

CURRICULUM VITAE AND LIST OF PUBLICATIONS

• **Personal Details**

Name: Mosi Rosenboim

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• **Education**

B.A. - 1992-1995 – Ben Gurion University - Economics

M.A. - 1995- 2000 – Ben Gurion University - Economics

Name of advisor: Professor Haim Shalit

Title of thesis: Improvement of Investors Utility by using Mean-Gini Model

Ph.D.- 2002- 2007 – Ben Gurion University - Economics

Name of advisors: Professor Israel Luski and Professor Uri Ben Zion

Title of thesis: Optimal Incentive Policy for Attracting Foreign Direct
Investment

• **Employment History:**

2019- Present	Associate Professor, Faculty of Business and Management, Ben-Gurion University of the Negev, Israel
2011- 2019-	Senior Lecturer, Faculty of Business and Management, Ben- Gurion University of the Negev, Israel
2013- 2015	Visiting scholar and Visiting professor, Washington University in St. Louis, Olin Business School.
2008- 2011-	Lecturer, Faculty of Business and Management, Ben-Gurion University of the Negev, Israel
1998- 2008-	Adjunct lecturer, Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev, Israel.
1997- 2009-	Adjunct lecturer, Department of Economics, Ben-Gurion University of the Negev, Israel.
2012- 2013	Adjunct lecturer, The School of Business Administration, College of Management.

- 2010- 2012- Senior Lecturer, The School of Business Administration, College of Management.
- 2008- 2010- Adjunct lecturer, Executive MBA, The School of Business Administration (With Baruch College), The College of Management.
- 2007- 2010- Senior Lecturer, Department of Applied Economics, Sapir Academic College, Israel
- 2001- 2015- Course Coordinator- Financial Management for M.B.A- Open University, Israel.

• **Professional Activities**

a. Positions in academic administration

- 2017- Present Chair- department of management, Guilford Glazer Faculty of Business and Management.
- 2016-2018 Academic supervisor for management program at Achva college, on behalf of Ben-Gurion University.
- 2015-2017 Head of the Teaching Committee- department of management, Guilford Glazer Faculty of Business and Management.
- 2011-2013 Academic supervisor for management program at Achva college, on behalf of Ben-Gurion University.
- 2010- 2013 Head of finance specialization, department of management, Guilford Glazer Faculty of Business and Management.
- 2008- 2010 Member of the Teaching Committee, department of applied economics, Sapir Academic College.

b. Consulting Projects

- 2011- Expert opinion on efficient market hypothesis- Magistrate's Court Tel Aviv with Miki Malul.
- 2010- Project Wadi Attir Sustainable Agriculture, with Miki Malul and Elhanan Yair.
- 2008- Israel Defense Force- The economic impact of moving the IDF to the Negev district on the economy of the Negev district, with Prof. Rafi Bar-El and Dr. Miki Malul.
- 2008- Dead Sea Works- The economic impact of DSW on the economy of Israel and specifically on the southern district, with Dr. Miki Malul and Dr. Dani Friman.

2008- Abu-Basma- Master plan for Economic development, with Prof. Rafi Bar-El and Dr. Miki Malul.

2004- 2012 - Sapir College Student Association Economic Corporation- Outside Director.

c. Editor or member of editorial board of scientific or professional journal

2018-current Associate Editor of **PlosOne**

d. Ad-hoc reviewer for journal

Journal of Economic Behavior & Organization, Journal of Banking and Finance, Journal of Economic Psychology, Ageing & Society, Thunderbird International Business Review, Asia Pacific Journal of Management, International Journal of Emerging Market, World Review of Entrepreneurship, Management and Sustainable Development, Behavioral Sciences of Terrorism and Political Aggression, Global Business and Economics Review (GBER), Human Resource Management, Plos one, Risk Analysis

• **Educational activities**

a. Courses taught

Microeconomics, MSBA, Washington University in St. Louis, Olin business school,

Managerial Economics, MBA, Baruch College- Taiwan; Temple University- Tokyo, International MBA, Ben Gurion University, Israel

Behavioral Finance, B.A, Ben Gurion University of the Negev, Department of Management and Sapir College, Department of Applied Economics

