

**CURRICULUM VITAE AND LIST OF PUBLICATIONS****Personal details**

Name: Dov Dvir

Date and Place of Birth: March 23, 1944, Israel

Regular Military Service: August, 1962 – August, 1965  
November, 1976 – February, 1988  
Retired at the rank of a Colonel

Work Address: Ben Gurion University, Management Department  
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**Education**

1. B.Sc. 1965-1969 Electrical Engineering, Technion - Israel Institute of Technology
2. MBA 1974-1979 Business Administration, Tel Aviv University, Israel
3. M.Sc. 1986-1987 Operations Research, Tel Aviv University, Israel  
Dr. G.Y. Handler  
Location on Networks - Improved Algorithms
4. Ph.D. 1988-1992 Management of Technology, Tel Aviv University, Israel  
Professor A. Shenhar and Professor E. Segev  
Success Factors of Strategic Business Units in the Israeli  
Electronics and computers Industry

**Employment History**

- 2010- Ben Gurion University, Faculty of Management  
Management Department  
Professor Emeritus
- 2010-2012 Ben Gurion University, Faculty of Management  
Management Department  
Tenured Full Professor
- 2010-2011 University of Bern, Switzerland, Institute for Finance  
Visiting Professor
- 2004-2010 Ben Gurion University, School of Management  
Management Department  
Tenured Associate Professor
- 2000-2004 Ben Gurion University, School of Management  
Management Department  
Tenured Senior Lecturer

- 2001-2004 Stevens Institute of Technology, School of management  
Visiting Professor
- 2001 The Technion, faculty of Industry and management  
Visiting Lecturer
- 1994-1999 Holon Center for Technological Education  
Management of Technology  
Senior lecturer
- 1988-1996 Tel Aviv University, faculty of management  
Visiting Lecturer
- 1987-1994 Tel Aviv University, Interdisciplinary Center for Technological Analysis & Forecasting  
Senior Researcher

**Professional Activities****(a) Positions in academic administration**

- 2009-2012 Ben Gurion University, Faculty of Management  
Center for the Research of the Third Sector  
Steering Committee Chairman
- 2009-2012 Ben Gurion University, Faculty of Management  
Research Students Committee  
Chair
- 2009-2012 Ben Gurion University, Faculty of Management  
Honors MBA program  
Director
- 2003-2009 Ben Gurion University, School of Management  
Management Department  
Department Head
- 1994-1999 The Holon Center for Technological Education  
Management of Technology  
Department Head

**(b) Professional functions outside universities/institutions**

- 1986-1987 IDF, Israeli Defense Forces, Intelligence Corps  
Project Coordinator
- 1980-1984 IDF, Israeli Defense Forces, Intelligence Corps  
Commander, Technical Center
- 1978-1980 IDF, Israeli Defense Forces, Intelligence Corps  
Deputy Commander, Technical Center
- 1976-1978 IDF, Israeli Defense Forces, Intelligence Corps  
Technical Branch Head
- 1969-1976 Rafael, Armament Development Authority  
Ministry of Defense, Israel  
Systems Engineer

**(c) Significant professional consulting**

- 1992-1998 IDF, Israeli Defense Forces  
Intelligence Corps  
Consultant for management of defense projects
- 1992-1995 Israeli Police  
Consultant for management and acquisition of intelligence systems

**d) Editor or member of editorial board of scientific or professional journal**

- 2009 - Area Editor, International Journal of Information Technology Project Management

**(f) Membership in professional/scientific societies**

- 1998-2010 Project Management Institute (Board member, Israeli Chapter)
- 2005 - Academy of Management
- 1998- Project Management Institute

**Educational Activities****(a) Courses taught**

1. Final Project coordinator – undergraduate – Ben Gurion university
2. Introduction to Project management – graduate - Stevens Institute of Technology
3. Management of Technology and Innovation – graduate - The Technion
4. Project Management – undergraduate - Ben Gurion University
5. Selected topics in technology management – graduate - Ben Gurion University
6. Final projects coordinator and mentor – undergraduate - Ben Gurion University
7. Entrepreneurship and Business Plan writing — graduate (HMBA) - Ben Gurion University and University of Bern
8. Global Entrepreneurship in Technology Seminar, graduate - Ben Gurion University (with Temple University, US)
9. Project management – undergraduate -The Holon Center for Technological Education
10. Introduction to management of technology – undergraduate - The Holon Center for Technological Education
11. R&D Management – graduate – Tel Aviv University
12. Management of Technology (MOT) – graduate - Tel Aviv University

