

DAVID M. BROCK**Education:**

	Degree, Institution, Year	Major, etc
Doctoral	Doctor of Education, North Carolina State University, 1992	Major Area: Higher Education Management Minor Area: Business Management Dissertation: <i>Relations among Strategy, Autonomy, Planning Mode and College Effectiveness: A Contingency Study</i>
Graduate	Master of Business Administration, University of Cape Town, 1985	Thesis: <i>Developing a Framework for Capital Budgeting Decision Making by Supermarket Managers</i>
	Honours Bachelor of Commerce, University of South Africa, 1983	Honours major in Managerial Finance
Undergraduate	Bachelor of Commerce, University of South Africa, 1981	Majors: Economics and Business Economics

Employment History:**A. FULL-TIME EMPLOYMENT:**

- 07/2002 to present** **Department of Business Administration, Guilford Glazer Faculty of Business & Management, Ben-Gurion University, Israel: Professor of Strategy and International Management¹**
 Director, Honors MBA Program (2012-14)
 Member of Faculty Promotion & Tenure Committee (2009-13; 2015-7)
 Member of Faculty Committee for Research Students (2009-13; 2015-6)
 Faculty representative on Steering Committee of the Office of International Academic Relations (since 2007)
 Member of Departmental Educational Committee (2003-13)
 Academic Head, MBA programs, BGU Eilat Campus (2009-11)
- 08/2008 to 07/2009 Sy Syms School of Business, Yeshiva University, New York:
 Visiting Professor of Strategy and International Management.
- 6/1993 to 06/2003 School of Business, University of Auckland:

¹ Tenured in May 2007, Associate Professor from April 2009, Professor from May 2014.

Senior Lecturer² in International Organization & Strategy,
 Department of International Business (12/1994 to 6/2003).
 Lecturer³ in Department of Management Studies & Labour Relations
 (6/1993 to 11/1994)

Assistant Dean for School of Business & Economics. Responsible for admissions,
 advising, curricular exceptions, planning for undergraduate program in
 Commerce and Conjoint programs between Commerce, Arts, Law and
 Science (12/1993 to 5/1996)

1/1988 to 6/1993 School of Management, North Carolina State University:
 Lecturer and Director of Undergraduate Programs in Business Management
 (7/1992 to 6/1993)
 Responsible for the BA program in Business Management (largest Business
 program in the University of North Carolina System); the large visiting faculty in
 the Department; course and curriculum development; and student advising.
 Represented the Department of Business Management on University "institutional
 effectiveness" issues, and on College AACSB accreditation committee.
 Visiting Lecturer in Business Management (1/1988 to 6/1992)
 Fully responsible for designing, teaching, and evaluating Junior- and Senior-level
 Business Management courses.

B. PART-TIME APPOINTMENTS

7/2011 to present Saïd Business School, University of Oxford:
 [Research Fellow](#)

2007 to 2008 Faculty of Management, University of Johannesburg:
 Visiting Professor

7/2001 to 6/2002 Graduate School of Business Administration, Bar-Ilan University:
 Visiting Professor

Fall 1997 Albers School of Business & Economics, Seattle University:
 Visiting research scholar

1989 to 1991 North Carolina State University, Office of Continuing Education and Professional
 Development: Consultant to Information Systems Education Program. Program
 Chairman: "Making Information Systems a More Effective Player in the
 Organizational Game"

Fall 1990 North Carolina Wesleyan College:
 Consultant to President on Adult Degree Program

Fall 1988 University of North Carolina at Chapel Hill:
 Visiting Lecturer

1987 University of North Carolina at Chapel Hill:
 Research and Teaching Assistant

² Tenured in June 1997; and promoted with effect from February 2001 to the upper division of this rank, equivalent to the Reader or Associate Professor position in many Commonwealth Universities.

³ Equivalent U.S. rank: Assistant Professor (Tenure track).

Research

A1. ARTICLES PUBLISHED IN REFEREED JOURNALS/SERIES⁴

1. Brock, D. M. (2016). Professionals and their workplaces in emerging markets – a research agenda. International Journal of Emerging Markets, 11(3): 460-472. <http://www.emeraldinsight.com/doi/abs/10.1108/IJOEM-07-2015-0132>
2. Brock, D. M. & Saks, M. (2016). Professions and Organizations: A European Perspective. European Management Journal, 34(1): 1-6. <http://www.sciencedirect.com/science/article/pii/S0263237315001036>
3. Tevel, E., Katz, H., & Brock, D. M. (2015). Nonprofit financial vulnerability: Testing competing models, recommended improvements and implications, VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations, 26(6): 2500-2516. <http://link.springer.com/article/10.1007%2Fs11266-014-9523-5>
4. Ralston, D., et al. (2014). Societal-Level Versus Individual-Level Predictions of Ethical Behavior: A 48-Society Study of Collectivism and Individualism, Journal of Business Ethics, 122(2): 283-306 <http://link.springer.com/article/10.1007%2Fs10551-013-1744-9#>
5. Brock, D. M., Leblebici, H. & Muzio, D. (2014). Understanding professionals and their workplaces: The mission of the Journal of Professions and Organization, Journal of Professions and Organization, 1(1): 1-15. <http://jpo.oxfordjournals.org/content/1/1/1.abstract>
6. Brock, D. M., & Richardson, A. J. (2013). The development of the accounting profession in the Holy Land, 1920-2010: Cultural memory and accounting institutions. Accounting History Review, 23(3): 227-252. <http://www.tandfonline.com/doi/abs/10.1080/21552851.2013.850926#.UzKEXfmSyZ8>
7. Muzio, D., Brock, D. M., & Suddaby, R. (2013). Professions and institutional change: Towards an institutionalist sociology of the professions⁵. Journal of Management Studies, 50(5): 699-721. <http://onlinelibrary.wiley.com/doi/10.1111/joms.12030/abstract>
8. Yaniv, E., & Brock, D. M. (2012). Reluctant entrepreneurs: Why they do it and how they do it. Ivey Business Journal, Nov/Dec <http://www.iveybusinessjournal.com/topics/entrepreneurship/reliquant-entrepreneurs>
9. Brock, D. M. (2012). Building Global Capabilities: A Study of Globalizing Professional Service Firms, The Services Industries Journal, 32(10): 1593-1607. <http://www.tandfonline.com/doi/abs/10.1080/02642069.2012.665894>
10. Sharp, Z., & Brock, D. M. (2012). Implementation through risk mitigation: Strategic process in the nonprofit organization. Administration & Society, 44(5): 571-594. <http://aas.sagepub.com/content/44/5/571>
11. Ralston, D. A., Egri, C. P., Riddle, L., Butt, A., Dalgic, T., & Brock, D. M. (2012). An Exploration of Managerial Values in the Greater Middle East: Similarities and Differences across Seven Countries. International Business Review, 21(3): 480–492. <http://www.sciencedirect.com/science/article/pii/S0969593111001144>

⁴ See <http://scholar.google.com/David.M.Brock> and Appendix 1 for information on journal rankings.