Securities Analysis, M.B.A., Ben Gurion University of the Negev, Department of Business Administration

Introduction to Finance, M.B.A For managers, Ben Gurion University, Eilat Campus

Financial Management, M.B.A., Open University, Department of Management and Economics

The Capital Market in Israel, M.B.A, Open University, Department of Management and Economics

Option and Futures, M.Sc., Ben Gurion University of the Negev, Department of Engineering Science

Corporate Finance, B.A, Ben Gurion University of the Negev, Department of Economics and Sapir College, Department of Applied Economics

Investment, B.A, Ben Gurion University of the Negev, Department of Economics and Sapir College, Department of Applied Economics

Introduction to Micro Economics, B.A, The academic program for the IAF flight Course, and Economics Department, Ben Gurion University of the Negev

Principles of Finance, B.A., Ben Gurion University of the Negev, Department of Management

Introduction to Finance, B.A., Open University, Department of Management and Economics

Seminar in Advanced Managerial Accounting, B.A, Open University, Department of Management and Economics

Advanced Managerial Accounting, B.A, Open University, Department of Management and Economics

(Average feedbacks (formal university surveys) from students is about 4.5 on a 5 point scale)

b. Research Students

2015-Present	Reut Blaywais	Ph.D	Ben Gurion University of the Negev (with U. Haran)
2015-Present	Dana Nayer	Ph.D	Ben Gurion University of the Negev (with M. Malul)
2014-Present	Merav Malcman	Ph.D	Ben Gurion University of the Negev (with T. Shavit and O. Azar)
2014-Present	Lior David	Ph.D	Ben Gurion University of the Negev (with K. Galil)
2013-Present	Miri Arbiv	Ph.D	Ben Gurion University of the Negev (with M. Malul)
2013-present	Nave Ashkenazi	Ph.D	Ben Gurion University of the Negev (with M. Malul and T. shavit)
2013-present	Avi Israel	Ph.D	Ben Gurion University of the Negev (with T. Shavit)
2012-Present	Michal Tidhar	Ph.D	Ben Gurion University of the Negev (with M. Malul)
2012-Present	Michael Gelman	Ph.D	Ben Gurion University of the Negev (with D. Grinberg)
2017-Present	Omer Lambez	M.B.A	
2017-Present	Gali Keren	M.B.A	
2016-Present	Lital Hason	M.B.A	Ben Gurion University of the Negev
2016-Present	Linoy Shafrot	M.B.A	Ben Gurion University of the Negev
2015-Present	Adi Galor	M.B.A	Ben Gurion University of the Negev (with A. Tchetchik)
2015-2017	Matan Wiasman	M.A	Ben Gurion University of the Negev (with R. Zoltan)
2013-2015	Tali Yavneeli	M.B.A	Ben Gurion University of the Negev (with M. Malul)

2013-2015	Dina Kushnir	M.A	Ben Gurion University of the Negev (with M. Malul)
2012-2015	Assaf Eshel	M.B.A	Ben Gurion University of the Negev
2012-2014	Reut Blaywais	M.B.A	Ben Gurion University of the Negev
2011-2015	Itamar Saadon	M.B.A	Ben Gurion University of the Negev (with Z. Afik)
2011-2014	Merav Malcman	M.B.A	Ben Gurion University of the Negev

- **Awards, Citations, Honors, Fellowships**

(a) **Honors, Citation Awards**

2019 – Ben-Gurion University of the Negev – Faculty of Management Excellence in Research Award

(b) **Students Achievements:**

2018 Michael Gelman the best Ph.D student in Guilford Glazer Faculty of Business & Management

2019 The Moshe Sanbar Institute for Applied Economics Research & School of Business Administration at the College of Management Academic Studies, Topic: The Shame of Small Businesses- A recent Example of A Market Failure NIS 20,000 for one year. With Miki Malul and Dana Nayer.