**(b) Research Students**

1. 2004 - 2006 Shelly Bar-Tal, MBA, Ben Gurion University
2. 2004 - 2007 Rami Schayek, Ph.D. Ben Gurion University
3. 2006 - 2012 Michael Peled, Ph.D. Ben Gurion University
4. 2007 - 2013 Rachel Chalifa, Ph.D. Ben Gurion University (with Ahron Rosenfeld, BGU)
5. 2008 - Yaniv Harel, Ph.D. Tel Aviv University (with Asher Tishler, TAU)
6. 2010 - Yinon Feldheim, MBA, Ben Gurion University
7. 2012 - Rotem Benjamin, MBA, Ben Gurion University

**Awards, Citations, Honors, Fellowships**

- 1969 - Scholarship from Rafael, Armament Development Authority
- 1979 - MBA Degree with distinction, Tel Aviv University, Israel
- 1989 - Scholarship for academic achievements, Tel Aviv University
- 1991 - Scholarship for academic achievements, Tel Aviv University
- 1998 - Citation of Excellence with the Highest Quality Rating by ANBAR Electronic Intelligence Assessment Board: "Understanding the Defense Conversion Dilemma. (with Z. Hougui, A. Shenhar, A. Tishler, and Y. Sharan), *Technological Forecasting and Social Change*, 59, 3, 1998
- 2003 - Paper ranked in the "Top Ten Most Downloaded Articles in 2003 in the Business Management and Accounting Category of Science Direct: "An empirical analysis of the relationship between project planning and project success. (with T. Raz and A. Shenhar), *International Journal of Project Management*, 21, 2, 2003.
- 2007 - Book ranked among the five best business books of 2007, Shop Talk: Innovation, Marketing and Alliances: Reinventing Project Management: The Diamond approach to successful growth and innovation (with A.J. Shenhar). Harvard Business School Press, August, 2007. <http://shoptalkmarketing.blogspot.com/>
- 2008 - Reinventing Project Management: The Diamond approach to successful growth and innovation (with A.J. Shenhar), Harvard Business, Top 10 list.
- 2010 - An Alternative Taxonomy of Project Management Structures: Linking Project Management Structures and Project Success (with T.G. Lechler), IEEE Transactions on Engineering Management – Top accessed papers, June 2010.

**Scientific Publications****(a) Authored books**

1. A. J. Shenhar and D. Dvir, Reinventing Project Management: The Diamond approach to successful growth and innovation. Harvard Business School Press, August, 2007.

2. A. J. Shenhar, D. Milocevit, D. Dvir and H. Thamhain, Linking Project Management to Business Strategy. PMI Press, September 2007.

(c) Chapters in collective volumes

1. D. Dvir and A. Shenhar, Technological Progress and the Success of Strategic Business Units in High-Tech Industries. In T. M. Kahalil and B. A. Bayarktar (editors), Management of Technology III, Institute of Industrial Engineers, pp. 263-270, 1992.
2. A. Shenhar and D. Dvir, Long-term Success Dimensions in Technology-Based Organizations. In Gerard H. Gaynor (editor), Handbook of Technology Management, New York, McGraw-Hill, 1996.
3. D. Dvir and A. Ben-David, Determining the Influence of Organizational Culture and Team Characteristics on the Success of Defense Projects: A Neural Network Approach. In L. A. Lefebvre, R. M. Mason and T. Khalil (editors), Management of Technology, Sustainable Development and Eco-Efficiency, Selected Papers from the Seventh International Conference on Management of Technology, pp. 187-195, 1998.
4. D. Dvir and A. Tishler, The changing role of the defense industry in Israel's industrial and technological development. In Judith Reppy, (editor), Defense industry in national systems of innovation, Cornell University, Peace Studies Program, April 2000.
5. A.J. Shenhar and D. Dvir, How projects differ and what to do about it. In Peter W.G. Morris and Jeffrey A. Pinto (editors), The Resource book on the Management of Projects. Wiley, September 2004.
6. A.J. Shenhar and D. Dvir, Project Management Evolution: Past History and Future Research Directions. In Dennis P. Slevin, David I. Cleland and Jeffrey K. Pinto (editors). Innovations: Project Management Research. PMI Research, 2004.
7. D. Dvir and A. Malach-Pines, Determinants of career choice of Israeli high-technology entrepreneurs. In M. Ozbilgin and A. Malach-Pines (editors), Career Choice in Entrepreneurship and Management, Edward Elgar, October, 2007.
8. D. Dvir, A. Sadeh and A. Malach-Pines, The right entrepreneur for the right startup – The impact entrepreneurs' personality on their startups' performance: A contingency approach. In M. Ozbilgin and A. Malach-Pines (editors), High-Tech Entrepreneurs, Edward Elgar, May, 2009.