⁵ Winning paper, “Emerald Citations of Excellence for 2016”
<http://www.emeraldgrouppublishing.com/authors/literati/citations/awards.htm>

12. Brock, D. M., & Azar, O. (2012). The development of strategic management: Evolution of research topics and article characteristics in Long Range Planning and the Strategic Management Journal, Contemporary Management Research, 8(1): 61-84. <http://www.cmr-journal.org/article/view/8162>
13. Ralston, D., et al. (2011). A 21st Century Assessment of Values across the Global Workforce. Journal of Business Ethics, 104(1): 1-31. <http://www.springerlink.com/content/968k7243r6373v65/>
14. Aharoni, Y. & Brock, D. M. (2010). International Business Research: Looking back and looking forward. Journal of International Management. 16(1): 5-15. [doi:10.1016/j.intman.2009.12.002](https://doi.org/10.1016/j.intman.2009.12.002)
15. Sharp, Z., & Brock, D. M. (2010). Strategic Invasion: Response of the Voluntary Nonprofit to Strategic Processes. International Journal of Organizational Analysis, 18(3): 321 - 339. <http://dx.doi.org/10.1108/19348831011062157>
16. Brock, D. M., & Alon, I. (2009). Internationalization of Professional Service Firms. International Business: Research, Teaching and Practice, 3(1): 52-71. [http://www.aibse.org/Journal/V3N1/Brock & Alon \(2009\).pdf](http://www.aibse.org/Journal/V3N1/Brock%20&%20Alon%20(2009).pdf)
17. Ralston, D. A., et al. (2009). Ethical Preferences for Influencing Superiors: A 41-Society Study. Journal of International Business Studies, 40(6): 1022-1045. <http://www.palgrave-journals.com/jibs/journal/v40/n6/abs/jibs2008109a.html>
18. Zaidman N., & Brock, D. M. (2009). Knowledge transfer within multinationals and their foreign subsidiaries: A culture-context approach. Group and Organization Management, 34(3): 297-329. <http://gom.sagepub.com/cgi/content/abstract/34/3/297>
19. Brock, D. M., Shenkar, O., Shoham, A., & Siscovick, I. C. (2008). National culture and expatriate deployment. Journal of International Business Studies, 39(8): 1293–1309. [doi:10.1057/palgrave.jibs.8400361](https://doi.org/10.1057/palgrave.jibs.8400361)
20. Brock, D. M., & Yaffe, T. (2008). International diversification and performance: The mediating role of implementation. International Business Review, 17(5): 600-615. [doi:10.1016/j.ibusrev.2008.07.003](https://doi.org/10.1016/j.ibusrev.2008.07.003)
21. Azar, O. H., & Brock, D. M. (2008). A Citation-based ranking of strategic management journals. Journal of Economics & Management Strategy, 17(3): 781 - 802. <http://www3.interscience.wiley.com/journal/121378245/abstract>
22. Yaniv, E., & Brock, D. M. (2008). Replication strategies, knowledge and attention: A study of coffee chains. International Journal of Service Industry Management (Journal of Service Management), 19(3): 379-399. <http://www.emeraldinsight.com/Insight/viewContentItem.do?contentType=Article&contentId=1729220>
23. Brock, D. M. (2008). The reconstructed professional organization: A Reappraisal. Organization Studies, 29(1): 145-149. <http://dx.doi.org/10.1177/0170840607086632>
24. Brock, D. M., & Siscovick, I. C. (2007). Global Integration and Local Responsiveness in Multinational Subsidiaries: Some Strategy, Structure, and Human Resource Contingencies. Asia-Pacific Journal of Human Resources, 45(3): 353-373. [DOI: 10.1177/1038411107082278](https://doi.org/10.1177/1038411107082278).
25. Brock, D. M., & Yaniv, E. (2007). Knowledge is not enough: Organisational attention and replication strategies. The Service Industries Journal ,27(7): 831-847. [DOI: 10.1080/02642060701570461](https://doi.org/10.1080/02642060701570461)