2019 Michael Gelman- Postdoc position- The Wharton School at the University of Pennsylvania (with Amir Yaron)

- **Scientific Publications**

1. **Rosenboim M.**, Luski I. and T. Shavit, "Behavioral Approaches to Optimal FDI Incentives", *Managerial and Decision Economics*, 2008, 601-607.
2. **Rosenboim M.** and T. Shavit, "Are Rounded Stock Index Prices a Psychological Barrier? Experimental Study", *Journal of Financial Decision Making*, 2009, Vol. 5, Issue (2), 83-92.
3. Luski I., **Rosenboim M.**, (Alphabetic Order)"Optimal Policy for FDI Incentives: An Auction Theory Approach", *European Research Studies*, Vol. XII, Issue (3), 2009, 61-76 (3)
4. Malul M., Shoam A. and **Rosenboim M.**, "The International Imperfect Banking Systems - The Israeli Case", *EuroMed Journal of Business*, Vol. 4 No. 2, 2009, 159-172.
5. Ben Shlomo A^S.,Gavious I.,Yosef R. and **Rosenboim M.**, "Option Trading Manipulations on Expiry Date", *Banking and Finance Letters*, 2009, Vol. 1 No. 4, 186-194 (4)
6. Malul M., **Rosenboim M.**, and Shavit T., (Alphabetic Order) "Costs of Mistrust between Ethnic Majority and Minorities: Evidence from Israel", *Review of Social Economy*, 2010, 68(4), 447-464.

7. **Rosenboim M.**, Shavit T. and A. Shoam, "Financial Decision Making in Collective Society - A Field Test on Israeli Kibbutz Members and City Residents", *Journal of Socio-Economics*, 2010, 39, 30-36.
8. Shoham A., Malul M. and **Rosenboim M.**, "The Savings Crisis and China's Future Growth", *Chinese Management Studies*, 2010, Vol. 4 No. 2, 154-161.
9. Bar-El R., Malul M. and **Rosenboim M.**, (Alphabetic Order) "Minorities as a Resource not as a Burden: Exploring the Case of the Bedouins in Israel", *Equality, diversity and inclusion: An international journal*, 2010, 29(7), 653-668. (1)
10. Shavit T., **Rosenboim M.**, "Using first degree stochastic dominance in allocation task: experimental study", *Quantitative Finance*, 2011, 11 (10), 1517-1523.
11. Ben-Zion, U., Galil, K., **Rosenboim M.**, Shabtay, H^s., (Alphabetic Order) "A Reexamination of the value-creation by strategic alliances", *International Journal of Banking, Accounting and Finance*, 2011, Vol. 3, 133-154.
12. Malul, M., **Rosenboim M.**, Tarba, Y. S., "Using the Capital Assets Pricing Model (CAPM) for Multinational Corporation Risk Management", *Thunderbird International Business Review*, 2011, Vol. 53, No. 2, 145-150.
13. Shavit, T., **Rosenboim M.**, Malul, M., "Opportunity Costs in Buying and Short Selling— Do They Really Matter?", *Economics Letters*, 2011, 112, 122-124.
14. Malul, Miki, **Rosenboim, Mosi**, Shavit, Tal and Tarba, Shlomo Yedidia (Alphabetic Order) "The Role of Employment Protection during an Exogenous Shock to an Economy", *Global Economy Journal*, 2011, Vol. 11: Iss. 2, Article 7.
15. Shoham, A., **Rosenboim M.**, Malul, M., Saadon, Y., "Core and Periphery - The Dual Effect of Terror", *Peace Economics, Peace Science and Public Policy*, 2011, 17 (1), (Online) 1554-8597, DOI: [10.2202/1554-8597.1220](https://doi.org/10.2202/1554-8597.1220),
16. Krumer, A., Shavit, T., **Rosenboim M.**, "Why do professional athletes have different time preferences than non-athletes?", *Judgment and Decision Making*, 2011, Vol. 6, No. 6, pp. 542–551
17. Hadad, S., Hadad, Y., Malul, M., **Rosenboim M.**, (Alphabetic Order) "The economic efficiency of the tourism industry: A global comparison", *Tourism Economics*, 2012, Vol. 18 (5), pp. 931-940 (10)
18. Sharon Hadad, Yossi Hadad, Miki Malul, **Rosenboim M.** (Alphabetic Order) "Measuring and Ranking Structural Economic Efficiency: Exploring the Case of Spain Compared to Germany" *World Review of Entrepreneurship, Management and Sustainable Development*, 2012, 8, 1, pp.13–22.
19. **Rosenboim, M.**, Shavit, T., "Whose Money is it Anyway? Using Prepaid Incentives in Experimental Economics to Create a Natural Environment", *Experimental Economics*, 2012, Vol 15, pp 145–157