(d) Refereed articles and refereed letters in scientific Journals

1. D. Dvir and A. Shenhar, Success factors of high-tech SBUs: Towards a conceptual model based on the Israeli electronics and computers industry. Journal of Product Innovation Management, vol. 7, pp. 288-296, 1990.
2. D. Dvir and A. Shenhar, Measuring the success of technology-based strategic business units. Engineering Management Journal, vol. 4, No. 4, pp. 33-38, 1992.
3. D. Dvir, E. Segev and A. Shenhar, Technology's varying impact on the success of strategic business units within the Miles and Snow typology. Strategic Management Journal, vol. 14, pp. 155-162, 1993.
4. A. Shenhar, D. Dvir and Y. Shulman, A two dimensional taxonomy of products and innovations. Journal of Engineering and Technology Management (JET-M), vol. 12, pp. 175-200, 1995.

5. A. Tishler, D. Dvir, A. Shenhar and S. Lipovetskey, Identifying critical success factors of defense development projects: A multivariate analysis. *Technological Forecasting and Social Change*, vol. 51, 2, pp. 151-172, 1996.
6. A. Shenhar and D. Dvir, Toward a typological theory of project management. *Research Policy*, 25, pp. 607-632, 1996.
7. A. Shenhar, O. Levy and D. Dvir, Mapping the dimensions of project success. *Project Management Journal*, vol. 28, 2, pp. 5-13, 1997.
8. S. Lipovetskey, A. Tishler, D. Dvir and A. Shenhar, The relative importance of defense projects success dimensions. *R&D Management*, Vol. 27, 2, 1997.
9. D. Dvir, A. Hauptman, Z. Hougi, A. Tishler, M. Sokolov, Y. Sharan and A. Shenhar, Commercializing defense technologies. *Israel Economics Quarterly*, 2/98, 358-379, 1998. (In Hebrew)
10. D. Dvir, S. Hougi, A. Shenhar, A. Tishler and Y. Sharan, Understanding the defense conversion dilemma. *Technological Forecasting and Social Change*, Vol. 59, 275-289, 1998.
11. D. Dvir, S. Lipovetskey, A. Shenhar and A. Tishler, In search of project classification: a non-uniform mapping of project success factors. *Research Policy*, Vol. 27, 915-935, 1998.
12. D. Dvir and A. Ben-David, Team Characteristics, Organizational Culture and Project Success: A Neural Network Approach. *The International Journal of Industrial Engineering*, Vol. 6, 2, pp. 151-160, Special Issue on Project Management, June, 1999.
13. A. Sadeh, D. Dvir and A. Shenhar, The role of contract type in the success of R&D defense projects under increasing uncertainty. *Project Management Journal*, 31, 3 14-22 2000.
14. D. Dvir and A. Tishler, The changing role of the defense industry in Israel's industrial and technological development. *Defense Analysis*, 16, 1, 33-52, 2000.
15. A. Shenhar, D. Dvir, O. Levi and A. Maltz, Project success: A multidimensional strategic concept. *Long-Range Planning*, 34, 699-725, 2001.
16. A. Shenhar, A. Tishler, D. Dvir, S. Lipovetskey and T. Lechler, Refining the search for project success factors: A multivariate typological approach. *R&D Management*, 32, 2, 111-126, 2002.
17. Z. Hougi, A. Shenhar, D. Dvir and A. Tishler, Defense Conversion in Small Companies: Risk, Activities, and Success Assessment. *Journal of Technology Transfer*, 27, 245-261, 2002.
18. T. Raz, A. Shenhar and D. Dvir, Risk Management, Project Success, and Technological Uncertainty. *R&D Management*, 32, 2, 101-109, 2002.
19. D. Dvir, T. Raz and A. Shenhar, An Empirical Analysis of the Relationship between Project Planning and Project Success. *International Journal of Project Management*, 21, 2 89-95, 2003.
20. A. Malach-Pines, A. Sadeh, D. Dvir and O. Yafe-Yanai, Entrepreneurs and managers: Similar yet different. *The International Journal of Organizational Analysis*, 10, 2, 2003.
21. D. Dvir, S. Lipovetskey, A. Shenhar and A. Tishler, What is really important for project success. *The International Journal of Management and Decision Making*, 4, 4, 382-404, 2003.

