regional System"	Ben Gurion University of the Negev

2010	Rector's Certificate of Outstanding Merit in Teaching	Ben-Gurion University of the Negev
2012	Best paper Award, Department of Public Policy and Administration	Ben-Gurion University of the Negev
2013	Rector's Certificate of Outstanding Merit in Teaching	Ben-Gurion University of the Negev
2015	Rector's Certificate of Outstanding Merit in Teaching	Ben-Gurion University of the Negev
2015	Dean's award of Outstanding Merit in research	Ben-Gurion University of the Negev

- **Ph.D students Awards**

**Oded Ravid**, Outstanding PhD Student in the fields of Israel Economy, Council for higher education, 2015.

**Idit Raz**, Outstanding PhD Student in the fields of Israel Economy, Council for higher education, 2016.

**Ella Brand**, Dan David prize, 2016.

**Shaul Hartal**, 2017 Ministry of Science and Technology, the Yuval Neaman Scholarship – 250,000 NIS.

**Shaul Hartal**, 2019, Prize for an Outstanding Paper in Regional Science Written by a Young Scholar. Awarded by the Regional Science Association International, the Israeli Section.

**Albert Yirmiyahu**, 2017 Ben-Gurion University of the Negev, Excellence Award for the Best Doctoral Student in the Faculty of Business and Management.

**Albert Yirmiyahu**, 2017, grant for PhD students, National insurance institute of Israel 20,000 NIS

**Chen Sharoni**, 2015, National insurance institute of Israel 40,000 NIS

**Shaul Hartal** 2013 The Yad Tabenkin Foundation for Research, a scholarship 4,000 NIS

**Hila Axelrod**, 2015 Ben-Gurion University of the Negev, Excellence Award for the Best Doctoral Student in the Faculty of Business and Management.

- **Scientific Publications**

- (a) Chapters in collective volumes

- Malul M. and R. Bar-El, "Decisions on Location and Economic Efficiency in the Regional System", in R. Bar-El R., G. Benhayoun and E. Moustier, *Regional Economic Policy*, L'Harmattan, 2006, 281-298.
    - Malul M. and R. Bar-El, (2012), "Commuting and Migration: Can They be Complementary?", in Frenkel A., P. Nijkamp and P. McCann, *Societies In Motion, Innovation, Migration and Regional Transformation*, Edward Elgar Publishing.

- (b) Refereed articles and refereed letters in scientific journals

1. Malul M. and A. Shoham, "The Role of Culture and Economic Variables in Wars and Coups", *Peace Economics, Peace Science and Public Policy* 12(1), 1-9, 2006.
2. Malul M., Y. Hadad and R. Bar-El, "Ranking and Measuring Efficiency of Middle East Cooperation Projects", *Peace Economics, Peace Science and Public Policy* 13(1), 1-12, 2007.
3. Bar-El R. and M. Malul, "The Role of External Partners in Regional Cooperation Projects in the Middle East", *The Economics of Peace and Security Journal* 3(1), 38-44, 2008.
4. Schwartz D., R. Bar-El and M. Malul, "A Joint Virtual Advanced Technology Incubator – A New Pattern of Israeli-Palestinian Economic Cooperation", *Peace Economics, Peace Science and Public Policy* 14(2), article 3, 2008.

5. Malul M., Y. Mansury, T. Hara and S. Saltzman, "An Economic Development Road Map For Promoting Israeli-Palestinian Cooperation", *Peace Economics, Peace Science and Public Policy* 14(1), 1-15, 2008.
6. Malul M. and I. Luski, "Minimum Wage for Younger and Earned Income Tax Credit (EITC) for Older Workers", *The Economic Quarterly* 55(2), 249-261, 2008. (Hebrew)
7. Malul M. and A. Shoham, "A Global Analysis of Imperfect Competition in the Banking Systems", *International Journal of Financial Services Management* 3(2), 124-135, 2008.
8. Malul M. and R. Bar-El, "The Gap between Free Market and Social Optimum in the Location Decision of Economic Activity", *Urban Studies* 46(10), 2045-59, 2009.
9. Malul M. and I. Luski, "The Optimal Policy Combination of the Minimum Wage and the Earned Income Tax Credit", *The B.E. Journal of Economic Analysis & Policy (Contributions)*, 9(1), Article 51, 2009.
10. Malul M., R. Bar-El and D. Schwartz, "Patterns of Cooperation in High-Tech-Constraints, Feasibility, and Benefits: Results of a Study among Palestinians and Israelis", *Conflict Management and Peace Science* 27(2), 67-84, 2009.
11. Malul M., "Older workers' employment in dynamic technology changes", *Journal of Socio-Economics*, 38(5), 809-13, 2009.
12. Malul M., A. Shoham and M. Rosenboim, "The International Imperfect Banking Systems: The Israeli Case", *EuroMed Journal of Business* 4(2), 159-172, 2009.
13. Malul M. and R. Bar-El, "Core-Periphery Market Failure in the Location of Economic Activity", *the Review of Regional Studies* 39(1), 85-98, 2009.
14. Malul M., J. Gal and M. Greenstein, "A Universal Basic Income: Theory and Practice in the Israeli Case", *Basic Income Studies* 4(1), Article 4, 2009.
15. Malul M., Y. Hadad and A. Ben-Yair, "Measuring and Ranking Economic, Environmental and Social Efficiency of Countries", *International Journal of Social Economics*, 36(8), 832-43, 2009.