20. Cohen,C., Shavit, T. and **Rosenboim M.**, "The over-weighting of unfair tie in all-pay contest: An experimental study". *International Journal of Economic Theory*, 2012, 8 (3), 301
21. **Rosenboim M.**, Ben-Zion U., Sharabani S. and Shavit T., "Emotions, Risk Perceptions, and Precautionary Behavior Under the Threat of Terror Attacks: A Field Study Among Israeli College Students", *Journal of Behavioral Decision Making*, 2012, 25 (3), 248-256.
22. Shavit, T., **Rosenboim M.** and Cohen, C., "Does the Color of Feedback Affect Investment Decisions?". *International Journal of Applied Behavioral Economics*, 2013, 2(3), 15-26 (5)
23. Shavit T., **Rosenboim M.**, Shani Y., "What is more important, the outcome or the probability?", *Applied Economics Letters*, 2013, 20 (2), 127-130
24. Malul, M; **Rosenboim M.** and Shavit, T. (**Alphabetic Order**) "Misleading Perceptions and Economic Efficiency in a Regional System". *Urbani izziv (Urban Challenge)*, 2012, 23(2), 131–139 (4)
25. Sharabani S., Ben-Zion U., **Rosenboim M.**, Shavit T., "Does moving from war zone change emotions and risk perceptions?- A field study of Israeli students", *Judgment and Decision Making*, 2012, 7(5), 669-678,
26. **Rosenboim M.**, Shavit, T, and Cohen,C., "Do Bidders Require A Monetary Premium for Cognitive Effort in an Auction?". *Journal of Socio-Economics*, 2013, 42, 99-105
27. Gavious, I., **Rosenboim M.**, (**Alphabetic Order**) "The Disciplining Role of the Market versus Government Regulation: The Case of Sarbanes-Oxley and the Earnings Quality of M&A Targets", *American Law and Economics Review*, 2013, 15(1), 300-332
28. Malul, M., **Rosenboim M.**, Shavit, T., (**Alphabetic Order**) "So when are you loss averse? - The Effect of Timing on Loss Aversion", *Journal of Economic Psychology*, 2013, 39, 101-112
29. Shavit, T., Shahrabani, S., Benzion, U., **Rosenboim M.**, "The effect of forest fire disaster on emotions and Risk perceptions: A field study after the Carmel forest fire disaster", *Journal of Environmental Psychology*- 2013, 36, 129-135.
30. Zax O., **Rosenboim M.**, Shavit T., "Effects of Expected Effort on Females in the Labor Market", *Forum for Social Economics*, 2014, 43 (2), 107-122
31. Hetsroni, A., Sheaffer, Z., Ben Zion, U., **Rosenboim M.**, "Economic Expectations, Optimistic Bias and Television Viewing during Economic Recession: A Cultivation Study", *Communication Research*, 2014, 41(2), 180-207
32. Shavit. T., **Rosenboim, M.**, Shani, Y., "Time Preference before and after a Risky Activity – A Field Experiment", *Journal of Economic Psychology*, 2014, 43, 30-36
33. Israel, A., **Rosenboim, M.**, & Shavit, T., (**Alphabetic Order**) "Using priming manipulations to affect time preferences and risk aversion: An experimental study." *Journal of Behavioral and Experimental Economics* 2014, 53, 36–43
34. Malcman, M., **Rosenboim, M.**, Shavit, T., (**Alphabetic Order**) "Does attachment to money affect reciprocity behavior?", *Applied Economics Letters*, 2015, 22, 4
35. Shavit, T., **Rosenboim, M.**, "Does ownership duration really matter? – Experimental study”,