26. Brock, D. M., Powell, M., & Hinings, C. R. (2007). Archetypal change and the professional service firm. Research in Organizational Change and Development, 16, 221-251. [doi:10.1016/S0897-3016\(06\)16007-3](https://doi.org/10.1016/S0897-3016(06)16007-3)
27. Brock, D. M., Yaffe, T., & Dembovsky, M. (2006). International diversification strategies and effectiveness: A study of global law firms. Journal of International Management, 12(4): 473-489. <http://dx.doi.org/10.1016/j.intman.2006.08.003>
28. Brock, D. M., Yaffe, T., & Dembovsky, M. (2006). The global law firm: An initial study of strategy and performance. International Journal of Business and Economics, 5(2): 161-172. <http://www.ijbe.org/table%20of%20content/pdf/vol5-2/vol5-2-05.pdf>
29. Brock, D. M. (2006). The changing professional organization: Reviewing evolving archetypes and typology. International Journal of Management Reviews, 8 (3): 157-174. <http://www.blackwell-synergy.com/doi/abs/10.1111/j.1468-2370.2006.00126.x>
30. Brock, D. M., & Powell, M. J. (2005). Radical strategic change in the global professional network: The “Big Five” 1999-2001. Journal of Organizational Change Management, 18(5): 451-468. <http://www.emeraldinsight.com/10.1108/09534810510614940>
31. Brock, D. M. (2005). Multinational acquisition integration: The role of national culture in creating synergies. International Business Review, 14(3), 269-288. [doi:10.1016/j.ibusrev.2005.02.001](https://doi.org/10.1016/j.ibusrev.2005.02.001)
32. Brock, D. M. & Birkinshaw, J. (2004). Multinational Strategy and Structure: A Review and Research Agenda. Management International Review, 44 Special Issue (1): 3-14.
33. Shoham, A., Yaari, V. L., & Brock, D. M. (2003). On incentives for an efficient flow of knowledge within multinationals. International Journal of Business and Economics, 2 (3): 213-226. <http://www.ijbe.org/table%20of%20content/pdf/vol2-3/vol2-3-04.PDF>
34. Brock, D. M., & Barry, D. (2003). What if planning were really strategic? Exploring the strategy-planning relationship in multinationals. International Business Review, 12(5), 543-561. [doi:10.1016/S0969-5931\(03\)00075-1](https://doi.org/10.1016/S0969-5931(03)00075-1)
35. Brock, D. M. (2003). Autonomy of Individuals and Organizations: Towards a Strategy Research Agenda. International Journal of Business and Economics, 2(1): 57-73. <http://www.ijbe.org/table%20of%20content/pdf/vol2-1/06.pdf>
36. Paterson, S. L., & Brock, D. M. (2002)⁶. The development of subsidiary management research: Review and theoretical analysis. International Business Review, 11(2):139-163. [doi:10.1016/S0969-5931\(01\)00053-1](https://doi.org/10.1016/S0969-5931(01)00053-1)
37. Brock, D. M., Barry, D., & Thomas, D. C. (2000). “Your forward is our reverse, your right, our wrong”: Rethinking multinational planning processes in light of national culture. International Business Review, 9(6): 687-701. [doi:10.1016/S0969-5931\(00\)00027-5](https://doi.org/10.1016/S0969-5931(00)00027-5)
38. Brock, D. M. (2000). Restructuring professional organisations. New Zealand Law Journal, 284-286. <http://direct.bl.uk/bld/PlaceOrder.do?UIN=082240482&ETOC=RN&from=searchengine>
39. Brock, D. M. (2000). Is more planning better? On the Horizon, 8(4): 8-9. <http://www.emeraldinsight.com/doi/pdfplus/10.1108/10748120010803500>

⁶ According to Google Scholar, this paper has been cited in over 260 times.

40. Burg, J. H., Siscovick, I., & Brock D. M. (2000). Aligning performance and rewards practices in multinational subsidiaries. WorldatWorkJournal (formerly ACA Journal), 9(3): 64-70.
41. Brock, D. M., & Thomas, D. C. 1998. Planning in Subsidiaries of International Organizations: Organization Structure, Local Responsiveness and Global Integration. Research in International Business and International Relations, 7: 163-181, JAI Press.
42. Schwarz, G. M., & Brock, D. M. 1998. Waving Hello or Waving Good-bye? Organizational Change in the Information Age. The International Journal of Organization Analysis, 6(1): 65-90.
<http://www.emeraldinsight.com/journals.htm?articleid=1664863&show=abstract>
43. Brock, D. M. 1997. Strategy, autonomy, planning mode and effectiveness: A contingency study of business schools. The International Journal of Education Management, 11(6): 248-259.
<http://www.emeraldinsight.com/journals.htm?articleid=838677&show=abstract>
44. Brock, D. M. 1996. Organizational Change: Building on Strengths and Opportunities. On The Horizon, 4(5): 10-11.
45. Brock, D. M. 1995. Toward a Contingency Theory of Planning. Journal of Management and Organization, 1(1):17-25. <http://pubs.e-contentmanagement.com/doi/abs/10.5172/jmo.1995.1.1.17>
46. Brock, D. M. & Harvey, W. B. 1993. The Applicability of Corporate Strategic Principles to Diversified University Campuses. Higher Education Management, 8(4): 43-56
<http://www.eric.ed.gov/ERICWebPortal/>
47. Morrison, J. L. & Brock, D. M. 1991. Organizational Planning and Policy Analysis: Combining Theory with Experiential Learning. Innovative Higher Education, 15(2): 137-151. [DOI: 10.1007/BF00898026](https://doi.org/10.1007/BF00898026)

A2. BOOKS

1. Brock, D. M., Powell, M. J., & Hinings, C. R. (1999)⁷. [Restructuring the Professional Organization: Accounting, Health Care & Law](#). London: Routledge.
2. Brock, D. M. 1992. [Relations among Strategy, Autonomy, Planning Mode and College Effectiveness: A Contingency Study](#). Ann Arbor, MI: University Microfilms International.

A3. CHAPTERS

1. Brock, D. M., & Segal-Horn, S. (2011). "The Globalizing Professional Service Firm: Managerial and Organizational Challenges," in Reihlen, M. & Werr, A. Handbook of Research on Entrepreneurship in Professional Services, 238-254. Cheltenham: Edgar Elgar.
<http://www.elgaronline.com/view/9781848446267.00024.xml>
2. Calipha, R., Tarba, S., & Brock, D. M. (2010). Mergers and Acquisitions: A Review of Phases, Motives, and Success Factors. Advances in Mergers and Acquisitions, Volume 9, 1-24.
<http://www.emeraldinsight.com/doi/abs/10.1108/S1479-361X%282010%290000009004>
3. Azar, O., & Brock, D. M. (2010). "The development of strategy process research and the most influential articles and authors," in Kellermanns, Franz W. and Pietro Mazzola (Editors), Handbook

⁷ According to Google Scholar, this book has been cited in over 250 times.

of Strategy Process Research, 3-21, Edward Elgar Publishing.