16. Shoham A., M. Malul and M. Rosenboim, "The Savings Crisis and China's Future Growth", *Chinese Management Studies*, 4(2), 154-62, 2010.
17. Malul M., M. Rosenboim and T. Shavit, "Costs of mistrust between ethnic majority and minorities: evidence from Israel", *Review of Social Economy*, 68(4), 1-18, 2010.
18. Malul M., A. Shoham and L. Zolotoy, "The Role of Cultural Attributes in Inequality and Poverty", *Journal of Income Distribution*, 19(1), 120-32, 2010.
19. Bar-El R., M. Malul and M. Rosenboim, "Minorities as a Resource not as a Burden: Exploring the Case of the Bedouins in Israel", *Equality, diversity and inclusion: An international journal*, 29(7), 653-668, 2010.
20. Malul M., A. Shoham and L. Zolotoy, "The Effects of Societal Culture Attributes on Regional Disparity", *International Journal of Social Economics*, 38(7), 2011.
21. Malul M., M. Rosenboim, and Y. S. Tarba, "Using the capital assets pricing model for risk management—A tool for multinational corporation managers", *Thunderbird International Business Review*, 53(2), 147-150, 2011.
22. Shoham A., S. Shoham and M. Malul, "Society's Level of Literacy: A Cross Cultural Study", *Issues in Informing Science and Information Technology*, 8, 259-75, 2011.
23. Shoham, A., M. Rosenboim, M. Malul, and Y. Saadon, "Core and Periphery — The Dual Effect of Terror," *Peace Economics, Peace Science and Public Policy*: Vol. 17: Iss. 1, Article 9, 2011.
24. Malul M., and F. Yuval, "Using Education to Reduce the Wage Gap between Men and Women". *Journal of Socio-Economics* 40(4), 412-16 2011.
25. Malul M., M. Rosenboim, T. Shavit and S. Tarba, "The Role of Employment Protection During An Exogenous Shock To An Economy", *Global Economy Journal*, 11(2), Article 7, 2011.
26. Shavit T., M. Rosenboim and M. Malul, "Opportunity Costs in Buying and Short Selling- Do They Really Matter?" *Economics Letters*, 112(1), 122-124, 2011.

27. Hadad S., Y. Hadad , M. Malul and M. Rosenboim, "Measuring and Ranking Structural Economic Efficiency: Exploring the Case of Spain Compared to Germany ", *World Review of Entrepreneurship, Management and Sustainable Development journal (WREMSD)*, 8(1):13-22, 2012.
28. Shoham A., M. Malul and A. Meydany, "Acquisitions, Market Share and Interest Groups", *European Journal of International Management*, 6(4):442-57, 2012.
29. Malul M., M. Rosenboim and T. Shavit, "Misleading Perceptions and Economic Efficiency in a Regional System", *Urbani izziv*, 23(2):131-139, 2012.
30. Hadad S., Y. Hadad., M. Malul and M. Rosenboim, The Economic Efficiency of the Tourism Industry: A Global Comparison, *Tourism Economics*,18(5):31-40, 2012.
31. Shoham A . and M. Malul, "The role of cultural attributes in savings rates", *Cross Cultural Management*, 19(3): 304-14, 2012.
32. Axelrad H<sup>S</sup>., I. Luski and M. Malul, "Difficulties of Integrating Older Workers into the Labor Market: Exploring the Israeli Labor Market", *International Journal of Social Economics*, 40(12):1058-76, 2013.
33. Shoham A . and M. Malul, "Cultural attributes, national saving and economic outcomes, *Journal of Socio-Economics*, 47:180-84, 2013.
34. Malul M., D. Shapira and A. Shoham , "Practical Modified Gini Index” , *Applied Economics Letters*, 20(4):321-327, 2013.
35. Malul M. and A. Shoham, The salaries of CEO's : is it all about skills?, *Journal of Economics and Business*, 67:67-76, 2013.
36. Malul M., M. Rosenboim and T. Shavit, “So When are You Loss Averse? Testing the S-shaped Function in Pricing and Allocation Tasks”, *Journal of Economic Psychology*, 39:101-112, 2013.
37. Luski I. and M. Malul, “The effects of a back-loaded compensation policy on the recruiting of older workers”, *Applied economics letters*, 21(5):312-16,2014.
38. Ahammad M.,Lee S.M, Malul M., Shoham A (2015) “Behavioral Ambidexterity - The Impact of Incentive Schemes on Productivity, Motivation and Performance of Employees in Commercial Banks”, *Human Resources Management* 45(S1), 45-62.