- Applied Economics Letters*, 2015, 22(13), 1037-1040
36. Shavit, T., **Rosenboim, M.**, "Is there time discounting for risk premium?", *Journal of the Experimental Analysis of Behavior*- 2015, 103, 393–404
 37. **Rosenboim, M.**, Shavit, T., (**Alphabetic Order**) "Is there ownership for money?", *Applied Economics Letters*, 2015, 22(16), 1325-1328
 38. Lahav, E., **Rosenboim, M.**, & Shavit, T., (**Alphabetic Order**) "Financial literacy's effect on elicited subjective discount rate". *Economics Bulletin*, 2015, 35(2), 1360-1368.
 39. Krumer A., **Rosenboim, M.**, Shafir O., (**Alphabetic Order**) "Gender, Competitiveness and Physical Characteristics: Evidence from Professional Tennis", *Journal of Sports Economics*- 2016, 17 (3), 234-259
 40. Shavit, T., Lahav E., **Rosenboim, M.**, "Don't fear risk, learn about it: How familiarity reduces perceived risk", *Applied Economics Letters*, 2016, 1-4.
 41. Sonsino, D., Rosenboim, M., Shavit, T., "The valuation “by-tranche” of composite investment instruments" *Theory and decision*, 2017, 82(3), 353-393
 42. Cohen-Zada, D., Krumer, A., Rosenboim, M., Shapir, O. M., (**Alphabetic Order**) “Choking under pressure and gender: Evidence from professional tennis”, *Journal of Economic Psychology*, 2017, 61, 176-190
 43. Gelman, M, Greenberg, D, **Rosenboim, M.**, (**Alphabetic Order**), “How to Evaluate Risk Management Units in Financial Institutions?”, *Journal of Applied Corporate Finance*, 2018, 30(1), 89-97
 44. Shahrabani, S., **Rosenboim, M.**, Shavit, T., Benzion, U., Arviv, M., ““Should I Stay or Should I Go?” Risk Perceptions, Emotions, and the Decision to Stay in an Attacked Area”, *International Journal of Stress Management*, 2018, accepted,
 45. Goodman, J.K., Malkoc S.A., **Rosenboim, M.**, "The Material-Experiential Asymmetry in Discounting: When Experiential Purchases Lead to More Impatience", *Journal of consumer research*, 2019, accepted
 46. Blaywais, R^S, Rosenboim, M^{PI}, “The Effect of Cognitive Load on Economic Decisions”, *Managerial and Decision Economics*, 2019;1–7 (ABDC= B, SJR Rank= Q2)

Other scientific publication

1. Miki Malul and Mosi Rosenboim, Ruppin Index- Annual Index for Immigrant Integration in Israel, Institute for Immigration and Social Integration at the Ruppin Academic Center, 2010, (Hebrew+English)
2. Dani Friman, Miki Malul and Mosi Rosenboim, The economic impact of DSW (Dead Sea Works) on the economy of Israel and specifically on the southern district, Negev Center for Regional Development, 2012, (Hebrew)

Submitted for publication

Revised and Resubmitted

1. Blaywais, R^S, **Rosenboim, M.**, "Seeing the Forest or the Trees? Motivation Matters" *Journal of Behavioral Decision Making*

Submitted

2. S.A. Malkoc, J.K. Goodman, **M. Roenboim.**, "Discounting a Lump-sum vs. Payment Stream: More Payments leads to More Patience"
3. Axelrad. H., Drizin, R^S., Malul, M., **Rosenboim, M.**, "Does Future Time Perspective Predict Motivation to Learn?"
4. Blaywais, R^S, **Rosenboim, M.**, "Seeing the Forest or the Trees? Motivation Matters",
5. Malul, M., **Rosenboim, M.**, Shapira, D., "The Break of the Linkage between Monetary Incentives and Effort"
6. Nayer, D^S., **Rosenboim, M.**, Malul, M., "What do crowdfunding backers want? Evidence from an Israeli crowdfunding platform"
7. David-Pur, L^S, Galil, K, **Rosenboim, M.**, "The Effect of Negative Interest Rates on Individuals' Investment Decisions"
8. Gelman, M^S, Greenberg, D, **Rosenboim, M.**, "How did the 2007-2008 Crisis Change the Relationship between Risk Management and the Performance of Banks?"
9. Shapir-Tidhar, M^S., Malul, M., **Rosenboim, M.**, "The Efficiency of the Tax Structure and Economic Growth"
10. David-Pur, L^S, Galil, K, **Rosenboim, M.**, "Why are swap spreads negative? Evidence from the European market"
11. Dikla, E^{PI}., **Rosenboim, M^{PI}.**, Krisi, M^{PI}., "How do specific learning disabilities affect time and risk preferences?"