22. D. Dvir, A. J. Shenhar and S. Alkahr, From a Single Discipline Project to a Multidisciplinary System: Adapting the Right Style to the Right Project. *System Engineering*, 6, 3, 123-134, 2003.
23. T. Raz, R. Barnes and D. Dvir, A Critical Look at Critical Chain Project Management. *Project Management Journal*, December, 2003.
24. D. Dvir and G. Y. Handler, The Absolute center of a network. *Networks*, 43, 2, 109-118, 2004.
25. D. Dvir, and T. Lechler, Plans are Nothing, Changing Plans is Everything: The Impact of Changes on Project Success. *Research policy*, 33, 1-15, 2004.
26. A. Malach-Pines, D. Dvir and A. Sadeh, The Making of Israeli High Technology Entrepreneurs: An Exploratory study. *Journal of Entrepreneurship*, 13, 1, 29-52, 2004.
27. D. Dvir, Transferring projects to their final users: The effect of planning and preparations for commissioning on project success. *International Journal of Project management*, 23, 4, 257-265, 2005.
28. A. Shenhar, D. Dvir, D. Milosevic, J. Mulenburg, P. Patanakul, R. Reilly, M. Ryan, A. Sage, B. Sauser, S. Srivannaboon, J. Stefanovic and H. Thamhain, Toward a NASA-Specific Project Management Framework. *Engineering Management Journal*, 17, 4, 8-16, 2005.
29. D. Dvir, A. Ben David, A. Sadeh and A.J. Shenhar, Critical managerial factors affecting defense projects success: A comparison between neural network and regression analysis. *Engineering Applications of Artificial Intelligence*, 19, 535-543, 2006.
30. D. Dvir, A. Sadeh and A. Malach-Pines, Projects and Project Managers: The Relationship between Project Managers' Personality, Project Types and Projects Success. *Project Management Journal*, 37, 5, 36-48, 2006.
31. O. Morgenshtern, T. Raz and D. Dvir, Factors Affecting Duration and Effort Estimation Errors in Software Development Projects. *Information & Software Technology*, 49, 8, 827-837, 2007.
32. A. Sadeh, D. Dvir and A. Malach-Pines, The Implications of P-O Fit Theory to Project Management. *The International Journal of Technology, Knowledge and Society*, 3, 4, 125-136, 2007.
33. A. Shenhar and D. Dvir, Project Management Research: The Challenge and Opportunity. *Project Management Journal*, 38, 2, 93-99, 2007.
34. A. Malach-Pines, D. Dvir and A. Sadeh, Project Managers – Projects (PM-P) fit and Project success. *International Journal of Operations and Production Management*, 29, 3, 268-291, 2009.
35. D. Dvir and R. Schayek, Measuring the effect of public assistance programs on small businesses performance: A multi-dimensional concept. *The Journal of General Management*, 35, 2, 3-20, 2009.
36. T. lechler, and D. Dvir. An Alternative Taxonomy of Project Management Structures: Linking Project Management Structures and Project Success. *IEEE Transactions on Engineering Management*, 57, 2, 198-211, 2010.
37. D. Dvir, A. Sadeh and A. Malach-Pines, The fit between entrepreneurs' personalities and the profile of the ventures they manage and business Success: An exploratory study. *The Journal of High Technology Management Research*, special issue, 21, 1, 43-51, 2010.

38. D. Dvir, A.J. Shenhar, The Common Story of great Projects. MIT Sloan Management Review, 52, 3, 19-21, Spring 2011.
39. M. Peled and D. Dvir, Towards a contingent approach of customer involvement in defence projects: An exploratory study. International Journal of Project Management, 30, 3, 317–328, 2012, Available on line September 7, 2011.
40. R. Schayek and D. Dvir, The Impact of Public Assistance Programs on Small Businesses: Strategic Planning, Entrepreneurship, Resources Usage and Market Orientation as Mediating Variables, Journal of Small Business Strategy, 22, 1, 2011.
41. A. M. Pines, D. Dvir, and A. Sadeh, Dispositional Antecedents, Job Correlates and Performance Outcomes of Entrepreneurs' Risk taking. International Journal of Entrepreneurship, 6, 101-118, 2012.
42. A. Maltz, A.J. Shenhar, D. Dvir and M. Poli, Integrating Success Scorecards across Corporate Organizational Levels, Open Business Journal, 5, 8-19, 2012.

(e) Published scientific reports

1. A. Shenhar and D. Dvir, The Management of Defense R&D Projects in Israel. The Israeli Institute for Business Research, Faculty of Management, Tel Aviv University. Report prepared for the MOD - R&D, Armament and Infrastructure Administration, December 1993.
2. D. Dvir, Y. Sharan, A. Hauptman, M. Sokolov, A. Tishler and A. Shenhar, Directing Defense Technological Capabilities into the Civilian Market. Interdisciplinary Center for Technological Analysis and Forecasting, Tel Aviv University and The Israeli Institute for Business Research, Faculty of Management, Tel Aviv University. Report prepared for the MOD - R&D, Armament and Infrastructure Administration, February, 1996.
3. A. J., Shenhar, , Andrew Sage, Richard Reilly, Hans Thamhain, Dragan Milosevic, Dov Dvir, Dinesh Verma, Gerald Mulenburg, Ed Rogers, Brian Sauser, Michael Poli, Peerasit Patanakul, Joca Stefanovic, Michael Ryan, Sabin Srivannaboon "Identifying NASA-Specific Strategic Project Management Types. Final Report," CPMR Phase I Research, Stevens Institute of Technology, New Jersey, 2005.
4. A. J. Shenhar, D. Milosevic, D. Dvir and H. Thamhain, Linking Project Management to Business Strategy. PMI Research Grant, Final report December, 2006.

