

CURRICULUM VITAE AND LIST OF PUBLICATIONS

- **Personal Details**

Name:	Miki Malul
Place and Date of Birth:	March 12, 1971, Dimona, Israel
Citizenship:	Israeli
Marital Status:	Married to Mary (Children: Paz, Agam, Ran)
Regular Military Service:	8/89-7/92
Work Address:	Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev, P.O.B 653, Beer-Sheva 84105, Israel Tel: 972-8-6472775 Email: malul@som.bgu.ac.il
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- **Education**

B.A. <i>Cum laude</i>	1993-1996	Ben-Gurion University of the Negev Department of Economics.
M.A. <i>Summa Cum laude</i>	1996-1998	Ben-Gurion University of the Negev Department of Economics.
Ph.D. <i>Summa Cum laude</i>	1999-2004	Ben-Gurion University of the Negev Department of Public Policy and Administration Dissertation title: "Decision on Location and Economic Efficiency in a Regional System" Adviser: Prof. R. Bar-El
Post-Doc	2004	Department of City and Regional Planning, Cornell University

- **Employment History**

2018-present

Dean, Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev

2014-present

Associate Professor, Department of Public Policy and Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University of the Negev, Israel

2010-2014

Senior Lecturer (with tenure), Department of Public Policy and Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University of the Negev, Israel

2005-2010

Lecturer, Department of Public Policy and Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University of the Negev, Israel.

1999-2004

Lecturer, Department of Industrial Engineering and Management, Negev Academic College of Engineering, Israel.

2000-2004

Adjunct lecturer, Department of Public Policy and Administration Ben-Gurion University of the Negev, Israel.

1999-2001

Adjunct Lecturer, Department of Economics, Ben-Gurion University of the Negev, Israel.

1997-2002

Adjunct Lecturer, The Department of Public Administration, Sapir Academic College, Israel.

1996-1997

Economist, Phoenicia (Glass Industries), Israel.

- **Professional Activities**

- (a) Positions in academic administration

2017-2018	Chairman, Department of public policy and administration	Ben-Gurion University of the Negev
2015-2018	Head Of ICTR- The Israeli Center For	Ben-Gurion University of the Negev

	Third Sector Research	
2015-2018	Member of the university research students committee	Ben-Gurion University of the Negev
2015-2018	Member of the university regulation committee	Ben-Gurion University of the Negev
2013-2018	Head of ATIDIM B.A Program	The Department of Public Policy and Administration
2013-present	Head of the M.A Teaching and Curriculum Committee	Mandel Social Leadership MBA, Ben-Gurion University of the Negev
2007-2013	Head of the M.A Teaching and Curriculum Committee	The Department of Public Policy and Administration Ben-Gurion University of the Negev
2007-present	Member of the Teaching and Curriculum Committee	The Guilford Glazer Faculty of Business and Management Ben-Gurion University of the Negev
2012- present	Member, Research Students Committee	The Guilford Glazer Faculty of Business and Management Ben-Gurion University of the Negev
2008-present	Head of Economics and Society, specialization	The Department of Public Policy and Administration Ben-Gurion University of the Negev
2012-presnent	Senior Lecturers' representative for the university Senate	Faculty of Business and Management, Ben-Gurion University of the Negev
2015	Search committee, Dean	Faculty of Business and Management Ben-Gurion University of the Negev
2012	Search committee, Dean	Faculty of Business and Management Ben-Gurion University of the Negev
2012	Member, committee for Bertie Lubner prize for activities for the community	Ben-Gurion University of the Negev

(b) Ad-hoc reviewer for journals:

*R&D Management, The B.E. Journal of Economic Analysis and Policy, Urban Studies, Human Resource Management, Applied Psychology, Journal of Neuroscience, Psychology, and Economics, Small Business Economics, Journal of Environmental Planning and Management, Journal of Income Distribution, Peace Economics, Peace Science and Public Policy, Thunderbird International Business Review, European Journal of International Management (EJIM), The Geography Network (Hebrew), Journal of Comparative Economics, Children and Youth Services Review, World Review of Entrepreneurship, Management and Sustainable Development journal (WREMSD), Ecology and Environment (Hebrew).*

(c) Dissertation examiner

Mirit Hatuch (PhD)- Hebrew University, Hadad Sasson (PhD)- Tel Aviv University, Gil Pinhas (PhD) -Tel Aviv University, Arie Sherman (PhD), Eyal Lahav(PhD), Gil Peleg (Ph.D), Ehud Reuven (PhD), Elia Mogolov (Ph.D), Tamir Abargil,(MA), Reut Belvies (MA), Meirav Meltzman (MA), Chen Sharoni (MA), Avi Israel (MA), Ohad Pasternak (M.A), Itai Trilnick (MA), Mirit Marcowitz (MA), Suzy Sharem (MA), Alon Kries (MA), Noa Ben-David (M.A), Ben-Moshe Ori (M.A), Shon Inberg (M.A).