39. Korn L<sup>S</sup>., M. Malul and I. Luski, (2015) "Employment as a Poverty Trap", *Journal of Employment Counseling*, 52(3), 110-120.
40. Kaufman D. and M. Malul, "The Dynamic Brain Drain of Entrepreneurs in Peripheral Regions" *European Planning Studies*. 2015, 23(7), 1345-1356.
41. Malul M. and Shoham A., (2014), "Local country attributes and the emergence of high tech clusters", *International Economics and Economic Policy*, 1-11.
42. Katz H. and Malul M., (2014), Do you enjoy giving more than others? The positionality of voluntary contributions, *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations* (2014): 1-13.
43. Hourie<sup>S</sup>, E., Malul, M., & Bar-El, R. (2015). The social value of municipal services, *Journal of Policy Modeling* 37.2 (2015): 253-260.
44. Malul M. (2015), 'The Process of Brain Drain in Peripheral Regions', *Applied Economics Letters* (2015): 1-5.
45. Yirmiyahu<sup>S</sup> A., Rubin O. and Malul M., Does greater accessibility to higher education reduce wage inequality? The case of the Arab minority in Israel. *Studies in Higher Education*, 42:6, 1071-1090, 2017.
46. Malul M., Shoham A. Uddin M., Linguistic gender marking gap and female staffing at MNC's, *International Journal of Human Resource Management*, 27 (20), 2531-2549, 2016.
47. Axelrad<sup>S</sup> H., Malul M. and Luski I., Behavioral biases in the labor market, differences between older and younger individuals, *Journal of Behavioral and Experimental Economics*, 60 (2016): 23–28.
48. Oded<sup>S</sup> V, Simon-Tuval T., Yagupsky P., Malul M., Cicurel A., Davidovitch N. , The Price of a Neglected Zoonosis: Case-Control Study to Estimate Healthcare Utilization Costs of Human Brucellosis, (2016) *PLoS ONE* 10(12): e0145086.
49. Malul M., Schwartz D. , Bar-El R., The role of academic institutions in mitigating the Israeli-Palestinian conflict, *Journal of Policy Modeling*, 38 (1), 125-137, 2016.
50. Hadad S. and Malul M., Do You Prefer Having Much More or Slightly More than Others?, *Social Indicators Research*, 133(1): 227-234.