4. Brock, D. M. (2009). "Global Product Divisions", in Encyclopedia of Business in Today's World, 779-780. Los Angeles: Sage.
5. Brock, D. M. (2009). "Global Structure", in Encyclopedia of Business in Today's World, 780-782. Los Angeles: Sage.
6. Brock, D. M. (2009). "Home Country", in Encyclopedia of Business in Today's World, 820-821. Los Angeles: Sage.
7. Brock, D. M. (2009). "Home Depot", in Encyclopedia of Business in Today's World, 821-822. Los Angeles: Sage.
8. Brock, D. M. (2009). "International Division Structure", in Encyclopedia of Business in Today's World, 909-911. Los Angeles: Sage.
9. Brock, D. M. (2009). "Market Development", in Encyclopedia of Business in Today's World, 1074-1076. Los Angeles: Sage.
10. Brock, D. M. (2009). "Multidomestic Structure", in Encyclopedia of Business in Today's World, 1164-1165. Los Angeles: Sage.
11. Brock, D. M. (2009). "Polycentric", in Encyclopedia of Business in Today's World, 1292-1294. Los Angeles: Sage.
12. Brock, D. M. (2009). "Regional Divisions", in Encyclopedia of Business in Today's World, 1347-1349. Los Angeles: Sage.
13. Brock, D. M. (2009). "Regional Integration", in Encyclopedia of Business in Today's World, 1349-1350. Los Angeles: Sage.
14. Brock, D. M. (2009). "Subsidiary," in Encyclopedia of Business in Today's World, 1512-1513. Los Angeles: Sage.
15. Powell, M. J., Brock, D. M., & Hinings, C. R. (1999). The Changing Professional Organization. In David M. Brock, Michael J. Powell & C. R. Hinings (Eds.) Restructuring the Professional Organization: Accounting, Health Care & Law: 1-19. London: Routledge.
16. Brock, D. M., Powell, M. J., & Hinings, C. R. (1999). The Restructured Professional Organization: Corporates, Cobwebs and Cowboys. In David M. Brock, Michael J. Powell & C. R. Hinings (Eds.) Restructuring the Professional Organization: Accounting, Health Care & Law: 215-229. London: Routledge.
17. Brock, D. M. & Dollinger, M. (1995). Roland and Associates. In M. J. Dollinger, Entrepreneurship. Homewood, IL: Austen Press, 491-496.

A4. PUBLISHED IN CONFERENCE PROCEEDINGS

1. Zaidman, N. & Brock, D. M. (2006). Knowledge transfer within multinationals and their foreign subsidiaries: A culture-context approach. In S. Stashevsky (Ed.) Work Values and Behavior: 578-

587. ISSWOV, Louisiana State University, Shreveport, LA.

2. Ralston, D., Egri, C. P., Naoumova, I., Wangenheim, F., Ping P., De la Garza Carranza, M., Milton, L., Casado, T., Ramburuth, P., Ansari, M., Riddle, L., Ho B C., Girson, I., Richards, M., Palmer, I., Brock, D. M., Butt, A., Srinivasan, N., Dabic, M., Starkus, A. (2005). How do you climb the corporate ladder? A multi-regional analysis of the ethical preferences for influencing superiors. Best Paper Proceedings of the Academy of Management, International Management Division, Honolulu, August.
3. Brock, D. M., Siscovick, I. C. & Thomas, D. C. 1998. The multinational subsidiaries program: Progress and opportunities. The Challenges of Globalisation, Proceedings of the Inaugural Australia-New Zealand International Business Academy, Melbourne, 36-40.
4. Thomas, D.C., Brock, D. M., & Wallace, A. 1997. Responses of Local Subsidiary Managers to the Pressures Toward Local Responsiveness and Global Integration. International Business Strategies for Asia Pacific at the Dawn of the 21st Century. Academy of International Business: Asia Pacific Area Conference Proceedings, 332-337.
5. Benson-Rea, M., Brock, D. M., Cartwright, W., Domney, M., Lindsay, V., Thomas, D. C., & Wilson, H. I. 1996. Internationalisation and Integration of Strategy Offerings: Recent Developments at the University of Auckland. Proceedings of the New Zealand Strategic Management Educators Conference, 80-87.
6. Brock, D. M. 1994. Reducing barriers to understanding autonomy: Definitions, measurement, a typology, & contingency propositions. The Best in Management Worldwide: Linking Management Scholarship.
7. Brock, D. M. 1994. Students learning by presenting. Proceedings of the 3rd International Organizational Behavior Teaching Conference.
8. Brock, D. M. & Zeithaml, C. P. 1988. Strategy Implementation at the Operating Level: The Role of Operating Managers and Decision Autonomy. Proceedings of Southern Management Association, 359-361.

A5. REVIEW ARTICLES PUBLISHED IN REFEREED JOURNALS

1. Brock, D. M. (2006). Distance is not dead....yet. Review of Joel A. C. Baum and Olav Sorenson (Eds.), "Geography and Strategy." Journal of International Business Studies.
<https://aib.msu.edu/jibs/BookReviews/pdf/2006-04.pdf>
2. Brock, D. M. (2000). Review of *Multinational corporate evolution and subsidiary development*, by Julian Birkinshaw and Neil Hood. Academy of Management Review, 24(1): 259-261.
3. Brock, D. M. 1996. 'Fit, Failure & the Hall of Fame.' On The Horizon, 4(2): 13-14
4. Brock, D. M. 1995. Review of Quinn's, "Intelligent Enterprise." The International Journal of Organizational Analysis, 3(1): 105-107.

B. PUBLISHED IN WORKING PAPERS SERIES

1. Brock, D. M. & Barry, D. 1995. What if planning were really strategic? Reframing the strategy-planning relationship. Working Paper No. 1. Working Paper Series, Department of international Business, The University of Auckland.
2. Tang, Y. E. & Brock, D. M. 1992. Organizations, Management and the Red Queen Paradox. Faculty Working Paper BMGT: 92-01/July. Department of Business Management, North Carolina State University, 1-23.