• Presentation of papers at conferences/meetings (oral or poster)

- 2006- The Israel Economic Association, "Optimal policy for FDI incentives: An auction theory approach", Israel Luski and Mosi Rosenboim
- 2007- The Israel Economic Association, "Behavioral Approaches to Optimal FDI Incentives" Mosi Rosenboim, Israel Luski, Tal Shavit
- 2007- EARIE- 34th European Association for Research in Industrial Economics Valencia, "Behavioral Approaches to Optimal FDI Incentives" Mosi Rosenboim, Israel Luski, Tal Shavit.
- 2007- ESA- The Economic Science Association- World meeting 2007 Rome, "Behavioral Approaches to Optimal FDI Incentives" Mosi Rosenboim, Israel Luski, Tal Shavit
- 2008- Harvard Kennedy School ASH institute- The Globalization of Chinese Enterprises, "China's New Approach to ODI in Africa: A Model for a Government Seeking Natural Resources", Amir Shoham and Mosi Rosenboim.
- 2008- FUR XIII- The Foundations and Applications of Risk, Utility and Decision Theory Barcelona, "The Shadow effect– who is more important the probability or the outcome?", Tal Shavit, Mosi Rosenboim, Yaniv Shani
- 2008- The Annual Conference of the Regional Science Association International, The Israeli Section, Ben Gurion University, Israel, "Alternative for economic development for Negev Bedouin", Rafi Bar-El, Miki Malul, Mosi Rosenboim
- 2009- SPUDM 22- Subjective Probability, Utility and Decision Making, Rovereto, Italy, "The economic payoff of mistrust", Miki Malul, Mosi Rosenboim, Tal Shavit.
- 2009- Israel Economic Association, "The economic payoff of mistrust", Miki Malul, Mosi Rosenboim, Tal Shavit.

- 2009- IMEBE- The 5th International Meeting in Experimental and Behavioral Economics in Granada, "The economic payoff of mistrust", Miki Malul, Mosi Rosenboim, Tal Shavit.
- 2010- ESA- The Economic Science Association- World meeting 2010 Copenhagen: Decision Making and Risk Perception under Terror Attacks: A Field Study among Israeli College Students, Rosenboim Mosi, Ben-Zion Uri, Sharabani Shosh and Shavit Tal and Whose Money is it Anyway? Using Prepaid Incentives in Experimental Economics to Create a Natural Environment, Mosi Rosenboim and Tal Shavit
- 2010- Israel Economic Association- Whose Money is it Anyway? Using Prepaid Incentives in Experimental Economics to Create a Natural Environment", Mosi Rosenboim and Tal Shavit.
- 2011- ESA- The Economic Science Association- World meeting 2011 Chicago: Whose Money is it Anyway? Using Prepaid Incentives in Experimental Economics to Create a Natural Environment, Mosi Rosenboim and Tal Shavit.
- 2012- IAREP- International Association for Research in Economic Psychology- Wroclaw, Poland: Do we ask monetary premium for cognitive effort in auction? Mosi Rosenboim, Tal Shavit and Chen Choen.
- 2013- JDM- Society for Judgment and Decision Making annual meeting – Toronto, Does ownership duration really matter? Experimental study Tal Shavit and Mosi Rosenboim.
- 2013- IAREP- International Association for Research in Economic Psychology- Atlanta, USA: Does ownership duration really matter? Experimental study Tal Shavit and Mosi Rosenboim.
- 2013- ESA- The Economic Science Association- World meeting 2013 Zurich: Does ownership duration really matter? Experimental study Tal Shavit and Mosi Rosenboim.
- 2015- JDM- Society for Judgment and Decision Making annual meeting – Chicago, Why do we ignore opportunity costs Reut Blaywais and Mosi Rosenboim.
- 2015- IAREP- International Association for Research in Economic Psychology- Sibiu Romania, Mosi Rosenboim, Amos Schur, Shaul Shalvi, Ori Weisel
- 2016- IAREP- International Association for Research in Economic Psychology- Wageningen Netherland, Discounting a Lump-sum vs. Payment Stream: More Payments leads to More Patience, J.K. Goodman, S.A. Malkoc, M. Rosenboim
- 2017- IAREP- International Association for Research in Economic Psychology- Rishon le Zion, Israel, The Break of the Linkage between Monetary Incentives and Effort, Malul, M., Rosenboim, M., Shapira, D.
- 2017- SPUDM 26- Subjective Probability, Utility and Decision Making- Haifa, Israel, The Break of the Linkage between Monetary Incentives and Effort, Malul, M., Rosenboim, M., Shapira, D.
- 2017- GRDS- Global Research and development Services- Barcelona, Spain, The Break of the Linkage between Monetary Incentives and Effort, Malul, M., Rosenboim, M., Shapira, D.
- 2018- JDM- Society for Judgment and Decision Making annual meeting – New Orleans, "Seeing the Forest or the Trees? Motivation Matters", Reut Blaywais and Mosi Rosenboim
- 2018- IAREP- International Association for Research in Economic Psychology- London, UK, The Effect of Cognitive Load on Evaluation of Alternatives, Reut Blaywais and Mosi Rosenboim
- 2019- IAREP- International Association for Research in Economic Psychology- Dublin, Ireland, How do specific learning disabilities affect time and risk preferences?" Dikla E, **Rosenboim M**, Krisi M.