51. Hartal<sup>s</sup> S., Malul M., Rubin O., “The Role of Coordination Failure in the Movement of Young Knowledge Workers Away from the Periphery”, *Cities*, 64, 18-25,2017.
52. Axelrad<sup>s</sup> H., Luski I., Malul M., Reservation Wages and the Unemployment of Older Workers, *Journal of Labor Research* 38 (2), 206-227, 2017.
53. O. Ravid<sup>s</sup>, Malul M., Zultan R., The effect of economic cycles on job satisfaction in a two-sector economy, *Journal of Economic Behavior & Organization* 138, 1-9, 2017.
54. Hourie<sup>s</sup> E., Malul M. and Bar-El R., The Value of Job Security: Does Having It Matter?, 2017. *Social Indicators Research*, 139(3), 1131-45.
55. Yossef L<sup>s</sup>., Soffer M. and Malul M., (2018) “From Welfare to Work and from Work to Welfare: A Comparison of People with and without Disabilities”, *The Journal of Disability Policy Studies*. 29(4), 226–234.
56. Axelrad<sup>s</sup> H., Malul M. and Luski I, Unemployment among younger and older individuals: does conventional data about unemployment tell us the whole story?, *Journal for Labour Market Research* 52(3): 1-12, 2018.
57. Malul, M. (2019). Poverty and Social Policy: Perceptions Versus Reality. *Poverty & Public Policy*, 11(4), 291-301.
58. Brand<sup>s</sup> E. and Malul M., Service users’ perspectives of social treatment in social service departments: Differences between routine and poverty-aware treatments, *Social Security* 107: 157-188, 2019 (Hebrew).
59. Brand-Levi<sup>s</sup>, A., Krumer-Nevo, M., & Malul, M. (2020). Service users' perspectives of social treatment in social service departments in Israel: Differences between standard and poverty-aware treatments. *Health & Social Care in the Community*.
60. Ravid O<sup>s</sup>., Malul M., Zultan R.,(2021) Incentives, Mission and Productivity, *Journal of Behavioral and Experimental Economics*. 101668.
61. Hartal<sup>s</sup> S., O. Rubin and Malul M. (2021) The Mobility Preferences of ICT Knowledge Workers: Do Second-Ranked Cities Have a Chance of Attracting Them. *Journal of Urban Affairs*. 1-15.
62. Malul, M., Rosenboim, M., & Shapira, D. (2021). Are Very High Salaries Necessary for Achieving Economic Efficiency?. *Journal of Behavioral and Experimental Economics*, 94, 101725.

63. Brand<sup>s</sup> Levi A., Malul M , Achdut N. and Krumer-Nevo M. (2021), Poverty and employment: employment patterns among people living in poverty who receive services from social services departments, *Social Security* 114: 61-90, 2021 (Hebrew).
64. Axelrad, H., Drizin, R., Malul, M., & Rosenboim, M. (2022). Does future time perspective predict motivation to learn?. *International Journal of School & Educational Psychology*, 10(1), 94-104.
65. Nayer<sup>s</sup>, D., Rosenboim, M., & Malul, M. (2022). The damages of negative information: illustration from two markets. *DECISION*, 1-13.
66. Malul, M. (2023). (Mis) perceptions about the Gender Gap in the Labor Market. In *Forum for Social Economics* (Vol. 52, No. 1, pp. 105-113). Routledge.
67. Brand-Levi, A., Malul, M., & Krumer-Nevo, M. (2023). Dynamics of change in poverty measures amongst social service users in Israel: A comparison of standard care and a Poverty-Aware Programme. *The British Journal of Social Work*, 53(1), 60-80.
68. Eskinazi, N., Malul, M., Rosenboim, M., & Shavit, T. (2023). Do you still trust me? An experimental study on the effect of uncertainty, complexity and anchors in a trust game. *Managerial and Decision Economics*, 44(2), 892-905.
69. Hourie, E., Malul, M., & Bar-El, R. (2023). The Value Of Job Security: Does Calling Matter?. *E-Journal of International and Comparative Labour Studies*, 11(3).
70. Hartal, S., Rubin, O. D., & Malul, M. (2023). The mobility preferences of ICT knowledge workers: Do second-ranked cities have a chance of attracting them?. *Journal of Urban Affairs*, 45(4), 875-889.
71. Shapir-Tidhar, M. H., Malul, M., & Rosenboim, M. (2023). Tax structure efficiency: Introducing a new index. *Structural Change and Economic Dynamics*, 65, 430-437.
72. Eskinazi, N., Malul, M., Rosenboim, M., & Shavit, T. (2022). An Experimental Study of the Effect of the Anchor of the Option's Underlying Asset on Investors' Pricing Decisions. *Journal of Behavioral Finance*, 25(2), 167–180. <https://doi.org/10.1080/15427560.2022.2100377>

73. Nayer, Dana, Mosi Rosenboim, and Miki Malul. "The Two Sides of Crowdfunding Success: Attributes and Motivations of Backers and Entrepreneurs—Evidence from Israel." *The Journal of Entrepreneurship* 33.1 (2024): 155-182.
74. Eskinazi, N., Shavit, T., Rosenboim, M., & Malul, M. (2024). Behavioral biases in short selling—An experimental study. *Managerial and Decision Economics*, 45(2), 748-757.
75. Eskinazi, N., Malul, M., Rosenboim, M., & Shavit, T. (2024). The influence of anchoring on the uncertainty effect. *Applied Economics Letters*, 1-4.