(f) Un-refereed professional articles

(g) Classified articles and reports

More than thirty Research Reports at Rafael, Armament Development Authority and the IDF, Israeli Defense Forces.

**Lectures and Presentations at Meetings****(a) Invited plenary lectures at Conferences/meetings**

1. ESC Lille EDEN Doctoral Seminar, Perspectives on Projects - Application Area in Practice, August, 2009.
2. Project management – A research agenda, Project Management Institute Research Conference, Warsaw, July, 2008.
3. The new reality of project management - Issues for future research. Invited seminar on Projects Based Organizations, The Academy of Management Conference, August, 2008.

**(b) Presentations of Papers at Conferences/meetings**

1. D. Dvir and A. Shenhar, Success factors of high-tech business units: Initial findings based on the Israeli electronics and computers industry. Proceedings of IEEE International Engineering Management Conference, Santa Clara, California, October 1990.
2. D. Dvir and G. Y. Handler, A new algorithm for finding an absolute center of a graph. ORSIS, Tel Aviv, 1991.
3. D. Dvir and A. Shenhar, Technological progress and the success of SBUs in high-tech industries. Proceedings of the Third International Conference on Management of Technology, Miami, Florida, February, 1992.
4. D. Dvir and A. Shenhar, Success factors of strategic business units in the electronics and computers industry. Proceedings of IEEE International Engineering Management Conference, Eatontown, New Jersey, October 1992.
5. D. Dvir and A. Shenhar, The effect of end-user type on the determination of project's success. Proceedings of the 4th International Symposium - Project Management for Development and Growth. Cairo, Egypt, 1993.
6. A. Shenhar, D. Dvir and Y. Shulman, A two dimensional taxonomy of products and innovations<sup>17</sup> Annual International Conference of PDMA - Product Development and Management Association, San Diego, California, October 1993.
7. A. Shenhar, O. Levi and D. Dvir, Mapping the dimensions of project's success Fourth International Conference on MOT, Miami, Florida, February, 1994.
8. D. Dvir and A. Shenhar, Critical success factors of defense projects. IEEE Conference, Dayton, Ohio, October, 1994.
9. A. J. Shenhar and D. Dvir, Managing technology projects: A contingent exploratory approach. The Twenty-seventh Hawaii International Conference on System Sciences, Wallea, Hawaii, January, 1995.
10. D. Dvir, Critical Managerial success variables of defense projects. Miltech 95, Herzelia, Israel, June 1995.
11. A. Shenhar and D. Dvir, Managing design, uncertainty and risk in product development projects. Fifth International Conference on MOT, Miami, Florida, February, 1996.

12. D. Dvir and G. Y. Handler, An algorithm for absolute centers of a network. Symposium on Combinatorial Optimization (CO96), London, March 1996.
13. S. Lipovetsky, A. Shenhar, D. Dvir and A. Tishler, The relative importance of defense projects success dimensions. INFORMS, Technology Management Section, Washington, D.C., spring 1996.
14. S., Lipovetsky, A. Tishler, D. Dvir, and A. Shenhar, AHP in evaluation of the relative importance of success dimensions in defense development projects. The Fourth International Symposium on the Analytic Hierarchy Process, Simon Frasier University, Burnaby, B. C., Canada, July 12-15, 1996.
15. D. Dvir, A. Hauptman, Z. Hougi, A. Tishler, M. Sokolov, Y. Sharan and A. Shenhar, Commercialization of military technologies in Israel: Preliminary findings. Symposium on the Defense Conversion Dilemma, Tel Aviv, Israel, November, 1996.
16. S. Lipovetsky, A. Tishler, D. Dvir and A. Shenhar, AHP in evaluation of the relative importance of success dimensions in defense development projects. Fourth International Symposium on the Analytic Hierarchy Process, Simon Frasier University, Burnaby, B. C., Canada, July 12-15, 1996.
17. A. J. Shenhar and Gary S. Lynn and D. Dvir, Integrative product - project classifications: Implications for business innovation and cross- functional management. The Sixth International Conference on Management of Technology (IAMOT97), Goteborg, Sweden, June 25-28, 1997.
18. A. Shenhar, O. Levi and D. Dvir, Project success: A multidimensional strategic concept. The Portland International Conference on Management of Technology (PICMET), Portland, Oregon, July 28-29, 1997.
19. D. Dvir, Y. Sharan, A. Hauptman, M. Sokolov, A. Tishler and A. Shenhar, Commercialization of military technologies in Israel. The Portland International Conference on Management of Technology (PICMET), Portland, Oregon, July 28-29, 1997.
20. A. Shenhar, O. Levi and D. Dvir, Project success: A multidimensional strategic approach. Academy of Management (ACM) Conference, August 1997.
21. A. Shenhar, A. Tishler, D. Dvir and S. Lipovetsky, Refining the search for project success factors. Academy of Management (ACM) Conference, August 1997.
22. A. Shenhar, D. Dvir, A. Tishler and G.S. Lynn, The joint Product-Project classification: When is a radical innovation really radical? The 7th International Conference on MOT (IAMOT), Orlando, Florida, February, 1998.
23. D. Dvir and A. Ben David, Determining the Influence of Organizational Culture and Team Characteristics on the Success of Defense Projects: A Neural Network approach. The 7<sup>th</sup> International Conference on MOT (IAMOT), Orlando, Florida, February 1998.
24. A. Shenhar, A Tishler and D. Dvir, Project Management: The Next Competitive weapon. INFORMS Conference, Tel Aviv, July 1998.
25. A. Sadeh and D. Dvir, The role of contract type in the success of R&D defense projects under increasing uncertainty. INFORMS Conference, Tel Aviv, July 1998.
26. D. Dvir and A. Tishler, The role of the Israeli defense industry. Seminar on Defense Industries, Cornell University, October 1998.