C. CONFERENCE PRESENTATIONS

- This list includes only those papers that were competitive selections.
 - This list excludes those published in conference proceedings (listed above).
1. Hyde, K.M. & David Brock, D. M. (2015). Broadening our understanding of global professional services: A study of organization and management in engineering firms, Oxford PSF Conference, July.
 2. Ettie Tevel, Hagai Katz and David M. Brock. (2014). "Nonprofit Financial Vulnerability: Testing competing models, recommended improvements and implications," 11th International Conference of The International Society for Third-Sector Research, Muenster, July.
 3. Brock, D. M. (2013). Failure is not an option. Announcing the Future Success of the Journal or Professions and Organization. Novak Druce Professional Service Firm Conference, University of Oxford, June.
 4. Schaefer, S., Brock, D. M. & Katz (2012). Strategic Planning in Nonprofit Organizations. Israel Strategy Conference, Tel-Aviv, December
 5. Brock, D. M. (2012). What are PSFs, and what is PSF research? Novak Druce Professional Service Firm Conference, Leuphana University, Luneburg, July.
 6. Yaniv, E., & Brock, D. M. (2012). Reluctant entrepreneurs: Why they do it and how they do. Academy of Management, Boston, August.
 7. Brock, D. M. (2012). What are PSFs, and what is PSF research? Novak Druce Professional Service Firm Conference, Leuphana University, Luneburg, July.
 8. Ralston, D.A., et al. (2012). Are Values at the Societal-Level Acceptable as Cross-Cultural Predictors in Today's Global Economy?" Academy of International Business Conference , Washington, DC, July.
 9. Ralston, D.A., et al. (2011). Influence of Societal Contexts and Individual Values on Attitudes towards Corporate Responsibilities Across 40 Societies. Academy of International Business Conference, Nagoya, Japan, June.
 10. Ralston, D.A., et al. (2010). An Assessment of the Societal Values Dimensions of the Schwartz Values Survey. BALAS Conference, Madrid, March
 11. Brock, D. M., Segal-Horn, S., & Dembovsky, M. (2009). Managerial and Organizational Trends in Globalizing Professional Service Firm. Israel Strategy Conference, Beer-Sheva, December.

12. Brock, D. M. (2008). The globalization of professional services: Organizational challenges. Israel Strategy Conference, Tel-Aviv, December.
13. Brock, D. M. & Alon, I. (2008). Learning and growing globally: A study of professional service firms. Academy of International Business—Southeast USA, Florida, October.
14. Aharoni, Y., & Brock, D. M. (2008). Ricardo Had No Internet: Exploring the Elusive Context of IB Theories, Academy of International Business, Milan, June/July.
15. Azar, O. & Brock, D. M. (2007). The Impact and Characteristics of Strategic Management Journals and Articles: The Current State and the Field's Development since 1980. Israel Strategy Conference, Jerusalem, December.
16. Brock, D. M. (2007). The globalization of professional services: Organizational challenges. EGOS, Vienna, July.
17. Zaidman, N. & Brock, D. M. (2006). Knowledge transfer within multinationals and their foreign subsidiaries: A culture-context approach. Academy of Management, OMT Division, Atlanta, August.
18. Brock, D. M. & Yaffe, T. (2005). International Diversification Strategies and Effectiveness: A Study of Global Law Firms. Academy of International Business, Quebec City, July.
19. Shoham, A. & Brock, D. M. (2005). Strategy, structure and effectiveness in multinational subsidiaries. Academy of International Business, Quebec City, July.
20. Brock, D. M., Yaffe, T., & Dembovsky, M. (2005). International diversification strategies and effectiveness: A study of global law firms. Oxford Workshop on Professional Service Firms, Oxford, July.
21. Shoham, A., Yaari, V., & Brock, D. M. (2004). Incentives and the flow of knowledge across cultures within multinationals: An analytical model. Academy of International Business, Stockholm, July.
22. Shoham, A., Brock, D. M., & Shenkar, O. (2004). National Culture and MNE Subsidiary Control. Academy of International Business Conference and JIBS/AIB Paper Development Workshop, Stockholm, July.
23. Yaniv, E. & Brock, D. M. (2003). The influence of organizational attention on exploiting knowledge as a strategic resource: Toward a theoretical basis. Academy of Management, OMT Division, Seattle, August.
24. Brock, D. M., Shoham, A., & Siscovick, I. C. (2003). Global Integration and Local Responsiveness in Multinational Subsidiaries: Some Strategy, Structure, and Effectiveness Contingencies. Academy of International Business, Monterrey, CA, July.
25. Yaniv, E. & Brock, D. M. (2003). The influence of organizational attention on exploiting knowledge as a strategic resource: Model building and preliminary results.
 - * EGOS Conference, Copenhagen, July.
 - * Advances in Strategic Management Conference, INSEAD, August.

26. Brock, D. M. & Dembovsky, M. (2003). The internationalized Law Firm. Oxford Workshop on Professional Service Firms, Oxford, July.
27. Brock, D., Powell, M., & Hinings, C. R. 2001. The Changing Professional Service Firm: Towards New Archetypes and Typology. The Third Oxford Conference on Knowledge Intensive Organizations, Said School of Business, Oxford, September.
28. Brock, D., & Powell, M. 2001. Governmental influences on strategy and structure in the Global Professional Network. Academy of Management, All Academy Symposium, Washington, DC, August.
29. Brock, D. M., Barry, D., & Thomas, D. C. 2000. "Your forward is our reverse, your right, our wrong": Rethinking multinational planning processes in light of national culture. Academy of International Business, Phoenix, Arizona, November.
30. Brock, D., & Powell, M. 2000. The Changing Professional Organization: Towards New Archetypes and Typology. Academy of Management, Organization Management & Theory Division, Toronto, Canada, August.
31. Brock, D., Siscovick, I., Thomas, D., & Burg, J. 1999. Global Integration and Local Responsiveness in Multinational Subsidiaries: Some Strategy, Structure, and Human Resource Contingencies. Australia-New Zealand International Business Academy, Sydney, Australia.
32. Strategy, human resource management, and organizational contingencies in the effective management of multinational subsidiaries (with J. H. Burg & I. Siscovick). Strategic Management Society 18th International Conference, Orlando, Florida, November 1998.
33. Multinational Acquisition Integration: The Role of National Culture and Organization Structure (with S. E. Buchanan & B. Parker). Academy of Management, International Management Division, San Diego, August 1998
34. Planning in subsidiaries of international organizations: Organization structure, local responsiveness & global integration (with D. C. Thomas). Academy of Management, International Management Division, Boston, Massachusetts, August 1997
35. Integration of foreign acquisitions: effects of structure and culture (with S. E. Buchanan). Academy of Management, International Management Division, Boston, Massachusetts, August 1997
36. Responses of Local Subsidiary Managers to the Pressures Toward Local Responsiveness and Global Integration (with D. C. Thomas & A. Wallace). Academy of International Business, Hawaii, June 1997
37. Planning contingencies: Reframing the strategy-planning relationship (with D. Barry). Australia and New Zealand Academy of Management Meetings, Wellington, New Zealand, December, 1994.
38. Students learning by presenting. International Organizational Behaviour Teaching Conference, Dunedin, New Zealand, December, 1994.
39. Reducing barriers to understanding autonomy: Definitions, measurement, a typology, & contingency propositions. [1] Academy of Management, Organization & Management Theory Division, and [2] International Federation of Scholarly Societies of Management, Dallas, Texas,

August, 1994.