(c) Published scientific reports and technical papers

- Potter, Jonathan, Gabriela Miranda, Philip Cooke, Karen Chapple, Dieter Rehfeld, Gregory Theyel, Dan Kaufmann, Miki Malul, and Mosi Rosenboim. 2012. Clean-Tech Clustering as an Engine for Local Development: The Negev Region, Israel . Paris: OECD Publishing.
- Miki Malul and Mosi Rosenboim, Ruppin Index- Annual Index for Immigrant Integration in Israel, Institute for Immigration and Social Integration at the Ruppin Academic Center, 2010, (Hebrew+English)
- Malul M. and I. Luski "Optimal Policy of Minimum Wage and Earned Income Tax Credit (EITC), The Taub Center for Social Policy Studies in Israel (2006).
- Malul M. and A. Shoham, "After the War – Socioeconomic Implications", The Taub Center for Social Policy Studies in Israel (2006).
- Brandes O., R. Bar-Zuri, J. Gal and M. Malul., "Welfare to Work-Improved Model", The Taub Center for Social Policy Studies in Israel (2007).

## **Lectures and Presentations at Meetings and Invited Seminars not Followed by Published Proceedings**

### **(a) Presentation of papers at Conferences**

- "Decision on Location and Economic Efficiency in a Regional System", The Annual Conference of The Regional Science Association International, The Israeli Section, Ben-Gurion University, Israel. (2004).
- "Measuring Bi-National Economic Interdependence: An Exploration of the Israel-Palestine Case", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2005).
- "An Economic Development Road Map to Promote Israeli-Palestinian Cooperation", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2005).
- "The Role of Culture and Economic Variables in Wars and Coups", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2006).
- "Optimal Policy of Minimum Wage and Earned Income Tax Credit", XXII National Conference of Labour Economics, Napoli (2007).
- "The Role of External Partners in Regional Cooperation Projects in the Middle East", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2007).
- "Patterns of Cooperation in High-Tech-Constraints, Feasibility, and Benefits: Results of a Study among Palestinians and Israelis", Jan Tinbergen Peace
- "An Economic Development Road Map for Promoting Israeli-Palestinian Cooperation", The Twelfth Annual Conference on Economics and Security, Ankara (2008).
- "The Gap Between Free Market and Social Optimum in the Location Decision of Economic Activity", ERSA Conference, Liverpool (2008).
- "Optimal Policy of Minimum Wage and Earned Income Tax Credit", Annual Conference of the European Association of Labor Economics (EALE), Amsterdam (2008).

- "Core-Periphery Market Failure in the Location of Economic Activity", 49th European Congress of the Regional Science Association, Lodz, Poland (2009).
- "Minorities as a Resource not as a Burden: Exploring the Case of the Bedouins in Israel", Equal Opportunities Conference, Istanbul, Turkey (2009).
- "Misleading Perceptions and Economic Efficiency in a Regional System", 50th European Congress of the Regional Science Association, Jönköping, Sweden (2010).
- "A Dynamic Brain Drain in the Core-Periphery Model", 3rd Summer Conference in Regional Science, Hannover, Germany (2010).
- "A Dynamic Brain Drain in the Core-Periphery Model", Regional Science Association Tripartite Workshop, London, UK (2011).
- "A Dynamic Brain Drain in Peripheral Regions", 50th European Congress of the Regional Science Association, Bratislava, Slovakia (2012)
- "Minorities wage structure", The Annual Conference of The Regional Science Association International, The Israeli Section, Ben-Gurion University, Israel. (2013).
- "The Dynamic Brain Drain of Entrepreneurs in Peripheral Regions", 52th European Congress of the Regional Science Association, Saint-Petersburg, Russia (2014).
- Unemployment among Younger and Older Individuals: Does Conventional Data about Unemployment Tell Us the Whole Story? Eastern Economic Association, Washington, USA (2016)
- Gender Gap Perception Vs. reality, 56th European Congress of the Regional Science Association, Cork, Ireland (2018)
- The Residential Choice Location of the Talents, ERSA Congress, August 2018, Cork, Ireland, special session, (2018).
- Migration of the Knowledge-workers: the case of the Emerging Cyber Industry in the Southern Periphery of Israel, 5th Global

Entrepreneurship and Innovation Conference, October 2018,  
Amsterdam.

- What do we know about poverty? Perceptions vs. Reality, ERSA Congress, August 2019, Lyon, France.
  
