

Simone Moran

Simone Moran is an Associate Professor (the Israeli title is Senior Lecturer) at the Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev. She is also the Head of the Ben-Gurion University Center for Decision Making and Economic Psychology (DMEP)

Simone's research focuses on the behavioral aspects of judgment and decision making, particularly in the context of negotiations and interpersonal behavior. She also conducts research in the fields of consumer and organizational behavior.

Her work has been published in journals such as: *Organizational Behavior and Human Decision Processes*, *Journal of Experimental Social Psychology*, *Journal of Behavioral Decision Making*, *Negotiation and Conflict Management Research*, *International Journal of Research in Marketing*, and *Journal of Consumer Psychology*.

She has received research grants from the ISF (Israel Science Foundation) and from the BSF (United States – Israel Bi-national Science Foundation), and has also won a number of rewards, including: Best paper award at the 2007 Annual Meeting of the Dutch Association of Work & Organizational Psychology, United States-Israel Educational Foundation (USIEF) Fulbright Award for Doctoral Dissertation Students in 2001, the Society for Judgment and Decision Making Jane Beattie Award in 2000, and an outstanding teaching award from the Department of Management at Ben-Gurion University in 2012.

Simone is an Action Editor at *Collabra: Psychology*, OB Division, and a member of the Editorial boards of *Organizational Behavior and Human Decision Processes*, and of *Negotiation and Conflict Management Research*.

She teaches decision-making and negotiation at the graduate and undergraduate level.

Simone has a B.A. in Behavioral Science (1990), an M.A. in Organizational Psychology (1994) and a PhD in Management (2001) from the Ben-Gurion University. She has also spent time as a visiting scholar at Harvard Business School and at Wharton.

Contact information

Guilford Glazer Faculty of Business and Management
Ben-Gurion University of the Negev, PO Box 653
Beer Sheva, 84105, Israel
Building 15, Room 227
E-mail: simone@bgu.ac.il
Tel: 972-8-6479802
Fax: 972-8-6477697