(d) Refereeing for grants

*ISF, BSF, The National Science Foundation (NSF).*

(e) Professional Committees

Chairman, Ministry of Science and Technology

Council of Higher Education; Israel Science Foundation (ISF)

(f) Editor or member of editorial board of scientific or professional journal

Member of the Editorial Board of the journal Social Security (Hebrew)

(g) Membership in professional/scientific societies

2005-2013 Regional Science Association, Israeli Section

2005-2013- Regional Science Association, European section

(h) Professional functions outside universities/institutions

- Member of the Labor Market Team Economic Tea, The Taub Centre For Social Policy Studies in Israel.

- Secretary/Treasurer, Regional Science Association International- The Israeli Section.
  
- (i) Significant professional consulting
  - 2013–present: Member of the committee Setting the Borders of the Bedouin Settlements in the Negev, The Ministry of the Interior, Israel.
  - 2012-present: Member of the Round Table for Regional Development, Ministry of Industry, Trade and Labor.
  - 2010- Project Wadi Attir on Sustainable Agriculture with Mosi Rosenboim and Elhanan Yair.
  - 2008- Israel Defense Forces- The economic impact of moving the IDF to the Negev district on the economy of the Negev district, with Raphael Bar-El and Mosi Rosenboim
  - 2008- Abu-Basma- Master plan for economic development, with Raphael Bar-El and Mosi Rosenboim
  - 2008- Dead Sea Works- The economic impact of DSW on the economy of Israel and specifically on the southern district, with Mosi Rosenboim and Daniel Freeman

- **Educational Activities**

- (a) Courses taught:

Finance	OMBA	Fox School of Business and Management, Temple University
Inequality and Growth, Theory and Policy Implications	M.A.	Ben-Gurion University of the Negev
Quantitative Models in Public Policy Evaluation	M.A.	Ben-Gurion University of the Negev
Public Finance	M.A.	Ben-Gurion University of the Negev
Selected Topics in Investment	M.B.A.	Baruch College

Managerial Economics	M.A.	Ben-Gurion University of the Negev
The Economy of Israel	B.A.	Sapir Academic College
Principles of Finance	B.A.	Sapir Academic College
Introduction to Economics	B.Sc.	Ben-Gurion University of the Negev
Analyzing Financial Statements	B.S.c	Sami Shamoon College of Engineering
Various Economics courses	B.Sc.	Sami Shamoon College of Engineering
Various Economics courses	B.A.	Sapir Academic College
Introduction to Finance	B.A.	The Open University

***[Average feedback (formal surveys) from students is about 4.8 on a scale of 1-5]***

***(b) Research Students***

2008- 2010	Roman Grinberg	M.A.	Ben Gurion University of the Negev (with R. Bar-El)
2008- 2010	Huri Eitan	M.A.	Ben Gurion University of the Negev (with R. Bar-El)
2009-2011	Hila Axelrod	M.A	Ben Gurion University of the Negev (with I. Luski)
2009-2011	Boaz Aricha	M.A	Ben Gurion University of the Negev (with I. Luski)
2009-2011	Meir Eliyahu	M.A	Ben Gurion University of the Negev (with E. Manes)
2011-2013	Albert Yirmiyahu	M.A	Ben Gurion University of the Negev (With A. Abukaren)
2011-2012	Liran Koren	M.A.	Ben Gurion University of the Negev (with I. Luski)
2010- 2012	Tomer Yehushua	M.A.	Ben Gurion University of the Negev (with R. Bar-El)
2008- 2012	Arbiv Miri	M.A.	Ben Gurion University of the Negev (with M. Rosenboim)
2010-2012	Or Libis	M.A	Ben Gurion University of the Negev (with I. Luski)
2011-2013	Nave Ashkenazi	M.A	Ben Gurion University of the Negev ( With M. Rosenboim)
2013-2013	Oded Ravid	M.A	Ben Gurion University of the Negev (With R. Zoltan)
2011-2013	Rima Drezin	M.A	Ben Gurion University of the Negev (With M. Rosenboim)
2012-2015	Liat Yossef	M.A.	Ben Gurion University of the Negev (With Michal Sofer)

2012-2015	Shaul Hertal	M.A.	Ben Gurion University of the Negev (With O. Rubin)
2013-2015	Dana Nayer	M.A.	Ben Gurion University of the Negev (with M. Rosenboim)
2013-present	Eyad Achmed	M.A.	Ben Gurion University of the Negev (with M. Rosenboim)
2013-2015	Oded Vered	M.A.	Ben Gurion University of the Negev (With T. Simon Toval)
2013-Present	Oded Ravid	Ph.D	Ben Gurion University of the Negev (With R. Zoltan)
2010-2016	Ran Ben Malka	Ph.D	Ben Gurion University of the Negev (with I. Luski)
2012-2015	Hila Axelrad	Ph.D	Ben Gurion University of the Negev (with I. Luski)
2012-Present	Huri Eitan	Ph.D	Ben Gurion University of the Negev (with R. Bar-El)
2013-present	Arbiv Miri	Ph.D.	Ben Gurion University of the Negev (with M. Rosenboim)
2010-present	Tomer Yehushua	Ph.D	Ben Gurion University of the Negev (with S. Mizrahi)
2012-present	Michal Tidhar	Ph.D	Ben Gurion University of the Negev (with M. Rosenboim)
2012-present	Idit Raz	Ph.D	Ben Gurion University of the Negev (with I. Luski and S. Abu-Bader)
2013-Present	Chen Israeli	Ph.D	Ben Gurion University of the Negev (with S. Mizrahi)
2013-Present	Albert Yirmiyahu	Ph.D	Ben Gurion University of the Negev (with O. Rubin)
2013-present	Nave Ashkenazi	Ph.D	Ben Gurion University of the Negev (with M. Rosenboim)
2013-Present	Suzy Shrem	Ph.D	Ben Gurion University of the Negev (with R.Yossef)
2015-present	Shaul Hertal	Ph.D	Ben Gurion University of the Negev (with O. Rubin)
2015-present	Dana Nayer	Ph.D	Ben Gurion University of the Negev (with M. Rosenboim)

