

Post-Doctoral Research Fellow - London Business School

London Business School (LBS) invites applications for a two-year postdoctoral position.

Responsibilities include:

- Conducting behavioral research, independently and in collaboration with LBS faculty
- Leading an initiative to increase the capacity of the behavioural research lab
- Teaching one stream of the Negotiation and Bargaining course to MBA students each year

The school will offer a competitive salary (up to £45,000 per annum). London Business School is highly international and in the heart of one of the most exciting cities in the world – providing extraordinary access to business, culture, and government.

Successful candidates will:

- Hold PhD in marketing, organisational behaviour, psychology, or related behavioural discipline (or expect to have the PhD granted before beginning the position)
- Have a demonstrated track record of excellence conducting behavioural research
- Articulate how their research interests complement and connect the research streams of multiple LBS faculty who work with behavioural data (e.g., members of the Organisational Behaviour and Marketing groups)

To apply, please submit the following materials to Interfolio ^{(*}
<https://apply.interfolio.com/61193>) by ^{*}12 May 2019 ^{*}

- Cover letter explaining your interest in this role
- CV
- Three letters of recommendation
- Research statement. Please identify two or three faculty members at LBS whom you would most like to work with, and explain how their research fits with your interests.
- Sample of published/working papers

For questions about this position, please contact Jonathan Berman in the Marketing group (jberman@london.edu) and/or Daniel Efron (deffron@london.edu) in the Organisational Behaviour group.

Inclusion and diversity have always been a cornerstone of London Business School's values. We particularly welcome female applicants and those from an ethnic minority.