27. D. Dvir, A. Ben-David, A. Sadeh and A. Shenhar, The determinants of defense projects success: A combined neural network and regression analysis. The International Conference on MOT (IAMOT) 99, Cairo, Egypt, March 1999.
28. A. Shenhar and D. Dvir, Strategic project leadership: How to make projects your next competitive weapon. The third annual conference of the project management association and PMI chapter of Israel, June, 1999.
29. A. Sadeh and D. Dvir, Efficiency Measurement of R&D Defense Projects under Increasing Uncertainty. IFORS Meetings, Beijing, China, 1999.
30. A. J. Shenhar and D. Dvir, Project strategy: The missing link. PMI conference, Jerusalem, June 2000.
31. A. Sadeh and D. Dvir, Efficiency and Success Measurement of R&D Defense Projects. ORSIS Meetings, Eilat, Israel, May, 2000.
32. A. J. Shenhar, D. Dvir, T. Lechler and M. Poli, One Size Does Not Fit All - True For Projects, True For Frameworks. PMI Research Conference, 2002.
33. A. J. Shenhar and D. Dvir, Strategic Project Leadership: What Makes Strategic Projects Great? IAMOT conference, Nancy, France, May 2003.
34. A. J. Shenhar, D. Dvir and A. Laufer, Project management evolution: Past history and future research directions. PMI Research Conference, UK, July 2004.
35. T. Lechler and D. Dvir, The Impact of Project Organizational Structures on Project Success – Revisited. PICMET, Korea, August 2004.
36. S. Bar-Tal and D. Dvir, The impact of managerial factors on educational projects success: The case of prevention projects (in Hebrew). Presented at the Israeli Conference on Programs' Evaluation, Izrael Valley College, February, 2005.
37. A. J. Shenhar, D. Dvir, W. Guth, T. Lechler, P. Panatakul, M. Poli and J. Stefanovic, Project Strategy: The Missing Link in Project Planning. Presented at the Academy of Management Conference, Hawaii, August, 2005.
38. A. Malach-Pines, A. Sadeh and D. Dvir, Project managers' characteristics and their projects' profile. Presented at the PICMET Conference, Portland, Oregon, July, 2005.
39. D. Dvir, A. J. Shenhar, What Makes Strategic Projects into “Great” Projects. Presented at the PICMET Conference, Portland, Oregon, July, 2005.
40. A. J. Shenhar, J. Stefanovic, D. Dvir, Toward a New Project Management Maturity Model. Presented at the PICMET Conference, Istanbul, July, 2006.
41. D. Dvir, A four dimensional classification of projects and project managers. Presented at the ICAP Conference, Athens, July, 2006.
42. A. Sadeh, D. Dvir, A. Malach-Pines, Projects' profiles, project managers' personality traits and the projects' performance. Presented at the ICAP Conference, Athens, July, 2006.
43. A. Sadeh, D. Dvir, A. Malach-Pines, The implications of P-O fit theory to project management. Presented at the DMEP Conference, Ein Boqueq, Israel, December, 2006.
44. D. Dvir, A. Malach-Pines, A. Sadeh, The implications of P-O fit theory to project management. Presented at the Third International Conference on Technology, Knowledge and Society, Cambridge, UK, January, 2007.