- **Awards, Citations, Honors, Fellowships**

1996	B.A. <i>Cum Laude</i> in Economics	Ben Gurion University of the Negev
1998	M.A. <i>Summa Cum Laude</i> in Economics	Ben Gurion University of the Negev

2003	Ph.D <i>Summa Cum Laude</i> "Decision on Location and Economic Efficiency in a Regional System"	Ben Gurion University of the Negev
2010	Rector's Certificate of Outstanding Merit in Teaching	Ben-Gurion University of the Negev
2012	Best paper Award, Department of Public Policy and Administration	Ben-Gurion University of the Negev
2013	Rector's Certificate of Outstanding Merit in Teaching	Ben-Gurion University of the Negev
2015	Rector's Certificate of Outstanding Merit in Teaching	Ben-Gurion University of the Negev
2015	Dean's award of Outstanding Merit in research	Ben-Gurion University of the Negev

- **Scientific Publications**

- (a) Chapters in collective volumes

- Malul M. and R. Bar-El, "Decisions on Location and Economic Efficiency in the Regional System", in R. Bar-El R., G. Benhayoun and E. Moustier, *Regional Economic Policy*, L'Harmattan, 2006, 281-298.
- \*Malul M. and R. Bar-El, (2012), "Commuting and Migration: Can They be Complementary?", in Frenkel A., P. Nijkamp and P. McCann, *Societies In Motion, Innovation, Migration and Regional Transformation*, Edward Elgar Publishing.

- (b) Refereed articles and refereed letters in scientific journals

1. Malul M<sup>PI</sup>. and A. Shoham<sup>PI</sup>, "The Role of Culture and Economic Variables in Wars and Coups", *Peace Economics, Peace Science and Public Policy* 12(1), 1-9, 2006.
2. Malul M<sup>PI</sup>., Y. Hadad<sup>PI</sup> and R. Bar-El<sup>PI</sup>, "Ranking and Measuring Efficiency of Middle East Cooperation Projects", *Peace Economics, Peace Science and Public Policy* 13(1), 1-12, 2007.



3. Bar-El R<sup>PI</sup>. and M. Malul<sup>PI</sup>, "The Role of External Partners in Regional Cooperation Projects in the Middle East", *The Economics of Peace and Security Journal* 3(1), 38-44, 2008.
4. Schwartz D<sup>PI</sup>., R. Bar-El<sup>PI</sup> and M. Malul<sup>PI</sup>, "A Joint Virtual Advanced Technology Incubator – A New Pattern of Israeli-Palestinian Economic Cooperation", *Peace Economics, Peace Science and Public Policy* 14(2), article 3, 2008.
5. Malul M<sup>PI</sup>., Y. Mansury<sup>PI</sup>, T. Hara<sup>PI</sup> and S. Saltzman<sup>PI</sup>, "An Economic Development Road Map For Promoting Israeli-Palestinian Cooperation", *Peace Economics, Peace Science and Public Policy* 14(1), 1-15, 2008.
6. Malul M<sup>PI</sup>. and I. Luski<sup>PI</sup>, "Minimum Wage for Younger and Earned Income Tax Credit (EITC) for Older Workers", *The Economic Quarterly* 55(2), 249-261, 2008. (Hebrew)
7. Malul M<sup>PI</sup>. and A. Shoham<sup>PI</sup>, "A Global Analysis of Imperfect Competition in the Banking Systems", *International Journal of Financial Services Management* 3(2), 124-135, 2008.
8. Malul M<sup>PI</sup>. and R. Bar-El<sup>PI</sup>, "The Gap between Free Market and Social Optimum in the Location Decision of Economic Activity", *Urban Studies* 46(10), 2045-59, 2009.
9. Malul M<sup>PI</sup>. and I. Luski<sup>PI</sup>, "The Optimal Policy Combination of the Minimum Wage and the Earned Income Tax Credit", *The B.E. Journal of Economic Analysis & Policy (Contributions)*, 9(1), Article 51, 2009.
10. Malul M<sup>PI</sup>., R. Bar-El<sup>PI</sup> and D. Schwartz<sup>PI</sup>, "Patterns of Cooperation in High-Tech-Constraints, Feasibility, and Benefits: Results of a Study among Palestinians and Israelis", *Conflict Management and Peace Science* 27(2), 67-84, 2009.
11. Malul M<sup>PI</sup>., "Older workers' employment in dynamic technology changes", *Journal of Socio-Economics*, 38(5), 809-13, 2009.
12. Malul M<sup>PI</sup>., A. Shoham<sup>PI</sup> and M. Rosenboim<sup>PI</sup>, "The International Imperfect Banking Systems: The Israeli Case", *EuroMed Journal of Business* 4(2), 159-172, 2009.
13. Malul M<sup>PI</sup>. and R. Bar-El<sup>PI</sup>, "Core-Periphery Market Failure in the Location of Economic Activity", *the Review of Regional Studies* 39(1), 85-98, 2009.