- **Research Grants**
  - 2007, Tel Aviv University: The University Institute for Diplomacy and Regional Cooperation, M. Malul, R. Bar-El and D. Schwartz, US\$8,000, 6 months, "Reconsidering Israel-Palestinian Cooperation Pattern: The High-tech Industry".
  - 2007, Abu-Basma Regional Council, US\$14,000, 1 year, "Evaluating the Performances of the Abu-Basma Communities Committees Members Before and After Communities Committees Professional Training Program".
  - 2007, Abu-Basma Regional Council, R. Bar-El and M. Malul, US\$100,000, 1 year, "Training Program for the Abu-Basma Communities Committees Professional Training Program Members".
  - 2010, The Robert H. Arnow Center for Bedouin Studies and Development, Bar-El R., Malul M., Rosenboim M and Arbiv Miri, US\$ 5,000, 12 Months, "Barriers to Entrepreneurship in Bedouin Society and Planning Tools to Overcome Them".
  - 2011- Israeli Center for Third Sector Research, "Economic efficiency of nonprofit organizations in Israel" with Mosi Rosenboim and Eyad Achmad , US \$1,000, one year.
  - 2011- Bengis Center for Entrepreneurship & Hi-Tech Management, "Entrepreneurship among Bedouin women", Malul M., Rosenboim M., US \$1,400, 4 months.
  - \*2011- OECD, project on the Clean Tech Cluster in Negev, with Mosi Rosenboim and Dan Kaufman, 5,000 Euro, 3 months.

- 2011- Guilford Glazer Donation, Business for Peace: exploring new ideas for economic collaboration between Israelis and Palestinians, 24,000\$, Malul M., Bar-El R. and Schwartz D. - *This project resulted in a one-million dollar donation to the Faculty of Business and Management.*
- 2012- OECD- SME Policy Index, With: Kaufman D., Rosenboim M., Nayer D. 15,0000 Euro 1 Year.
- \*2015, It Takes Two to Tango? Spatial and Social Implications of Joint Civil-Military Development, 128,000 NIS, the Ministry of Science, Technology and Space, with: Rubin O., Gal R., Israel E. and Leck E..
- \*2018, Poverty Dynamics 40,000 NIS, The authority for research and development and the Guilford Glazer faculty of business and management, with Michal Krumer-Nevo.
- 2019\*- The Moshe Sanbar Institute for Applied Economics Research & School of Business Administration at the College of Management Academic Studies, Topic: The Shame of Small Businesses- A recent Example of A Market Failure NIS 20,000 for one year. With Mosi Rosenboim and Dana Nayer.

*\*Since previous promotion*

- **Present Academic Activities**

- Research in progress

*Submitted for Publication*

- **Additional Information**

(a) Conference Organizer

- 2020 The Annual Conference of The Regional Science Association International, The Israeli Section, Sapir Academic College - Organizing committee

- 2019 The Annual Conference of The Regional Science Association International, The Israeli Section, Tel-Aviv University - Organizing committee
- 2018 The Annual Conference of The Regional Science Association International, The Israeli Section, Ben-Gurion University of the Negev, Israel- Organizing committee
- 2017 The Annual Conference of The Regional Science Association International, The Israeli Section, Western Galil College, Israel- Organizing committee
- 2016 The Annual Conference of The Regional Science Association International, The Israeli Section, Tel-Aviv University, Israel- Organizing committee
- 2015, The Annual Conference of The Regional Science Association International, The Israeli Section, Technion, Israel- Organizing committee
- 2014, The Annual Conference of The Regional Science Association International, The Israeli Section, ORT Braude College, Israel- Organizing committee.
- 2013, The Annual Conference of The Regional Science Association International, The Israeli Section, Ben-Gurion University of the Negev, Israel- Organizing committee.
- 2012, The Annual Conference of The Regional Science Association International, The Israeli Section, The Hebrew University, Rehovot, Israel- Organizing committee.
- 2012, Round Table -Technology transfer and the cultivation of innovation between academy and small and medium enterprises (SMEs) as a tool for elevating local sustainable economic development, Ben-Gurion University of the Negev, Israel.
- 2011, Regional Science Association Tripartite Workshop, British and Irish – Israeli – Netherlands Sections, Smart Growth; Sustainable Growth; Inclusive Growth, London- Organizing committee.

- 2011, The Annual Conference of The Regional Science Association International, The Israeli Section, Haifa University, Israel- Organizing committee.
- 2007, International Round Table: "Exploring the Potential for Israeli-Palestinian Economic Cooperation: Theory and Practice", Jerusalem (in collaboration with Paul Cezanne University, Innovation and Action Lab, Cornell University, DATA Studies and Consultation)- Organizing committee.