40. Toward a Contingency Theory of Planning. Australia and New Zealand Academy of Management Meetings, Geelong, Victoria; December, 1993.
41. Organizations, Management, and the Red Queen Paradox (with Y. E. Tang). Academy of Management, Organization & Management Theory Division, Las Vegas, Nevada; August, 1992.
42. Strategy Implementation at the Operating Level: The Role of Operating Managers and Decision Autonomy (with C. P. Zeithaml). Meetings of Southern Management Association, Atlanta, Georgia; November, 1988.
43. Strategies in Mature Industries (with L. H. Garner, Jr.). International Conference of the Strategic Management Society, Boston, Massachusetts, October, 1987.

D. APPLIED/CONSULTING RESEARCH

1. Data collection and analysis on HRM in multinationals, Mercer organization, 1997-2009.
2. Consultant on strategic planning processes, NZ Concrete Masonry Association, February 2001.
3. Series of presentations on Management of New Zealand's Multinational Subsidiaries, Citibank, 2000.
4. Brief report on prospects for Law Firm mergers. For Hesketh Henry, Auckland, November, 1998.
5. Opportunities and Threats for New Zealand Rugby in the Professional Era, May 1996.
6. Research into Consumer Preferences: Pick 'N Pay Rondebosch (with Jeffrey Seider). Funded by grant from Checkers Supermarkets, SA. Summer 1984.
7. Customer Perceptions of Grocery Chains in the Claremont Shopping Area: Based on Multivariate Analysis (with A. Derry, M. Hofmeyr, B. O'Meara, J. Seider, and R. Williams). Funded by grant from Checkers Supermarkets, SA. Spring, 1984.

E. UNDER REVIEW

- Brock, D. M. & Hyde, K.M. Transnationality – realizing the integration-responsiveness vision in global professional firms. European Journal of Management (revise and resubmit, July 2016)
- Hyde, K.M. & Brock, D. M. Activity configurations in knowledge intensive firms: A transnational solution. Organization Studies.

F. IN PROCESS

- What it takes to Succeed Overseas: A Study of Global Competencies and Capabilities.
- Strategy and risk in arts organization [with Etti Tevel and Hagai Katz]
- The P2 25 years later [with Michael Smets]

Current research programs:

- Organization and management of professional service firms
- Global strategies, capabilities, and effectiveness

Thesis Supervision

Name of Student⁸	Title of Thesis	Degree	Completed
Stephen C. Barnett*	Organizational change in New Zealand Secondary Schools 1990-1996: An Interaction of Contrasting Cultures	M.Ed	1996
Stuart E. S. Buchanan*	Structural Integration of Foreign Acquisitions: The Impact of National Culture	M.Com	1997
Richard A. Hanson	The strategic impact of generic competition in pharmaceuticals	M.Com	1997
Hanneke Luyt*	Human resource management in multinational accounting firms – what can we do better?	MIB	1998
Justin Tighe-Umbers*	Non-aeronautical revenue in Europe's Regional Airports	MIB	1999
H. Michael Xing*	Some tests of the effects of management/leadership practices on working climate	MIB	1999
Tracy Oon*	How should High-Tech MNEs effectively manage subsidiary planning	MIB	1999
Zhengyuan Sun*	Strategic approach for New Zealand education to international marketing	MIB	1999
Rachel Calipha* (BGU)	Key success factors in the pre-stages of the merger and acquisition process	MBA	2006
Ziva Sharp* (BGU)	Strategy and planning in voluntary non-profit organizations	MBA	2006
Sharon Schaefer* (BGU)	Strategy and Planning in nonprofits	MBA	2013
Rany Bialolenker-Salvoldi* (BGU)	Global professional service firms	MBA	--
Etti Tevel* (BGU)	Nonprofit financial vulnerability	MBA	2014
	Strategic management of arts organizations	PhD	--

Teaching: University Graduates and Undergraduates

Business Policy/Strategy:

Developed first "Capstone" course for undergraduate Business Management program at NCSU. Taught the undergraduate "Business Policy & Strategy" class from Fall 1991 to Spring 1993 at NCSU.

Developed first "Capstone" course for undergraduate Management program at the University of Auckland.

1995: T72.344 (advanced undergraduate) at University of Auckland.

⁸ All at the University of Auckland, unless stated otherwise.

* Sole or Primary supervisor

71.412 (graduate) at University of Auckland.
 1996 to 1999: 622.202 (introductory undergraduate) at University of Auckland.
 1996 to 2002 622.703/4 (advanced graduate) at University of Auckland.
 2007 to 2008: ONB12X8 (MCom) at the University of Johannesburg
2002 to present: 687-2-1001 (MBA) at Ben-Gurion University

International Business/Management/Strategy

Developed first "Capstone" course for MIB (Master of International Business) program at the University of Auckland.

1998 to 2002: 622.766 (MIB) at the University of Auckland

Developed first course in the management of subsidiaries

1999: 601.661 "The Management of Multinational Subsidiaries" (MBA, Auckland)

2002: 687-2-0063 "The Management of Multinational Subsidiaries" (MBA, BGU)

2008: Man 3601 "International Business" (YU)

2009: Man 3501 "Israeli Business Environment" (YU)

2003 to ... 687-2-7451 "International Strategy" (MBA, BGU)

2004 to ... 687-2-0105 "Principles of International Business" (MBA, BGU)

2011 to ... 687-2-0048 "Selected topics in International Management" (MBA, BGU)

Organization Theory:

Taught various classes at NCSU and Auckland from spring 1993 through 1995.

