



**The Decision Making and Economic Psychology Center (DMEP)**

Ben-Gurion University of the Negev

and

**The Federmann Center for the Study of Rationality (RATIO)**

The Hebrew University of Jerusalem

**Judgement and Decision Making: Real World Implications**

**Dec. 21, 2017**

Keynote speakers:

**[Prof. Nathan Novemsky](#)**

Yale University

**[Prof. Zur Shapira](#)**

New York University

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<b>9:15</b>	<b>Registration &amp; Refreshments</b>	
<b>9:45</b>	<b>Simone Moran</b> (BGU)	Welcome
<b>10:00</b>	<b>Keynote Nathan Novemsky</b> (Yale University)	Changing Choice by Changing Attribution: The Role of Shifting Attribution on Consumer Choice
<b>11:00</b>	<b>Oded Lowengart</b> (BGU)	The Effect of Role Model on the Obesity Epidemic
<b>11:20</b>	<b>Netta Barak-Corren</b> (HUJI)	Identifiability in Sexual Harassment Cases
<b>11:40</b>	<b>Coffee Break</b>	
<b>12:10</b>	<b>Coby Morvinski</b> (BGU)	The Effect of Stated Preference on Subsequent Revealed Preference
<b>12:30</b>	<b>Kobi Gal</b> (BGU)	Solving the Disengagement Problem in Peer Production Sites
<b>12:50</b>	<b>Elliot Ludvig</b> (University of Warwick)	Gambling in People and Pigeons
<b>13:10</b>	<b>Dorit Efrat Treister</b> (BGU)	Why am I Waiting? When Information Backfires
<b>13:30</b>	<b>Lunch Break</b>	
<b>15:00</b>	<b>Blitz session</b>	<b>(10-minute talks)</b>
	<b>Meir Barneron</b> (HUJI)	Rate it twice: Using the Wisdom of “Many in One Mind” to Improve Performance Evaluation
	<b>Ilana Ritov</b> (HUJI)	Causal Misattribution of Wild Fires in Israel
	<b>Elias L. Khalil</b> (Monash U)	Dissecting Confirmation Bias: Self-Deception <i>contra</i> Incumbent Belief
	<b>Uriel Haran</b> (BGU)	The Social Function of Reported Confidence
	<b>Adiel Moyal</b> (HUJI)	Generalized Inequality Aversion and Social Comparison Direction
	<b>Anna Dorfman</b> (TAU)	From Social Mobility to Income Inequality: On Universal Merit Beliefs, CEO-to-Worker Pay Gaps, and Inequality Tolerance
	<b>Ronit Montal-Rosenberg</b> (BGU)	Ideological Misjudgment and Misuse of Conditional Probabilities in Evaluating Policies towards Rare Events
	<b>Inbal Harel-Kessler</b> (BGU)	The Effect of Religiousness and References to Religious Beliefs on Organ Donation Decisions
<b>16:20</b>	<b>Coffee break</b>	
<b>16:50</b>	<b>Keynote Zur Shapira</b> (NYU)	Aspiration and Survival Reference Points: Their Effects on Risk Taking in Real World Situations
<b>17:50</b>	<b>Ilana Ritov</b> (HUJI)	Closing