14. Malul M<sup>PI</sup>., J. Gal<sup>PI</sup> and M. Greenstein<sup>PI</sup>, "A Universal Basic Income: Theory and Practice in the Israeli Case", *Basic Income Studies* 4(1), Article 4, 2009.
15. Malul M<sup>PI</sup>., Y. Hadad<sup>PI</sup> and A. Ben-Yair<sup>PI</sup>, "Measuring and Ranking Economic, Environmental and Social Efficiency of Countries", *International Journal of Social Economics*, 36(8), 832-43, 2009.
16. Shoham A<sup>PI</sup>., M. Malul<sup>PI</sup> and M. Rosenboim<sup>PI</sup>, "The Savings Crisis and China's Future Growth", *Chinese Management Studies*, 4(2), 154-62, 2010.
17. Malul M<sup>PI</sup>., M. Rosenboim<sup>PI</sup> and T. Shavit<sup>PI</sup>, "Costs of mistrust between ethnic majority and minorities: evidence from Israel", *Review of Social Economy*, 68(4), 1-18, 2010.
18. Malul M<sup>PI</sup>., A. Shoham<sup>PI</sup> and L. Zolotoy<sup>PI</sup>, "The Role of Cultural Attributes in Inequality and Poverty", *Journal of Income Distribution*, 19(1), 120-32, 2010.
19. \*Bar-El R<sup>PI</sup>., M. Malul<sup>PI</sup> and M. Rosenboim<sup>PI</sup>, "Minorities as a Resource not as a Burden: Exploring the Case of the Bedouins in Israel", *Equality, diversity and inclusion: An international journal*, 29(7), 653-668, 2010.
20. Malul M<sup>PI</sup>., A. Shoham<sup>PI</sup> and L. Zolotoy<sup>PI</sup>, "The Effects of Societal Culture Attributes on Regional Disparity", *International Journal of Social Economics*, 38(7), 2011.
21. Malul M<sup>PI</sup>., M. Rosenboim<sup>PI</sup>, and Y. S. Tarba<sup>PI</sup>, "Using the capital assets pricing model for risk management—A tool for multinational corporation managers", *Thunderbird International Business Review*, 53(2), 147-150, 2011.
22. Shoham A<sup>PI</sup>., S. Shoham<sup>PI</sup> and M. Malul<sup>PI</sup>, "Society's Level of Literacy: A Cross Cultural Study", *Issues in Informing Science and Information Technology*, 8, 259-75, 2011.
23. Shoham, A<sup>PI</sup>., M. Rosenboim<sup>PI</sup>, M. Malul<sup>PI</sup>, and Y. Saadon<sup>PI</sup>, "Core and Periphery — The Dual Effect of Terror," *Peace Economics, Peace Science and Public Policy*: Vol. 17: Iss. 1, Article 9, 2011.
24. Malul M<sup>PI</sup>., and F. Yuval<sup>PI</sup>, "Using Education to Reduce the Wage Gap between Men and Women". *Journal of Socio-Economics* 40(4), 412-16 2011.

