

Amos Schurr - Resume

Birth Date and Place: May 3, 1978, Jerusalem, Israel.

Family Status: Married, three daughters.

Professional Address: Amos Schurr, Department of Business Administration, Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev, P.O.B. 653, Beer-Sheva 84105, Israel;

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Employment

Since 2014 Lecturer (Assistant Professor) Guilford Glazer Faculty of Business and Management, Department of Business Administration, Ben-Gurion University of the Negev.

Education

2007 – 2012 Ph.D, The Hebrew University of Jerusalem, School of Education (Advisors: Prof. Yaakov Kareev and Prof. Ilana Ritov)

2004 – 2006 M.Sc. (cum laude) Human Resources Management, the Faculty of Industrial Engineering, Technion (Advisor: Prof. Ido Erev)

2000 – 2004 B.Sc. Industrial Engineering and Management, the Faculty of Industrial Engineering, Technion.

Publications

Schurr, A., Ritov, I. (in press). Winning a competition predicts dishonest behavior. *Proceedings of the National Academy of Sciences*.

Rilke, R.M., Schurr, A., Barkan, R., & Shalvi, I. (in press). One-by-One or All-at-Once? Self-reporting Policies and Dishonesty. *Frontiers in Psychology*.

Teichman, D., Schurr, A., Feldman, Y. (in press). Anchoring Legal Anchors. *Journal of Empirical Legal Studies*.

Schurr, A., Rodensky, D., & Erev, I. (Lead Article, 2014). The effect of unpleasant experiences on evaluation and behavior. *Journal of Economic Behavior & Organization*, 106, 1-9.

Dekel, O., & Schurr, A. (2014). Cognitive Biases in Government Procurement—An Experimental Study. *Review of Law and Economics*, 10(2), 169-200.

- Schurr, A., Rodensky, D., & Erev, I. (Lead Article, 2014). The effect of unpleasant experiences on evaluation and behavior. *Journal of Economic Behavior and Organization*, 106, 1-9.
- Schurr A., & Ritov, I. (Lead Article, 2014) The effect of giving it all up on valuation: A new look at the endowment effect. *Management Science*, 60(3). 628 – 637.
- Feldman, Y., Schurr, A., Teichman, D. (2013) Reference points and contract interpretation: An empirical examination. *Journal of Experimental Legal Studies*. 10(3), 512-541.
- Schurr, A., Ritov, I, Kareev, Y., & Avrahami, J. (Lead Article, 2012) Is that the answer you had in mind? The effect of perspective on dishonest behavior. *Judgment and Decision Making*, 7, 679-688.
- Schurr, A. Erev, I. (Commentary, 2007). The effect of base rate, careful analysis, and the distinction between decisions from experience and from description. *Behavioral and Brain Sciences*, 30(3), 281-281.
- Erev, I. Shimonowitch, D., Schurr, A. & Hertwig, R. (2007) Base rates: How to make the intuitive mind appreciate or neglect them. In: H. Plessner, C. Betsch, & T. Betsch. (Eds.) *Intuition in judgment and decision making*, (pp. 135-148) Lawrence Erlbaum Associates, Inc.

Awards

- 2012 – The Kreitman postdoctoral fellowship, Ben-Gurion University of the Negev
- 2011 – The late Yitzhak Amir scholarship.
- 2010 - International Confederation for the Advancement of Behavioral Economics and Economic Psychology (IAREP/SABE/ICABEEP). 2010 Second runner up Student paper award.
- 2007 – Gutwirth award.
- 2006 - Affect, Motivation, and Decision Making International conference - best poster award.

Conferences and Seminars

- Schurr, A., Ritov, I, Kareev, Y., & Avrahami, J. *Is that the answer you had in mind? The effect of perspective on unethical behavior*. Society for Judgment and Decision Making Annual Conference, Chicago, IL. 2008 Poster
- Schurr, A., Mellers, B., & Ritov, I. *The endowment effect in valuation of labor*. IAREP/SABE/ICABEEP, Cologne, Germany 2010 (poster); Society for Judgment and Decision Making Annual Conference, St. Louis, MO. 2010 (poster)

- Schurr, A., Rodensky, D., & Erev, I. *Peak or freq? The effect of unpleasant experiences on evaluation and behavior*. Minerva workshop on decisions from experience, The Techion, Israel 2010. (oral presentation)
- Schurr, A., Avrahami, J., Kareev, Y., & Ritov, I. *Taking the broad perspective: Risky choices in repeated proficiency tasks*. Society for Judgment and Decision Making Annual Conference, Seattle, WA, 2011. (poster)
- Schurr A., & Ritov, I. *The effect of giving it all up on valuation: A new look at the endowment effect*. Society for Judgment and Decision Making Annual Conference, Seattle, WA, 2011. (poster)
- Schurr, A., Ritov, I, Kareev, Y., & Avrahami, J. *Is that the answer you had in mind? The effect of perspective on unethical behavior*. International Conference on Behavioral Decision Making, IDC, Israel 2011; IAREP/SABE/ICABEEP Cologne, Germany, 2010. (oral presentation)
- Schurr, A., Ritov, I, Kareev, Y., & Avrahami, J. *The effect of perspective on decisions*. The work and organizational psychology seminar, University of Amsterdam, 2011. (oral presentation)
- Schurr, A., Ritov, I, Kareev, Y., & Avrahami, J. *Crimes and misdemeanors - the effect of perspective on unethical behavior*. International Conference on Behavioral and experimental legal studies. Faculty of law. The Hebrew University of Jerusalem, 2011. (oral presentation)
- Schurr, A., Ritov, I. *The effect of giving it all up on valuation: A new look at the endowment effect*. The Society for Consumer Psychology. July 2012 Florence, Italy (oral presentation).
- Schurr, A., Ritov, I. *The effect of giving it all up on valuation: A new look at the endowment effect*. The Society for Judgment and Decision Making Annual Conference. November, 2012 Minneapolis, Minnesota. (oral presentation)

Ad-hoc reviewer

Economic Journal, Cognitive Psychology, Cognition, Organizational Science, Acta Psychologica, Judgment and Decision-Making, Journal of Economic Psychology, Journal of Behavioral and Experimental Economics

I have also reviewed grants for the Israeli Science Foundation

Affiliations/Memberships

Society for Judgment and Decision-Making

Since 2007

Work Experience (outside academia)

Research Center for Work Safety and Human Engineering 2005
Research assistant in an investigation of the functional benefits of briefing for individual and team performance in medical practices.

Optum-IES 2004
Project management: An automation project of MS-Project reports for Applied Materials.
Quality improvement: A yield improvement project for HP Indigo. I implemented a method of failure prevention and analysis (FMEA).

BRM/BackWeb
Member of the BackWeb Technologies Quality Assurance team. 1996-1997
Member of the Quality Assurance team of Norton Enterprise Backup, a distributed network backup product, 1994,1995
a joint venture of BRM and Symantec. (summer vacations)

Programming skills

C, C++,VB, SQL

I designed and coded The Shelonia <http://shelonia.huji.ac.il/>. The Shelonia is a web platform that enables the researcher to run controlled experiments and surveys on the web.