2005/6: "Creating Effective Organizations" (Honors MBA, BGU)

Research Methods:

1997: 622.707 (M.Com) at University of Auckland

1998 to 2002: 622.765 (MIB) at University of Auckland

2002 to 2003: "Research Methods" (IMBA) at Bar-Ilan University

Organisation and Management

Term 1 1994: T72.101 (B.Com) at University of Auckland.

Management Development Seminar:

Fall 1990: EB/WPS 485 at NCSU.

Financial Management:

Taught various sections at NCSU from spring 1989 to summer 1992.

Managerial Economics:

Taught various sections at NCSU in fall 1988 and spring 1989.

Marketing Management:

Spring 1988: EB313 at NCSU, two sections.

Fall 1988: BA160 at University of North Carolina, Chapel Hill.

Teaching Award

University of Auckland Business School Executive Programs excellent teaching award, 601.661 "The Management of Multinational Subsidiaries" (1999)

Administration and Teaching: Adult Management Education

- Developed and taught the following courses for the Information Systems Education Program, Office of Continuing Education and Professional Development, North Carolina State University:
 - Spring 1991: Planning, Evaluating, and Funding **IS** Projects
 - Fall 1990: Strategy, Structure, and Power in Organizations
 - Spring 1990: Evaluation & Planning of Information Systems Projects
 - Fall 1989: Understanding Organizations

1989 to 1991 Member of Advisory Board: Information Systems Education Program, Office of Continuing Education and Professional Development, North Carolina State University.

1989 to 1991 Member of steering committee for Management Development Program, Office of Continuing Education and Professional Development, North Carolina State University

Accreditation Board

- Member of Israeli Council of Higher Education evaluation committee for Dan Academic Centre (2010-2011)

Other Scholarly Activities

Editor-in-chief:

- [Journal of Professions and Organization](#) (Oxford University Press) (2013-17)

Guest editor:

- [Journal of Management Studies](#), Special Issue on [Professions and Institutional Change](#) (2010-13)
- [Journal of International Management](#), [Special Issue on 50 years of IB Research: What have we achieved, and what have we not yet achieved?](#) (2008-2010)
- [Management International Review](#), Special Issue on [Contemporary Issues in Multinational Strategy and Structure](#) (2002-2004)

Member of editorial board:

- [Journal of International Management](#) (2010-2012, 2013-2015, **2016-18**)
- [Journal of Management Studies](#) (2011-2013, **2017-2019**)
- [International Journal of Emerging Markets](#) (2012-2014)
- [The Encyclopedia of Business in Today's World](#) (2009)
- [Journal of Management and Organization](#) (2005-2006)
- [On the Horizon](#) (1995-1999)

Member of advisory committee:

- Israel Strategy Conference, 2009

Reviewer:

- [Journal of Management Studies](#) (2005-2006, 2008[#], 2015-6)
- [British Journal of Management](#) (2016)
- [Journal of Biomedical Sciences](#) (2016)
- [Service Industry Journal](#) (2016)
- [Work, Employment and Society](#) (2015)
- [Human Relations](#) (2015)
- [European Management Journal](#) (2015)
- [International Journal of Management Reviews](#) (2005-2006, 2013-15)
- [International Marketing Review](#) (2014)

- Critical Perspectives on International Business (2014)
- Group and Organization Management (2012-2013)
- Journal of International Business Studies (2005-2012)
- International Journal of Organizational Analysis (2012)
- Organization Studies (2001, 2009-10)
- Journal of World Business (2009-10)
- Journal of International Management (2007-8[#])
- International Business Review (1995, 2000-2001, 2003-2010)
- Strategic Management Review (2007)
- Asia-Pacific Journal of Human Resources (2007)
- Journal of Organization Behavior (2006)
- Journal of Management and Organization (2006)
- Advances in Strategic Management (2004)
- Journal of Management Inquiry (2000)
- Journal of Organizational Change Management (1997)
- New Zealand Journal of Business (1995-1996)
- Journal of the Australia and New Zealand Academy of Management (1994, 2005)
- Organization Science (1993-1994)
- University of Auckland Business Review (1999-2000)
- Economic and Social Research Council, Advanced Institute of Management Research, Mid-Career Fellowships on Services (2008)
- New Zealand Foundation for Research, Science & Technology 1995/6, 1998-2000 funding rounds.
- Academy of International Business (2005, 2007, 2009, 2011)
- German-Israeli Foundation for Scientific Research and Development (2010)
- Israel Science Foundation (2010)
- Business Policy & Strategy Division, Academy of Management (2004)
- International Management Division, Academy of Management (1996-1999, 2006, 2007, 2010)
- Organization & Management Theory Division, Academy of Management (1992-1995, 2013-2016)
- Australia-New Zealand International Business Academy (1999)
- Israel Strategy Conference (2009, 2010, 2012)

Convener of scholarly symposium or conference track

- "Professional Organization Research: More Methodological Issues, Challenges and Opportunities", Academy of Management Meetings, Anaheim, California, August 2016.
- "Professional Organization Research: Methodological Issues, Challenges and Opportunities," Academy of Management Meetings, Vancouver, BC, August 2015
- "Professionals, Professions and Professionalism at Work: A Paper Development Workshop for JPO," Academy of Management Meetings, Lake Buena Vista, August 2013
- Learning to be Global. (Sub-theme Chair with Alison Dean & Ragnhild Kvålshaugen). EGOS Colloquium, Lisbon, July 2010.
- The transformation of health care systems: Emergent organizational forms and processes (Symposium Chair with M. J. Powell). Academy of Management, Organization Development & Change Division, San Diego, August 1998.
- Organized anarchies? Design issues in professional organizations (Symposium Chair with M. J. Powell). Academy of Management, Organization Management & Theory Division, Vancouver, Canada, August 1995.

[#] Moved to editorial role after this date.

