

חנה דקלו

Subject: FW: ועדת הערכה של המל"ג

From: Tal Weiser [<mailto:tal.weiser@fundtech.com>]

Sent: Thursday, March 05, 2015 3:59 PM

To: חנה דקלו

Subject: RE: ועדת הערכה של המל"ג

To whom it may Concern,

I've been privileged to be part of the first telecommunication engineering graduates .During my studies I've been introduced to this amazing and fascinating domain.

We've covered wide range of subjects from all various communication network, Software development, Network algorithm & optimization up to Network Security.

My studies opened for me the opportunity to be part of Bezeq (Israel ILEC) technical group which led the implementation of the first country wide "IP network . We also pioneered the implementation the first Voice Over IP services (based on DSL infrastructure) in Israel. Following my work in Bezeq I've joined TTI telecom (OSS leading international provider) to manage and design the company IP Projects globally. I've have been part of a team that designed new OSS fulfillment product and enhanced Assurance OSS product. After few years as I relocated to Sweden to manage TTI's Nordics sales and operation. After 3 years in Sweden we were able to triple the region business which became 20% of the company total business.

In 2010 I've joined Fundtech corporation (a worldwide leading software solution/product provider to the leading finance corporations) as senior VP Global account Manager where I'm accountable for the entire accounts activities of the company which includes around 100 team members (Project/account managers, business analysis, software development and quality assurance personnel). Total revenue responsibility of around 20 Million USD.

While I believe the current syllabus is reach and very solid I would like to recommend if I may, to enhance and focus on security and cyber studies , as I see massive demand from my clients. The knowledge in telecommunication combined with software development should be the basic tools for the students to become added value to our industry.

Regards Tal

Tal Weiser | SVP Global Accounts & IL Sales

Fundtech LTD

10 Hamada Street

Hertzlia, Israel 46140

P.O.Box 4121

Office: +972-9-9590-327

Mobile: +972-52-6021327

E-mail:tal.weiser@fundtech.com

Visit our website at: www.fundtech.com