2019- JDM- Society for Judgment and Decision Making annual meeting – Montreal, "Economic Punishment for Unethical Behavior", Reut Blaywais Uriel Haran and Mosi Rosenboim

• **Seminar presentations at universities and institutions**

2017- Ariel University- Economics and Business Management- Incentives and efforts.

2017- Academit Tel-Aviv Yaffo- School of Economics and Management- Incentives and efforts.

2018- Tel Aviv University, Collier School of Management- The Break of the Linkage between Monetary Incentives and Effort, Malul, M., Rosenboim, M., Shapira, D.

• **Research Grants**

2007- Open University, Israel, "Are rounded stock index prices a psychological barrier", with Tal Shavit, US \$2,500, one year.

2009- Sapir College, Israel, "The effects of Kassam rockets on risk perceptions amongst college students", with Uri Ben-Zion, Shosh sharabani and Tal Shavit, US \$4,000, one year.

2010- The Robert H. Arnow Center for Bedouin Studies and Development, "Barriers to Entrepreneurship in Bedouin Society and Planning Tools to Overcome Them", Bar-El R., Malul M., Rosenboim M. and Arbiv M., US \$5,000, one year.

2011- OECD-MOITAL project on the Clean Tech Cluster in Negev, with Miki Malul and Dan Kaufman, 5,000 Euro, 3 monthes

2011- Israeli Center for Third Sector Research, "Economic efficiency of nonprofit organizations in Israel" with Miki Malul and Eyad Achmad, US \$1,000, one year.

2011- Bengis Center for Entrepreneurship & Hi-Tech Management, "Entrepreneurship among Bedouin women", Malul M., Rosenboim M., US \$1,400, 4 months.

2012- OECD- SME Policy Index, With: Kaufman D., Malul M., Nayer D. 15,000 Euro 1 Year.

2018- Collaboration between Japan and Israeli teams. Prof. Yoshiro Tsutsui, PI of the Japanese team. Topic: How should we face major risks? A comparative study between Israel and Japan. Fund for the Promotion of Joint International Research (Fostering Joint International Research (B)) of KAKENHI (Grants-in-Aid for Scientific Research), Japan 13,800,000 Yen (about US\$123,000) 2019- 2023 with Shosh Shahrabani and Eyal Lahav

2019- The Moshe Sanbar Institute for Applied Economics Research & School of Business Administration at the College of Management Academic Studies, Topic: The Shame of Small Businesses- A recent Example of A Market Failure NIS 20,000 for one year. With Miki Malul and Dana Nayer.