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(b) Selected media coverage

The Marker 21/11/2016

<https://www.themarker.com/news/1.3125795>

Calacalst 22/5/2015 "Bimat Calacalst"

<https://www.calcalist.co.il/local/articles/0,7340,L-3659860,00.html>

Globes 30/4/2015 Roi Goldenberg

<https://www.globes.co.il/news/article.aspx?did=1001031630>

Globes 25/3/2013 Shay Niv

<https://in.bgu.ac.il/fom/PublicDep/Documents/Malul%20Netanyahu%20age%20empl.pdf>

Globes, 14/3/2013, Einav Ben-Yehuda

<https://www.globes.co.il/news/article.aspx?did=1000832159>

The Marker 25/8/2011 Shelt Apelberg

<https://www.themarker.com/markets/1.956105>

(c) Lecturer - "Ofek" Project for the Community.

(d) Lecturer, Social-Economic Academy.

(e) Lecturer, HALOM(N)OT.

## **Synopsis of Research**

My professional activities in research, teaching, training students and the university administration, as well as my service as the chair of the Israeli Regional Science Association, focus on how to build a better society. I see the objective of improving the world as our main role in academia. I believe that we have to conduct outstanding research and provide excellent teaching programs because doing so is important for society.

My research centers on social problems and how policy measures can improve society. Specifically, I focus on the development of disadvantaged individuals and regions, and the interaction between social issues and the economy. In recent years, together with my research students, we have made a significant contribution to these fields. In my research I found that solving social problems such as reducing poverty, inequality and the underdevelopment of peripheral regions does not necessarily contradict economic prosperity. My research brings new insights to several core social problems and provides a better understanding of these problems and their interaction with the economy.

In addition to the contribution to the literature, my research might help policy makers create policies that improve society. I participate in various government committees and those of various social organizations whose goals range from developing peripheral regions to alleviating poverty and improving the economic conditions population in the Negev. I have also been invited to participate in discussions on various forums related to my research agenda. Examples include working with major organizations such as the OECD and senior policy makers such as the Minister of Finance.

I see my research and teaching as a vehicle for improving society in general and Israeli society in particular. Therefore, I have established research groups that include my PhD students and colleagues from various academic institutions to conduct studies on the interaction between society and the economy, and improve conditions for disadvantaged individuals and regions. These communities of researchers are committed to improving society and take an active part in the formulation of policy designed to achieve this goal.

In the future I intend to expand my activities in these areas while continuing to focus on disadvantaged groups in the population—the poor, Bedouins and those in the social and geographical periphery. I also want to broaden my international academic collaboration with researchers from the International Association for Regional Development and researchers from universities around the world to promote these ideas internationally.

Below I provide a brief description of my research and future plans for each area:

#### 1. Development of disadvantaged individuals and regions

The location of economic activity has been widely analyzed in the literature. The addition of the core–periphery model of Krugman (1991) and his followers in the new economic geography has contributed significantly to the understanding of this issue. However, most of the literature on this subject has dealt with free market considerations, trying to understand the behavior of firms, while the social optimum has generally not been taken into consideration. Our paper (Malul and Bar-El, 2009) demonstrates that the spatial distribution of economic activity in the core vs. the periphery that results from free market conditions might be not efficient in economic terms. An important conclusion is that public investment in the creation of competitive

abilities in the periphery may provide the solution to market failure and therefore lead to the achievement of a social optimum greater than the free market optimum. In a recent paper based on a thesis of my student (Hartal et al., 2017) we analyzed the internal migration of technological human capital from communities in the geographic hinterlands to big cities. This process is one of the most influential factors that explains the poverty trap of the periphery. We suggest that this process results from a failure of coordination between individuals.

Recently, my research has focused on the integration of disadvantaged groups, particularly disabled individuals and minorities, in the economy and society. In a paper based on a thesis of my student (Yoseff et al., 2017) we explored the behavioral factors that play a role in the decision—among people with and without disabilities—to move from welfare to work and from work to welfare. The results show that people with disabilities are more likely than non-disabled people to favor decisions that maintain their current employment. Furthermore, compared with nondisabled individuals, people with disabilities demand more wages or benefits when changing their status in the labor market. In another paper based on a thesis of my student (Vered et al., 2016), we estimated the healthcare utilization costs associated with human brucellosis. In recent years, human brucellosis has reemerged as a serious public health threat to the Bedouin population of southern Israel. Little is known about the economic impact that results from the increased use of healthcare services in such cases. We found that human brucellosis is associated with higher healthcare utilization costs. Considering these results in analyses of cost effectiveness may be crucial for reducing health inequities and determining the optimal allocation of the healthcare system's scarce resources.