25. Malul M<sup>PI</sup>., M. Rosenboim<sup>PI</sup>, T. Shavit<sup>PI</sup> and S. Tarba<sup>PI</sup>, "The Role of Employment Protection During An Exogenous Shock To An Economy", *Global Economy Journal*, 11(2), Article 7, 2011.
26. Shavit T<sup>PI</sup>., M. Rosenboim<sup>PI</sup> and M. Malul<sup>PI</sup>, "Opportunity Costs in Buying and Short Selling- Do They Really Matter?" *Economics Letters*, 112(1), 122-124, 2011.
27. Hadad S<sup>PI</sup>., Y. Hadad<sup>PI</sup>, M. Malul<sup>PI</sup> and M. Rosenboim<sup>PI</sup>, "Measuring and Ranking Structural Economic Efficiency: Exploring the Case of Spain Compared to Germany ", *World Review of Entrepreneurship, Management and Sustainable Development journal (WREMSD)*, 8(1):13-22, 2012.
28. Shoham A<sup>PI</sup>., M. Malul<sup>PI</sup> and A. Meydany<sup>PI</sup>, "Acquisitions, Market Share and Interest Groups", *European Journal of International Management*, 6(4):442-57, 2012.
29. Malul M<sup>PI</sup>., M. Rosenboim<sup>PI</sup> and T. Shavit<sup>PI</sup>, "Misleading Perceptions and Economic Efficiency in a Regional System", *Urbani izziv*, 23(2):131-139, 2012.
30. Hadad S<sup>PI</sup>., Y. Hadad<sup>PI</sup>., M. Malul<sup>PI</sup> and M. Rosenboim<sup>PI</sup>, The Economic Efficiency of the Tourism Industry: A Global Comparison, *Tourism Economics*, 18(5):31-40, 2012.
31. Shoham A<sup>PI</sup>. and M. Malul<sup>PI</sup>, "The role of cultural attributes in savings rates", *Cross Cultural Management*, 19(3): 304-14, 2012.
32. Axelrad H<sup>S</sup>., I. Luski<sup>PI</sup> and M. Malul<sup>PI</sup>, "Difficulties of Integrating Older Workers into the Labor Market: Exploring the Israeli Labor Market", *International Journal of Social Economics*, 40(12):1058-76, 2013.
33. Shoham A<sup>PI</sup>. and M. Malul<sup>PI</sup>, "Cultural attributes, national saving and economic outcomes, *Journal of Socio-Economics*, 47:180-84, 2013.
34. Malul M<sup>PI</sup>., D. Shapira<sup>PI</sup> and A. Shoham<sup>PI</sup>, "Practical Modified Gini Index", *Applied Economics Letters*, 20(4):321-327, 2013.
35. Malul M<sup>PI</sup>. and A. Shoham<sup>PI</sup>, The salaries of CEO's : is it all about skills?, *Journal of Economics and Business*, 67:67-76, 2013.
36. Malul M<sup>PI</sup>., M. Rosenboim<sup>PI</sup> and T. Shavit<sup>PI</sup>, "So When are You Loss Averse? Testing the S-shaped Function in Pricing and Allocation Tasks", *Journal of Economic Psychology*, 39:101-112, 2013.

37. Luski I<sup>PI</sup>. and M. Malul<sup>PI</sup>, “The effects of a back-loaded compensation policy on the recruiting of older workers”, *Applied economics letters*, 21(5):312-16,2014.
38. Muhammad<sup>P</sup> A., Sangmook<sup>PI</sup> L., Malul<sup>PI</sup> M. and Shoham A<sup>PI</sup>., (2015) “Behavioral Ambidexterity - The Impact of Incentive Schemes on Productivity, Motivation and Performance of Employees in Commercial Banks”, *Human Resources Management*, 54: 45–62.
39. Korn L<sup>S</sup>., M. Malul<sup>PI</sup> and I. Luski<sup>PI</sup>, "Employment as a Poverty Trap", *Journal of Employment Counseling* 52.3 (2015): 110-120.
40. Kaufman D<sup>PI</sup>. and M. Malul<sup>PI</sup>, (2014), "The Dynamic Brain Drain of Entrepreneurs in Peripheral Regions" *European Planning Studies*, 1-12.
41. \*Malul M. and Shoham A., (2014), "Local country attributes and the emergence of high tech clusters", *International Economics and Economic Policy*, 1-11. B.
42. \*Katz H. and Malul M., (2014), Do you enjoy giving more than others? The positionality of voluntary contributions, *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations* (2014): 1-13. B, IF:1.098, Q3 (23/44)
43. \*Hourie<sup>s</sup>, E., Malul, M., & Bar-El, R. (2015). The social value of municipal services, *Journal of Policy Modeling* 37.2 (2015): 253-260. A, IF: 0.993 Q2 (161/347)
44. \*Malul M. (2015), 'The Process of Brain Drain in Peripheral Regions', *Applied Economics Letters* ahead-of-print (2015): 1-5. B, IF:0.478 Q4 (281/347)
45. \*Yirmiyahu<sup>s</sup> A., Rubin O. and Malul M., Who Benefits from Greater Accessibility to Higher Education? The Case of the Arab Minority in Israel., *Studies in Higher Education*, 42:6, 1071-1090,2017. A, IF:1.527 Q2 (65/235)
46. \*Malul M., Shoham A. Uddin M., Linguistic gender marking gap and female staffing at MNC’s, *International Journal of Human Resource Management*, 27 (20), 2531-2549, 2016. A, IF:1.65 Q3 (101/194)
47. \*Axelrad<sup>S</sup> H., Malul M. and Luski I., The Choice between Welfare and Employment: Differences Between Those Older and Younger Than 45,

*Journal of Behavioral and Experimental Economics*, 60 (2016): 23–28. B, IF:0.809 Q3(192/347)