45. D. Dvir, A. Malach-Pines, Determinants of career choice of Israeli high-technology entrepreneurs. Presented in a colloquium On Entrepreneurs and Managers: An International Interdisciplinary Perspective, Second international Conference on Interdisciplinary Social Sciences, University of Granada, Spain, July, 2007.
46. O. Morgenshtern, T. Raz and D. Dvir, Factors Affecting Duration and Effort Estimation Errors in Software Development Projects. Presented in the 13th international conference on Software engineering, August, 2007.
47. A. Malach-Pines, D. Dvir, A. Sadeh, Project manager - projects (PM-P) fit and project success. Presented at the PICMET Conference, Portland, OR, USA, August, 2007.
48. A. Shenhar, D. Dvir, The Lost Link: Why successful innovation need sound project management. Presented at the PICMET Conference, Portland, OR, USA, August, 2007.
49. D. Dvir, A.J. Shenhar, How myth and reality may impact future project management research. Presented at the Happy Projects Conference, Vienna, Austria, May, 2008.
50. D. Dvir, The new reality of project management - Issues for future research. Keynote Speech at the PMI Research Conference, Warsaw, Poland, July, 2008.
51. D. Dvir, A. Sadeh, A. Malach-Pines, The fit between Entrepreneurs' Personality (ENTP) and the Profile of the Venture (VP) they manage and Business Success: An exploratory study. Presented at the PICMET Conference, Cape Town, South Africa, July-August, 2008.
52. A. Shenhar, D. Dvir, J. Stefanovic, The myth and reality of project management. Presented at the PICMET Conference, Cape Town, South Africa, July-August, 2008. Page(s): 1279-1279 Digital Object Identifier 10.1109/PICMET.2008.4599738.
53. D. Dvir, A. Sadeh, A. Malach-Pines, A.J. Shenhar, Key Entrepreneurial traits and their relationship to venture uncertainty and venture Success. Presented at the PICMET Conference, Portland, US, August, 2009.
54. A. Shenhar, D. Dvir, Beyond Risk Management: Assessing and Managing Program Challenges. Presented at the PICMET Conference, Portland, US, August, 2009.
55. M. Peled, D.Dvir, Customer involvement in projects – the supervision – cooperation conflict: An exploratory study. Presented at the IRNOP Conference, Berlin, October 2009.
56. D. Dvir, Managing innovation challenges, Presented (in Hebrew) at the Sapir conference on Trends in Project Management, January 2010.
57. S. Bar-Tal - Rave, D. Dvir, Environmental factors affecting school success. Accepted for presentation at the IAMB 2010 Madrid Conference, June, 2010.
58. A Sadeh, D.Dvir, Defense vs. civilian projects: How the main differences affect performance. Presented at the PICMET Conference, Phuket, Thailand, July 2010.
59. A. Malach-Pines, D. Dvir, A. Sadeh, Antecedents, Correlates and Consequences of Entrepreneurs' Risk taking. Presented at the International Congress of Applied Psychology 2010 (ICAP 2010), July 2010.
60. D. Dvir, Leadership in Project Management, Presented at the PICMET Conference, Portland, US, August 2011.
61. M. Peled and D. Dvir, Towards a contingent approach of customer involvement in defence projects, presented at the IFSAM 2012 world Congress, Limerick, Ireland, June 2012.

62. D. Dvir and A. J. Shenhar, Bridging Theory and Practice: Toward a Unified Framework of Innovation, presented at the PICMET 2012 Conference, Vancouver, Canada, August 2012.
63. Calipha, A. R., Dvir, D. and Rosenfeld, A., How do acquirers assess the value of knowledge transfer? A case study of a technology-driven acquisition. Presented at the Global Conference on Innovations in Management, England, 2012.

(c) Seminar presentations at universities and institutions

1. Project Management, myths and reality, Nan Yang Technology University, Singapore, July 2010.
2. Entrepreneurship in Israel, Nan Yang Technology University, Singapore, July 2010.
3. D. Dvir and T. Lechler, The impact of changes on project success. Stevens institute of Technology, 2002.
4. D. Dvir, Common factors influencing strategic projects success. Stevens institute of Technology, 2002.

### **Research grants**

1. 1990 – 1992 A. Shenhar and D. Dvir, Israeli Ministry of Defense. The Management of Defense R&D Projects in Israel, 100,000 Shekels yearly, 200,000 Shekels total.
2. 1990 - D. Dvir, A. Tishler, Y. Sharan, M. Sokolov and A. Hauptman, Israeli Ministry of Defense. Directing Defense Technological Capabilities into the Civilian Market, 80,000 Shekels.
3. 2003 – 2005 A. Shenahr, H. Thamhein, D. Milosevic and D. Dvir, Project Management Institute, Project strategy, \$10,000 yearly, \$30,000 total.
4. 2004 - 2006 A. J. Shenhar, – PI, A. Sage, R. Reilly, H. Thamhain, D. Milosevic, D. Dvir, L. Crawford, G. Mulenburg, L. French, .Building A Strategic System Approach to NASA's Project and Program Management - Phase 1 - Identifying NASA-Specific Strategic Project Types. \$75,000 total.