In Yirmiyahu et al. (2017), a paper based on a thesis of my student, we investigated the impact of the Israeli Academic Colleges Law that was designed to promote the

acquisition of higher education among all segments of the Israeli population. We found that this law does in fact contribute to making higher education accessible more to the Israeli Arab minority than to the rest of the population. In addition, we also demonstrated that the influence of the law on improving access to higher education is reflected in the increase in the earning potential of Israeli Arabs.

In a current work of one of my PhD students, we are analyzing the dynamics of poverty. The main goal is to measure the long-term transformations in various aspects of poverty among those who use social services and identify the structural obstacles that can prevent this transformation. Moreover, it aims to compare the long-term contribution of the conventional treatment of social services to that of the new Poverty-Aware Practice paradigm programs over time (post-graduation).

Recently, I was nominated to be the chair of the Israeli section of the regional science association. In that position I intend to promote the interdisciplinary study of regional development. Specifically to better understand how to create a sustainable development in a peripheral regions and in that way to decrease inequality and to improve the social as well as the economic outcome in the economy as a whole.

In the future, I intend to deepen the research that relates to disadvantaged groups, especially Bedouins living in the periphery, minorities and disabled individuals, while exploring the most efficient ways to integrate these groups into the economy and society.

## 2. Socioeconomics and public policy

My main interest is exploring the balance between economic and social outcomes, and determining the role of public policy in achieving these goals. I focus on the labor market and its interaction with society.

General policies in the labor market such as the minimum wage and earned income tax credits usually do not differentiate between the implementation of such policies according to age (e.g., Card and Kruger, 1994; Neumark and Wascher, 2006). In Malul and Luski (2009) we added a significant insight to this literature by suggesting the need to differentiate between these policies according to age. We showed that doing so might be more efficient in terms of economic as well as social outcomes. Here is what Professor Caroline Hoxby from Stanford University wrote about this paper: “Congratulations on a paper that makes a very nice, interesting contribution. I plan to recommend it to a number of people.”

In Malul (2009), I analyzed the different responses of younger and older workers to technological changes. My study determined that providing a subsidy for older workers could help reduce unemployment among this group, promote economic growth and narrow the inequality in income distribution. This paper appears in the curriculum of several academic courses in Israel and the US. In a paper based on a thesis of one of my research students (Axelrad et al., 2016) we analyzed the differences between younger and older individuals with respect to economic and behavioral factors when moving from employment to welfare and vice versa. The results show that older workers who are employed feel a much greater need to continue working compared to younger workers. However, there is no difference between younger and older individuals when it comes to incentives to move from welfare to employment. In another paper based on a master’s thesis under my supervision (Korn et al., 2015) we demonstrated how behavioral factors affect the decision of young people to acquire

higher education. We established that if young people begin working as unskilled workers, the status quo bias increases the premium they require for giving up their jobs and seeking more education. This excess premium may make some individuals choose to remain employed as unskilled workers rather than pursue higher education. Such a decision may trap them in a life of poverty. We maintain that our results prompt a re-examination of the widely held belief that early employment is an advantage for young people.

I also developed several theoretical tools to improve our understanding of income inequality and its economic consequences. The Gini coefficient is a popular and widely used index for measuring inequality (Lerman and Yitzhaki, 1984). Evidence for the OECD countries indicates that there has been a significant and widespread increase in income inequality during the past 20 years (OECD, 2008). In Malul et al. (2012), we suggested a simple modification to the Gini index that takes into account the moderating effect of in-kind government benefits. This modified version of the Gini index allows us to calculate the level of inequality more precisely and make better comparisons between countries and over time.

In Ahammad et al., (2015) (published in *Human Resource Management*, which is among the *Financial Times*' top 45 journals), we showed that skilled workers will always take advantage of incentive schemes, but the manner in which they do so may not always be in accordance with the firm's goals. The paper also shows that conventional incentives schemes are not always effective for unskilled workers. Therefore, a new approach to these workers is needed in order to maximize their contribution.

In a paper based on a thesis of my research student (Ravid et al., 2017) we analyzed how economic growth affects the material well-being of all workers. We found that job satisfaction in the public sector is negatively correlated with the state of the economy.

Currently I am working on several papers that I intend to complete in the near future dealing with the interactions between economics and social outcomes. Specifically, I intend to further explore various aspects of the employment of older workers as well as the relationship between inequality in income distribution and economic growth. I believe that such investigations are extremely important from an academic point of view as well as for the economy and society.