48. \*Oded<sup>S</sup> V, Simon-Tuval T., Yagupsky P., Malul M., Cicurel A., Davidovitch N. , The Price of a Neglected Zoonosis: Case-Control Study to Estimate Healthcare Utilization Costs of Human Brucellosis, (2016) *PLoS ONE* 10(12): e0145086. IF: 2.806 Q1 (15/64)
49. \*Malul M., Schwartz D. , Bar-El R., The role of academic institutions in mitigating the Israeli-Palestinian conflict, *Journal of Policy Modeling*, 38 (1), 125-137, 2016. A, IF: 0.993 Q2 (161/347)
50. \*Hadad S. and Malul M., Do You Prefer Having Much More or Slightly More than Others?, *Social Indicators Research*, in press. A, IF:1.743 Q1 (15/96)
51. \*Hartal S.s, Malul M., Rubin O., “The Role of Coordination Failure in the Movement of Young Knowledge Workers Away from the Periphery”, *Cities*, 64, 18-25,2017. IF:2.449 Q1 (2/38)
52. \*Axelrad<sup>S</sup> H., Luski I., Malul M., Reservation Wages and the Unemployment of Older Workers, *Journal of Labor Research* 38 (2), 206-227, 2017. B, IF:0.545, Q4 (21/27)
53. \*O. Ravid, M Malul, Roi Zultan, The effect of economic cycles on job satisfaction in a two-sector economy, *Journal of Economic Behavior & Organization* 138, 1-9, 2017. A\*, IF:1.323 Q2 (115/347)
54. \*Hourie E., Malul M. and Bar-El R., The Value of Job Security: Does Having It Matter?, 2017. *Social Indicators Research*, in press. A, IF:1.743 Q1 (15/96)
55. \*Yossef Ls., Soffer M. and Malul M., “From Welfare to Work and from Work to Welfare: A Comparison of People with and without Disabilities”, *The Journal of Disability Policy Studies*, Accepted. IF: 1.191 Q2 (35/70).
56. \* Axelrad<sup>S</sup> H., Malul M. and Luski I, Unemployment among younger and older individuals: does conventional data about unemployment tell us the whole story?, *Journal for Labour Market Research* 52(3): 1-12, 2018.

*\*Since previous promotion*

(c) Published scientific reports and technical papers

- Potter, Jonathan, Gabriela Miranda, Philip Cooke, Karen Chapple, Dieter Rehfeld, Gregory Theyel, Dan Kaufmann, Miki Malul, and Mosi Rosenboim. 2012. Clean-Tech Clustering as an Engine for Local Development: The Negev Region, Israel . Paris: OECD Publishing.
- Miki Malul and Mosi Rosenboim, Ruppin Index- Annual Index for Immigrant Integration in Israel, Institute for Immigration and Social Integration at the Ruppin Academic Center, 2010, (Hebrew+English)
- Malul M. and I. Luski "Optimal Policy of Minimum Wage and Earned Income Tax Credit (EITC), The Taub Center for Social Policy Studies in Israel (2006).
- Malul M. and A. Shoham, "After the War – Socioeconomic Implications", The Taub Center for Social Policy Studies in Israel (2006).
- Brandes O., R. Bar-Zuri, J. Gal and M. Malul., "Welfare to Work-Improved Model", The Taub Center for Social Policy Studies in Israel (2007).

**Lectures and Presentations at Meetings and Invited Seminars not Followed by Published Proceedings**

**(a) Presentation of papers at Conferences**

- “The Dynamic Brain Drain of Entrepreneurs in Peripheral Regions”, 52th European Congress of the Regional Science Association, Saint-Petersburg, Russia (2014).
- "Minorities wage structure", The Annual Conference of The Regional Science Association International, The Israeli Section, Ben-Gurion University, Israel. (2013).
- "A Dynamic Brain Drain in Peripheral Regions", 50th European Congress of the Regional Science Association, Bratislava, Slovakia (2012)

- "A Dynamic Brain Drain in the Core-Periphery Model", Regional Science Association Tripartite Workshop, London, UK (2011).
- "Misleading Perceptions and Economic Efficiency in a Regional System", 50th European Congress of the Regional Science Association, Jönköping, Sweden (2010).
- "A Dynamic Brain Drain in the Core-Periphery Model", 3rd Summer Conference in Regional Science, Hannover, Germany (2010).
- "Core-Periphery Market Failure in the Location of Economic Activity", 49th European Congress of the Regional Science Association, Lodz, Poland (2009).
- "Minorities as a Resource not as a Burden: Exploring the Case of the Bedouins in Israel", Equal Opportunities Conference, Istanbul, Turkey (2009).
- "Patterns of Cooperation in High-Tech-Constraints, Feasibility, and Benefits: Results of a Study among Palestinians and Israelis", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2009).
- "The Gap Between Free Market and Social Optimum in the Location Decision of Economic Activity", ERSA Conference, Liverpool (2008).
- "Optimal Policy of Minimum Wage and Earned Income Tax Credit", Annual Conference of the European Association of Labor Economics (EALE), Amsterdam (2008).
- "An Economic Development Road Map for Promoting Israeli-Palestinian Cooperation", The Twelfth Annual Conference on Economics and Security, Ankara (2008).
- "Optimal Policy of Minimum Wage and Earned Income Tax Credit", XXII National Conference of Labour Economics, Napoli (2007).
- "The Role of External Partners in Regional Cooperation Projects in the Middle East", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2007).