Conference session chair:

- "Diversification," Israel Strategy Conference, Tel-Aviv, December, 2012.
- "Risk and Uncertainty in International Business," Academy of Management Meetings, Montreal, August, 2010
- "Strategy and Geography," Israeli Strategy Conference, Beer-Sheva, December, 2009
- "Subsidiary Dynamics," Academy of International Business, San Diego, June, 2009
- "Entry Strategies and Ideas," Academy of International Business—Southeast USA, Florida, October, 2008
- "Drivers of International Diversification," Academy of International Business, Indianapolis, June, 2007
- "Relational Aspects of Knowledge Management: Diffusion, Networks, and Cross Cultural Processes," Academy of Management Meetings, Atlanta, August, 2006
- "New research directions for professional service firms," Clifford Chance Workshop on Professional Service Firms, IESE Business School, Barcelona, June, 2006.
- "Subsidiary Roles," Academy of International Business, Quebec City, July, 2005.
- "Empirical Tests of IB Theory in Service Industries," Academy of International Business, Quebec City, July, 2005.
- "Transcending Time and Space through Global Knowledge Management," Academy of International Business, Charleston, S.C., November, 1999.
- "Birth, Life & Death: The Ecology of Organizations," Academy of Management Meetings, Vancouver, BC, August, 1995.
- "Technology and Risk in Transitional Integration," The Second World Conference on Management, International Federation of Scholarly Associations of Management, Dallas, August, 1994.

Invited speaker:

- Centre of Management and Organisation Studies, University of Technology Sydney, February, 2015
- Graduate School of Business, University of Cape Town, October 2014
- School of Business, East China University of Science & Technology, September 2014
- Faculty of Business and Economics, Leuphana University, Luneburg, May 2014
- Saïd Business School, University of Oxford, November 2013.
<http://www.sbs.ox.ac.uk/ideas-impact/novak-druce-centre-professional-service-firms/news/playing-journal-game>
- Faculty of Economics and Business, K U Leuven, April 2013
- Saïd Business School, University of Oxford, March 2013.
- Saïd Business School, University of Oxford, March 2012.
- Faculty of Business and Economics, Leuphana University, Luneburg, November 2011.
- Cass Business School, City University of London, Centre for Professional Service Firms, March 2010 [http://www.cass.city.ac.uk/_data/assets/pdf_file/0007/36187/davidbrock.pdf]
- Norwegian School of Economics and Business (NHH), *Keynote speaker*, Second Annual Workshop on Enactment and Development of Social Capital in International Professional Service Firms (IPSFs) and Multinational Corporations (MNCs), November 2008
- Politecnico di Milano, MBA Program and Dipartimento di Ingegneria Gestionale, June/July 2008
- University of New South Wales, School of Organization & Management, December 2007
- University of Johannesburg, Faculty of Management, August 2007
- The College of Management, School of Business Administration, May 2005
- University of South Africa, School of Business Leadership, February 2004
- University of Witwatersrand, Business School, February 2004
- Ben-Gurion University, School of Management, April 2002, April 2004, December 2005, December 2012, November 2014.
- Tel-Aviv University, School of Management, January 2002, February 2005
- Bar-Ilan University, Graduate School of Business, December 2001

- Hebrew University of Jerusalem, Business School, December 2001
- University of Queensland, Graduate School of Management, May 1999
- Seattle University, Albers School of Business & Economics, October 1997

Miscellaneous:

- PhD thesis examiner, Victoria University of Wellington, 2015,
- Invited delegate, ANZIBA Doctoral Student Colloquium, Melbourne University, Australia, 2015.
- Invited delegate, “Professional Service Firms and “Public Policy,” Brookings Institute, Washington, DC., 2014
- Invited delegate, “Innovation in Professional Service Firms”, University of Oxford, 2011.
- Invited delegate, “Futures of Professional Services”, Harvard University, 2009.
- PhD thesis examiner, Haifa University, 2007/8
- Judge, Case Competition, Tel-Aviv University, 2006, 2007.
- Invited delegate, Clifford Chance Conference on Professional Service Firms, IESE Business School, Barcelona, 2006.
- PhD Proposal examiner, Haifa University, 2005
- PhD Thesis examiner, Macquarie University, 1997-8.
- Regional representative for Australia and New Zealand, Business Policy and Strategy Division of the Academy of Management, 1995-7.
- Delegate to International Management Junior Faculty Consortium, Academy of Management, Vancouver, BC, August, 1995.
- Delegate to OB/OMT Junior Faculty Consortium, Academy of Management, Dallas, Texas, August, 1994.
- Panel member of Doctoral Consortium, Australia and New Zealand Academy of Management Meetings, Wellington, New Zealand, December, 1994.

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 Updated: 11-2016

APPENDIX 1

SSCI Journals in which I have published articles					
	Years articles published	FT Top 45	ABS ⁹	ABDC ¹⁰	Impact Factor ¹¹
Administration and Society	2012		2	B	0.7
Asia Pacific Journal of Human Resources*	2007		2	B	1.0
Group and Organization Management	2009		3	A	1.5
European Management Journal	2016		2	B	1.2
International Business Review*	2000, 2002, 2003, 2005, 2008, 2012		3	A	1.5
International Journal of Management Reviews	2006		3	A	2.7
Journal of Business Ethics	2011, 2014	√	3	A	1.5
Journal of Economics & Management Strategy	2008		3	A	1.0
Journal of International Business Studies	2008, 2009	√	4	A+	3.6
Journal of International Management*	2006, 2010		2	A	1.1
Journal of Management and Organization*	1995		-	B	0.3
Journal of Management Studies	2013	√	4	A+	3.3
Journal of Organizational Change Management	2005		2	B	0.7
Journal of Service Management (formerly IJSIM)	2008		2	A	1.3
Organization Studies	2008	√	4	A+	2.5
Management International Review*	2004		3	A	0.9
Voluntas	2015		2	B	.75
Service Industries Journal	2007, 2012		2	B	1.0

⁹ **ABS — Association of Business Schools Academic Journal Quality Guide (March 2009)** <http://www.the-abs.org.uk/>
Rank Interpretation: **4** A top journal; **3** A highly regarded journal; **2** A well regarded journal; **1** A recognised journal; **0** A non-recognised journal

¹⁰ Journal Ranking list of the **Australian Business Deans Council** <http://www.abdc.edu.au/pages/abdc-journal-quality-list-2013.html>

¹¹ Journal impact factor, ISI Web of Knowledge, Journal Citation Reports, accesses November 2014 [<http://admin-apps.webofknowledge.com/JCR/JCR>]

* Some of these articles were published before the journal was admitted to SSCI membership.