### **Synopsis of research**

1. The Management of Defense R&D Projects in Israel – An invited research for studying the process of defense products development in order to identify the critical success factors and propose methods to improve development procedures. Four scientific papers were published based on the data gathered on 110 defense projects (numbers 8, 11, 16 and 21 in the refereed articles list).
2. Directing Defense Technological Capabilities into the Civilian Market – An invited research for studying lessons from the efforts of the Israeli defense industry to enter the commercial market during the years of decline in the defense market (the 1990s) and provide recommendations for future governmental policy. Three scientific papers were published based on the data (numbers 9, 10, and 17 in the refereed articles list).

**Present academic activities****(a) Research in progress**

1. R. Chalifa, D. Dvir and A. Rosenfeld, The impact of mergers and acquisitions in the high-tech industry on business performance – Studying and identifying the major factors influencing that process. The study is part of a Doctoral dissertation.
2. D. Dvir, The causes of large infrastructure public projects' failure: A comparative exploratory study.
3. D. Dvir, An empirical examination of a conceptual framework for classifying innovation: The Israeli case.

**(b) Books and articles to be published****Articles in preparation**

1. D. Dvir, A.J. Shenhar, Bridging Theory and Practice: Toward a Unified Framework of Innovation.
2. Calipha, A. R., Dvir, D. and Rosenfeld, A., How do acquirers assess the value of knowledge transfer? A case study of a technology-driven acquisition.
3. M. Peled and D. Dvir, Customer involvement in projects: Adapting the involvement mode to project characteristics.

**Submitted**

4. R. Schayek and D. Dvir, The impact of public assistance programs on small businesses: A mediating approach, in revision for for publication by the International Journal of Entrepreneurial Behavior & Research, January 2010.

**Reprints and Book Reviews****(a) Reprints**

1. A. Tishler, D. Dvir, A. Shenhar and S. Lipovetskey, Identifying critical success factors of defense development projects: A multivariate analysis (Paper review). Journal of Product Innovation Management, 13, 6, 560-561, November 1996.
2. D. Dvir, A. J. Shenhar and S. Alkaher, From a Single Discipline Project to a Multidisciplinary System: Adapting the Right Style to the Right Project. IEEE Engineering Management Review, 2004, 32, 1, 12-22. Reprint from System Engineering, 6, 3, 2003.
3. T. Raz, R. Barnes and D. Dvir, A Critical Look at Critical Chain Project Management. IEEE Engineering Management Review, 2004, 32, 2, 35-44. Reprint from Project Management Journal, December, 2003.
4. A. Shenhar and D. Dvir, Project Management Research: The Challenge and Opportunity. IEEE Engineering Management Review, 2008, 36, 2 112-1212. Reprint from Project Management Journal, 38, 2, 93-99, 2007.

5. A. J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. Harvard Business School Press, Translation to Portuguese, 2010.
6. A. J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. Harvard Business School Press, Translation to Chinese, 2011.

(b) Book Reviews

1. A.J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. S. K. Markham, (Book Review), *Research Technology Management*, November-December, 2007.
2. A.J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. A. P. Sage, *Information Knowledge Systems Management* 6, (2007) 363.
3. A.J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. *Information, Knowledge, Systems Management*, Volume 6, Number 4 / 2007.
4. A.J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. G. Regester, *Australian Institute of Project Management*, August-November, 2008.
5. A.J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. K. Sharma, (Book Review), *Technological Forecasting and Social Change*, 30 November, 2007.
6. A.J. Shenhar and D. Dvir, *Reinventing Project Management: The Diamond approach to successful growth and innovation*. G. Mullenburg, (Book Review), *Journal of Product Innovation Management*, 25, 635-637, 2008.

(c) Required course readings

Aaron J. Shenhar, Dov Dvir, *Reinventing Project Management*, Harvard Business School Press, 2007:

1. Organizational Dynamics Graduate Programs, School of Arts & Sciences, University of Pennsylvania, DYNM 619, *Organizational Project Management*, Spring 2008
2. Stevens Institute of Technology, EM 612, *Project Management of Complex Systems*
3. Helsinki University of Technology, Department of Industrial Engineering and Management, TU-22.1425 *Advanced Project-based Management*, Fall 2008
4. BI Norwegian School of Management, *The project Leader*
5. University of Alaska Anchorage, PM A610: *Project Scope Management*, summer 2009 --  
UAA Master of Project Management (MSPM)  
Collaboratory for Research on Global Projects Seminar Series Stanford University, 29<sup>th</sup> April 2009