- "The Role of Culture and Economic Variables in Wars and Coups", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2006).
- "Measuring Bi-National Economic Interdependence: An Exploration of the Israel-Palestine Case", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2005).
- "An Economic Development Road Map to Promote Israeli-Palestinian Cooperation", Jan Tinbergen Peace Science Conference, Tinbergen Institute, Amsterdam (2005).
- "Decision on Location and Economic Efficiency in a Regional System", The Annual Conference of The Regional Science Association International, The Israeli Section, Ben-Gurion University, Israel. (2004).
- **Research Grants**
  - 2015, It Takes Two to Tango? Spatial and Social Implications of Joint Civil-Military Development, 128,000 NIS, the Ministry of Science, Technology and Space, with: Rubin O., Gal R., Israel E. and Leck E..
  - \*2012- OECD- SME Policy Index, With: Kaufman D., Rosenboim M., Nayer D. 15,000 Euro 1 Year.
  - \*2011- Guilford Glaizer Donation, Business for Peace: exploring new ideas for economic collaboration between Israelis and Palestinians, 24,000\$, Malul M., Bar-El R. and Schwartz D. - *This project resulted in a one-million dollar donation to the Faculty of Business and Management.*
  - \*2011- Israeli Center for Third Sector Research, "Economic efficiency of nonprofit organizations in Israel" with Mosi Rosenboim and Eyad Achmad , US \$1,000, one year.
  - \*2011- Bengis Center for Entrepreneurship & Hi-Tech Management, "Entrepreneurship among Bedouin women", Malul M., Rosenboim M., US \$1,400, 4 months.



- \*2011- OECD, project on the Clean Tech Cluster in Negev, with Mosi Rosenboim and Dan Kaufman, 5,000 Euro, 3 months.
- 2010, The Robert H. Arnow Center for Bedouin Studies and Development, Bar-El R., Malul M., Rosenboim M and Arbiv Miri, US\$ 5,000, 12 Months, "Barriers to Entrepreneurship in Bedouin Society and Planning Tools to Overcome Them".
- 2007, Tel Aviv University: The University Institute for Diplomacy and Regional Cooperation, M. Malul, R. Bar-El and D. Schwartz, US\$8,000, 6 months, "Reconsidering Israel-Palestinian Cooperation Pattern: The High-tech Industry".
- 2007, Abu-Basma Regional Council, US\$14,000, 1 year, "Evaluating the Performances of the Abu-Basma Communities Committees Members Before and After Communities Committees Professional Training Program".
- 2007, Abu-Basma Regional Council, R. Bar-El and M. Malul, US\$100,000, 1 year, "Training Program for the Abu-Basma Communities Committees Professional Training Program Members".

*\*Since previous promotion*

- **Present Academic Activities**

- Research in progress

*Submitted for Publication*

- Axelad H., Malul M. and Luski I. , Unemployment among Younger and Older Individuals: Does Conventional Data about Unemployment Tell us the Whole Story?
- Axelad H., Luski I. and Malul M reservation wages and unemployment of older workers.

- **Additional Information**

(a) Conference Organizer

- 2015, The Annual Conference of The Regional Science Association International, The Israeli Section, Technion, Israel-Organizing committee

- 2014, The Annual Conference of The Regional Science Association International, The Israeli Section, ORT Braude College, Israel- Organizing committee.
- 2013, The Annual Conference of The Regional Science Association International, The Israeli Section, Ben-Gurion University of the Negev, Israel- Organizing committee.
- 2012, The Annual Conference of The Regional Science Association International, The Israeli Section, The Hebrew University, Rehovot, Israel- Organizing committee.
- 2012, Round Table -Technology transfer and the cultivation of innovation between academy and small and medium enterprises (SMEs) as a tool for elevating local sustainable economic development, Ben-Gurion University of the Negev, Israel.
- 2011, Regional Science Association Tripartite Workshop, British and Irish – Israeli – Netherlands Sections, Smart Growth; Sustainable Growth; Inclusive Growth, London- Organizing committee.
- 2011, The Annual Conference of The Regional Science Association International, The Israeli Section, Haifa University, Israel- Organizing committee.
- 2007, International Round Table: "Exploring the Potential for Israeli-Palestinian Economic Cooperation: Theory and Practice", Jerusalem (in collaboration with Paul Cezanne University, Innovation and Action Lab, Cornell University, DATA Studies and Consultation)- Organizing committee.

(b) Lecturer - "Ofek" Project for the Community.

(c) Lecturer, Social-Economic Academy.

## Synopsis of Research

My research interests have focused on two main themes: the economic and social policy and development among disadvantaged individuals and regions. In the future, I intend to build on the results I have achieved so far in order to broaden and deepen these investigations. Below I provide a brief description of these themes and my plans regarding each of them.

### 1. Economic and Social Policy

My main interest is exploring the balance between economic and social outcomes and determining the role of public policy in achieving these goals. I focus on the labor market, specifically the employment of older workers (45+).

General policies in the labor market such as the minimum wage and earned income tax credits usually do not differentiate between the implementation of such policies according to age (e.g. Card and Kruger, 1994; Neumark and Wascher, 2006). In Malul and Luski (2009) we added a significant insight to this literature by suggesting the need to differentiate between these policies according to age. We showed that doing so might be more efficient in terms of economic as well as social outcomes. Here is what Professor Caroline Hoxby from Stanford University wrote about this paper: “Congratulations on a paper that makes a very nice, interesting contribution. I plan to recommend it to a number of people.”

In Malul (2009), I analyzed the different responses of younger and older workers to technological changes. My study determined that providing a subsidy for older workers could aid in reducing unemployment among this group, promote economic growth and narrow the inequality in income distribution. This paper appears in the curriculum of several academic courses in Israel and the US. In our recent work, we delved deeper into the causes and consequences of the current state of older workers in the labor market by analyzing the supply side as well as the demand side. In Luski and Malul (2014),

we demonstrated that the reduced probability of older workers finding another job if they are dismissed means they are less likely to shirk their responsibilities at work. Therefore, firms have to expend fewer resources monitoring them. This prospect might improve the probability of older workers being reemployed. In Axelrad, Luski and Malul (2013), we explored the stereotyping of older workers by employers and the impact of these stereotypes on the difficulties of integrating older adults into the labor market. In a work in progress, we analyzed the differences between older and younger individuals with respect to economic and behavioral factors when moving from employment to welfare and vice versa. The results show that older workers who are employed feel a much greater need to continue working compared to younger workers. However, there is no difference between younger and older individuals when it comes to incentives to move from welfare to employment. A recent paper by Korn, Malul and Luski (Forthcoming) based on a master thesis under my supervision demonstrates how behavioral factors affect the decision of young people to acquire higher education. We find that if young people begin working as unskilled workers, the status quo bias increases the premium they require for giving up their jobs and seeking more education. This excess premium may make some individuals choose to remain employed as unskilled workers rather than pursuing higher education. Such a decision may trap them in a life of poverty. We maintain that our results prompt a re-examination of the widely held belief that early employment is an advantage for young people.

I also developed several theoretical tools to improve our understanding of income inequality and its economic consequences. The Gini coefficient is a popular and widely used index for measuring inequality (Lerman and Yitzhaki, 1984). Evidence for the OECD countries indicates that there has been a significant and widespread increase in income inequality during the past 20 years (OECD, 2008). In Malul et al. (2012), we suggest a simple modification to the Gini index that takes into account the moderating effect of in-kind government benefits. This modified version of the Gini index allows us to calculate the level of inequality more precisely and make better comparisons between countries and over time.

Another aspect of inequality is the compensation of CEOs, which has risen at a very fast pace in recent years. This increase is reflected in the popular media, which frequently highlights what the public considers disproportionate and inequitable executive compensation. In Malul and Shoham (2013), we suggest a method that allows us to identify the mechanisms that could help achieve a deeper understanding of the abnormal compensation of CEOs. Our results might be used to construct a more efficient and just tax system. A recent paper by Shoham, Malul, Muhammad and Sangmook was accepted for publication in *Human Resource Management*, which is among the *Financial Times*' top 45 journals. In this paper we show that skilled workers will always take advantage of incentive schemes, but the manner in which they do so may not always be in accordance with the firm's goals. The paper also shows that conventional incentives schemes are not always effective for unskilled workers. Therefore, a new approach to these workers is needed in order to maximize their contribution.

Currently and in the near future I intend to complete several papers and expand on the research dealing with the interactions between economics and social outcomes. Specifically, I intend to further explore various aspects of the employment of older workers as well as the relationship between inequality in income distribution and economic growth. I believe that such investigations are extremely important from an academic point of view as well as for the economy and society.

## 2. Development among disadvantaged individuals and regions

The location of economic activity has been widely analyzed in the literature. The addition of the core-periphery model of Krugman (1991) and his followers in the new economic geography has contributed significantly to the understanding of this issue. However, most of the literature on this subject has dealt with free market considerations, trying to understand the behavior of firms, while the social optimum has generally not been taken into consideration. Our paper (Malul and Bar-El, 2009) demonstrates that the spatial distribution of economic activity in the core vs. the periphery that results from free market

conditions might be not efficient in economic terms. An important conclusion is that public investment in the creation of competitive abilities in the periphery may provide the solution to market failure and therefore lead to the achievement of a social optimum greater than the free market optimum. In Malul et al. (2012), we expand this model and show how behavioral factors might affect the location decisions of firms. In a work in progress, I demonstrate how initial gaps in economic activity between regions (core versus periphery) affect the dynamic decisions to acquire human capital and how doing so affects the growth of each region. These papers add significant insights to the core-periphery model, specifically with regard to what policy measures should be taken in order to enhance economic development in the periphery.

Recently my research has focused on the integration of disadvantaged groups, particularly disabled individuals and minorities, in the economy and society. In Bar-El, Malul and Rosenboim (2010), we found that economic development among minorities living in a peripheral region could be achieved through a combination of policies at the local, regional, and national levels: support of local economic activities, development of regional activities, and improvement of access to the labor market at the national level.

In a work in progress, we analyze the non-economic value of labor among disabled individuals while analyzing the interaction between work and allowances and vice versa. The analysis takes into consideration economic as well as behavioral factors such as loss aversion and status quo bias. We engaged in a deep analysis of the loss aversion factor in Malul et al. (2013). In this paper we used individual results and allocation tasks that are not commonly used for risk aversion analysis to test the validity of the S-shaped value function as a predictor of loss aversion behavior. Our results demonstrate that the S-shaped value function presented by Kahneman and Tversky (1979) explains the behavior of less than half of the decision makers.

In the future, I intend to deepen the research that relates to disadvantaged groups especially Bedouins living in the periphery, minorities and disabled individuals while exploring the efficient ways to integrate these groups into the economy as well as society.